- They anticipate more and more of the backup operation moving into the OS. Their value-add will be hardware (tape drives, automatic loaders, etc.) and the software managers for those resources. They're glad we're thinking about doing some of this, as they will be quite happy with the niche they can create.

Eric.

796
From tomsh Tue Jan 28 17:35:02 1992
To: bradsi
Subject: WinHEC
Date: Tue Jan 28 17:34:52 PDT 1992

We want to get the good vendors of data compression products at this event. We've contacted Xing and Stac; anyone else we should be going after? (You're going to bundle Stac technology, right? Of course, I'm not mentioning this to any vendor, including them.)

Thanks ———— Tom

797
From davidcol Tue Jan 28 17:37:18 1992
To: petermi w-collin
Subject: the message
Cc: bradsi petermi v-clairl w-pamed
Date: Tue Jan 28 17:36:42 1992

Bradsi caught a pretty bad problem with the text, it says setup has detected another operating system, which isn't what we do at all. We detect for the presence of MS-DOS. Here's the new text you should review.

Microsoft Windows and MS-DOS function together as an integrated system. They were designed together and extensively tested together on a vast variety of machine and peripheral configurations.

The Windows setup program did not detect MS-DOS running on your machine. Running Microsoft Windows on any system other than MS-DOS could cause defective or unpredictable performance and is at the customer's sole risk.

Press ENTER to stop, C continue ...

798
From davidcol Tue Jan 28 17:40:44 1992
To: scottsn
Subject: RE: FaceLift, MultiRes drivers and Win 3.1
Cc: davidcol jodyg johnen keithla raypat winwar
Date: Tue Jan 28 17:39:56 1992

You should not hesitate to tell them that the problem can be solved by them shipping TT fonts to their customers as an upgrade to Facelift.

Seriously, this is the right way for them to update Facelift. Just kill it, and upgrade their customers to truetype fonts.

799
From v-vincea Tue Jan 28 17:44:04 1992
To: bradsi
Subject: Re: Bret Bachman at Rationale Machines
Date: Tue Jan 28 19:39:25 PDT 1992

Brad, Bret is the VP of r&d at Rationale Machines. At one time Ed jung was talking to them about doing some work for MS. Nothing materalized, but Ed mentioned your name a few times. Never met you.

I am talking to him about the BUM job for steveb. His co.

MS-PCA 2612005

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DSCMS-PCA 000002612005

Subject: Mike Appe to GM, Sales Operations
Cc: billg bradsi danielp daveda frankga jaffr johnsch kellymu micheles
    micheles c mikehal mikemap orc peteh rickde rond rpc rpcs sootto
    steveb timfi
Date: Tue Jan 28 13:51:19 1992

Effective February 3 Mike Appe will be moving from GM, Eastern
Region to GM, Sales Operations. I know that you all join Mike
in congratulations in his new role. He has done a superlative
job in the Eastern Region (and for the old NY District) over
these past four and a half years and we all owe him a debt
of gratitude in his commitment to developing the individuals
and accounts in the East.
In his new role he will bring his extensive knowledge of all
of our channels and markets. His technical expertise and his
business accumen will raise the bar further in terms of
communications with the field, training and development,
planning, sales and marketing program refinement, plus
integration of the productivity of Inside Sales to our
customers.
Like you, I am very much looking forward to working with
Mike to continue the excellent work that Dave Jaworski
has done in support of the field. We still have a long way
to go to improve our technical competance and our productivity
in every endeavor. With Mike in charge, there is no doubt,
however, that we'll get further ahead of our competitors
and set new records.
With Mike moving out of the Field to corporate, I will be
assuming his responsibilities in the Field with Michelle
Green, Pete Hayes, Andy Berman, John Mutch, and Brian
Campbell reporting directly to me.

750
From davidcol Tue Jan 28 14:08:55 1992
To: w-collin
Subject: the message
Cc: bradsi w-clairl w-pamed
Date: Tue Jan 28 14:08:12 1992

I basically like the message. I made one small change and that's
replacing the line about "..hunreds of combinations..." with "...a
vast variety of....". Petermi, can you have a look at this new
message and let us know what you think, here it is:

Microsoft Windows and MS-DOS function together as an integrated
system. They were designed together and extensively tested together
on a vast variety of machine and peripheral configurations.

