Erik Stevenson

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Cc:	scottsm
Subject:	WordPerfect status for Chicago meeting <long>
Date:	Friday, November 05, 1993 11:35AM

The WordPerfect meeting is now set for the morning of 11/11 starting
at 9:00 am. Bradstr has all the details on the meeting location /etc.
Approx 12 or so WordPerfect people will be in this meeting.

--scott

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WordPerfect product listing for Windows.
    WordPerfect 6.0 for Windows
    Grammatik 5 for Windows (and other Grammar products. WordPerfect
        purchased Reference Software about 10 months ago).
    WordPerfect In-Forms (forms designer and filler)
    WordPerfect Office (groupware - email, scheduling, and calendar all
integrated
        into one product).
    WordPerfect Presentations

WordPerfects strategy is to support all platforms and not try to choose
sides. They have
products for DOS, Mac, Windows, OS/2, VMS, Unix, etc). They just
released WP 5.2 for
OS/2 and are doing some bundling deals with IBM. This product isn't
getting very good
reviews. Product was ported to OS/2 from Windows using Micrografx's
Mirrors ToolKit.

You will be meeting with a number of people from WordPerfect
representing most every
product. Dave Moon is their Sr. VP of Development (all products report
to him). There are
a few other VP's coming and then Directors of Dev and Development
Leads. A few of the
people in the room work in their Shared Code group. These are the
front line guys for
working with any new operating systems. They deliver a base set of
functionality to each
product group.

WordPerfect's Position:
WordPerfect is working on delivering WordPerfect for Windows NT
sometime in 1H'94.
This product was initially going to use Win32s but with the amount of
thunks they would've
had to do they decided this was too much of a hit on their dev.
resources so they're
going to deliver an NT only product. Other groups at WordPerfect will
deliver NT products
after the release of WP Win. The product that will most likely be
second to come out is the
WP Office server.

WP Win is one of the apps that will be shown at Fall Comdex running on

IBM Power PC.
While you're in Orem, Tom Freeman, WP Win32 developer, will most likely be in Redmond
doing the work to get compiled and running on PPC.

OLE vs OpenDoc: WordPerfect will deliver products with OLE 2.0 support. They've been
working on this for probably 6 to 9 months now. However, their strategic direction is to convert
all OLE 2.0 work to OpenDoc code sometime in late'94? or early 95?.
This is part of the
OLE competitor they're working on with Apple, IBM, Novell, and Borland.
 WP has committed
to delivering the Windows components. Last week they just announced their OpenDoc SDK
(from Wordperfect). yes, this does sound strange. they're supporting OLE but delivering a
competitive product and then planning on throwing their OLE code out.
They're doing this
because they want control of their compound document format with OpenDoc. (they're
supporting OLE 2.0 now because they got beat up for not having OLE 1.0 support in a
reasonable timeframe and waiting for final OpenDoc will be too late as well).

Previous meetings with WordPerfect:
January 8th: President, VPs of Dev and VPs of Mktg met with BillG, JonL, and others here
in Redmond.
January: early Chicago and Win32 design preview
March: met to discuss their Win32 / Win32s commitment.
May: met to discuss their Win32 progress and OLE 2.0 progress.
Summer: WordPerfect spent 1 week in porting lab doing OLE 2.0 work.
September: Pre PDC Chicago meeting
(I'm probably missing some other ones here as well).