

**From:** Lino Persi <lino.persi@sun.com>  
**Sent:** Mon Sep 24 2007 21:33:37 PDT  
**To:** Leo.Cizek@Sun.COM <leo.cizek@sun.com>  
**CC:** Vineet Gupta - OEM Software Sales CTO/Worldwide SE Director <vineet.gupta@sun.com>  
**Subject:** Re: Google's Mobility Push  
**Attachments:**

**Importance:** Normal  
**Priority:** Normal  
**Sensitivity:** Nonc

Awesomc, thanks Vincet

Leo.Cizek@Sun.COM wrote:

> Thanks, Vineet!  
>  
>  
> Vineet Gupta - OEM Software Sales CTO/Worldwide SE Director wrote:  
>  
>> Leo,  
>> Please see email below. Am working with JS to get message to Eric S.  
>> to enable us to get in at higher level.  
>>  
>> -Vineet  
>>  
>>> ----- Original Message -----  
>>> Subject: Re: thanks for stopping by  
>>> Date: Wed, 19 Sep 2007 12:39:06 -0700  
>>> From: Vineet Gupta - OEM Software Sales CTO/Worldwide SE Director  
>>> <vineet.gupta@sun.com>  
>>> To: Jonathan Schwartz <jis@Sun.COM>  
>>> CC: Rich Green <Richard.Green@Sun.COM>  
>>>  
>>>  
>>>  
>>>Thanks Jonathan - yes from a mobile standpoint:  
>>>o) would love to partner on Google Apps available at a Resident App  
>>>level in JavaFX Mobile  
>>>o) would like to see if they are interested in AdSense (TB/Google Ad  
>>>engine) integrated in our JavaFX Mobile  
>>>  
>>>  
>>>Separately they continue to work on G-Phone - and their engg has not  
>>>been open to re-engage - so don't know if they continue on the path of  
>>>a javascript/java bytecode munging CDC JVM or have moved to Ajax or  
>>>something else. If they end up creating a munge - it will end up in a  
>>>discussion around compatibility and licensing around Java.  
>>>

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

**TRIAL EXHIBIT 565**

CASE NO. 10-03561 WHA

DATE ENTERED \_\_\_\_\_

BY \_\_\_\_\_

DEPUTY CLERK

>>>I will push from Priti's side as well.

>>>

>>>Thanks,

>>>-Vineet

>>>

>>>

>>>Jonathan Schwartz wrote:

>>>> What I said to Amy(?) was - we're seeing a very significant uptick in

>>>> Java distribution and updates, along with a sizeable acceleration of

>>>> OpenOffice usage - and in addition, we're building a phone.

>>>>

>>>> So we kinda/sorta have a relationship around the first two, none

>>>> around the last, and it's high time we figured out how to build

>>>> something bigger than we're doing today.

>>>>

>>>> I'll send Eric a note with the same ping - presuming we want more

>>>> opportunity to work together...

>>>>

>>>> js

>>>>

>>>

>>

>>

>> Leo.Cizek@Sun.COM wrote:

>>

>>> Hi Vineet,

>>>

>>> Re your email below, I thought I would ask for your updated

>>> thoughts, now that the StarOffice deal is done (of course,

>>> the Java SE Embedded deal is not).

>>>

>>> leo

>>>

>>>

>>> On 08/02/07, Vineet Gupta - OEM Software Sales CTO/Worldwide SE

>>> Director wrote:

>>>

>>>> So two sides to this coin (part of this is for your other email Leo).

>>>>

>>>> 1) Google has made it known that they will do a Google phone

>>>> (similar to iPhone). We think that it is similar to what we were

>>>> trying to work with them on Project Android - as a collaboration

>>>> between the two companies. It does compete with Sun's Java FX

>>>> Mobile strategy at several levels.

>>>>

>>>> 2) If Google is still using Java in it - a) then they have to come

>>>> for a license with us - and will need to be compatible (and Andy

>>>> cannot say he is not aware of the licensing requirements - as he

>>>> had to go thru this at Danger - and we discussed this during

>>>> Project Android Phase, and then during the Sun/Google collaboration

>>>> attempt as well). b) they will decide to go the non-compliant,

>>>> non-licensed route - then we will need to go deal with them or  
>>>> their handset vendor for IP issues. c) or they leverage opensourced  
>>>> PhoneME - and we will have to wait and see if they are following  
>>>> all GPL rules required.

>>>>

>>>> 3) I have sent emails to Andy requesting a discussion around what  
>>>> they are planning, and if they need Java licensing and/or if they  
>>>> are interested in partnering around JavaFX mobile - with no  
>>>> response. He actually canceled my face 2 face and requested an  
>>>> email instead - which he did not respond to. I have decided not to  
>>>> call his cell - as we need to see what they are doing - before I  
>>>> escalate.

>>>>

>>>> 4) I need the SO deal done - before I raise a stink - else we get  
>>>> that deal entangled into the issues that are bound to come up.

>>>>

>>>> 5) I also need to see how the embedded JavaSE deal is going to end  
>>>> up - to decide how much to pile on.

>>>>

>>>> -Vineet

>>>>

>>>>

>>>> Lino Persi wrote:

>>>>

>>>>> We gotta get in on this!!!!

>>>>

>>>>> [http://news.yahoo.com/s/nm/20070802/tc\\_nm/google\\_wireless\\_dc\\_6](http://news.yahoo.com/s/nm/20070802/tc_nm/google_wireless_dc_6)

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>>>>> LP

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>>>>> <<http://www.java.com>> \*

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>>>>Vineet Gupta

>>>>WorldWide Sr. Director

>>>>Chief Strategy/Technology officer

>>>>OEM Software Systems Engineering

>>>>SUN Microsystems

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