

**From:** Vineet Gupta - OEM Software Sales CTO/Worldwide SE Director <vineet.gupta@sun.com>  
**Sent:** Mon May 08 2006 00:22:53 PDT  
**To:** Andy Rubin <arubin@google.com>  
**CC:**  
**Subject:** Re: FW: [Fwd: Re: Hi Jonathan!] -- meeting with Rich Green  
**Attachments:**

**Importance:** Normal  
**Priority:** Normal  
**Sensitivity:** Nonc

Andy,  
Spoke to Rich on Friday. He would like to meet you and your Exec Sponsor. He understands that your VP will not be negotiating - and neither will Rich. From his perspective Alan and myself have the responsibility for negotiating the deal for Sun as you do for Google.

Please advise what would be the best availability and I will try to get the meeting scheduled.

Thanks,  
-Vineet

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> ----- Original Message -----  
> Subject: Re: Hi Jonathan!  
> Date: Thu, 04 May 2006 10:09:33 -0700  
> From: Andy Rubin <arubin@google.com> <mailto:arubin@google.com>  
> To: Jonathan.Schwartz@Sun.COM  
> CC: Scott.McNealy@Sun.com, Eric Schmidt <eschmidt@google.com>  
> <mailto:eschmidt@google.com>  
> References: <200605012343.k41Nhifu004399@lois.corp.google.com>  
> <mailto:200605012343.k41Nhifu004399@lois.corp.google.com>

> Jonathan,

> I propose we get together today or tomorrow to hash this out and get  
> the deal back on track. We lost a little momentum, but from the  
> recent email exchange between you and Eric, it's obvious to me that  
> both parties want to make this work. One final push may be all it takes.

> I'm available today from 3pm to 5:30, and again after 8pm. What works  
> for you?

> - andy

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| UNITED STATES DISTRICT COURT<br>NORTHERN DISTRICT OF CALIFORNIA<br><b>TRIAL EXHIBIT 2372</b><br>CASE NO. 10-03561 WHA<br>DATE ENTERED _____<br>BY _____<br>DEPUTY CLERK |
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