The Windows setup program has detected another operating system on
your machine. Running Microsoft Windows on any system other than
MS-DOS could cause defective or unpredictable performance and is at
the customer's sole risk.

Press ENTER to stop, C continue ...

751
From ericar Tue Jan 28 14:09:18 1992
To: dosdev
Cc: ericar
Subject: \\Triskal\Volatile
Date: Tue Jan 28 14:00:09 PDT 1992

\\Triskal\Volatile will be cleared in the morning of
1992-01-31. So save what you want off of it because
it will be getting the big DELNODE *.*

-EricAr

752
From davidcol Tue Jan 28 14:10:21 1992
To: w-collin
Subject: the message
Cc: bradsi petermi w-clairl w-pamed
Date: Tue Jan 28 14:09:51 1992

MS-PCA 2612006

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Whopps, I'll try again with petermi's name this time...

I basically like the message. I made one small change and that's
replacing the line about "..hunreds of combinations..." with "...a
vast variety of....". Petermi, can you have a look at this new
message and let us know what you think, here it is:

Microsoft Windows and MS-DOS function together as an integrated
system. They were designed together and extensively tested together
on a vast variety of machine and peripheral configurations.

The Windows setup program has detected another operating system on
your machine. Running Microsoft Windows on any system other than
MS-DOS could cause defective or unpredictable performance and is at
the customer's sole risk.

Press ENTER to stop, C continue ...

753
From steveb Tue Jan 28 14:15:06 1992
To: bradsi karlst kimpar lisacr ralphl
Subject: Re: "FINAL" reboot messages.
Date: Tue Jan 28 14:15:04 1992

y
ok then go ahead

754
From steveb Tue Jan 28 14:16:26 1992
To: bradsi
Subject: sales
Date: Tue Jan 28 14:16:25 1992

thx a lot

755
From steveb Tue Jan 28 14:21:02 1992
To: bradsi
Subject: stacker & intl
Date: Tue Jan 28 14:21:00 1992

wait for bill to respond or forget it I have

756
From steveb Tue Jan 28 14:22:07 1992
To: bradsi jonl richt
Subject: ndw
Date: Tue Jan 28 14:22:05 1992   .

we are far apart I will not pay him profitt and if he wants names
he has to share costs

757
From steveb Tue Jan 28 14:24:24 1992
To: bradsi
Subject: the message
Date: Tue Jan 28 14:24:23 1992

looks great

758
From bradc Tue Jan 28 14:38:38 1992
To: bradsi lizsi steveb
Cc: dosmktg martyta msftpr oemman
Subject: RE: Good News!
Date: Tue Jan 28 14:37:18 PDT 1992

i just got an invite in the mail, is it important to send someone?

i find this very very funny given the circumstances. our pr efforts
have paid off finally...

	0	1	2	3
VLADS	0	1	2	3
WINBETA	3	0	0	3
WINWAR	0	1	0	1
Total	65	143	142	350

544
From mackm Mon Jan 27 12:58:23 1992
To: richt
Cc: bradsi
Subject: FYI:FW: OS|2 2.0
Date: Mon Jan 27 12:57:38 PDT 1992

>From   aarono Sun Jan 26 22:33:34 1992
To: cougar panther
Subject: OS|2 2.0

Date: Sun Jan 26 22:31:26 PDT 1992

Disclaimer: Since this info is from someone at IBM, its accuracy is of
        course questionable. Take it as such.

I was speaking to one of my spies at IBM the other day. He said (as most
of you already know) that OS| |2 2.0 is a dog in 4M and really needs 8M
to run properly (sound like any other big OS's you know??). He also said
that IBM is targeting sales of 2,000,000 units in the first year. If
this happens they will "declare victory" and go home. IBM has already
acknowledged that they will make no money off of OS| |2 but are pushing it
as part of "Corporate Strategy". (I wonder how stock holders would feel
about a Corporate Strategy that involves loosing money?). He also said
that it will be shipped as "Cheaper that DOS+WINDOWS" (Perhaps this
should be passed on to marketing?).

He also mentioned "Booting a DOS box" off of a floppy drive in order
to get network support (He didn't get into too much detail on this but
it seems that this method allows for support of other networks and their
real mode drivers (I'm skeptical that support would be that much of a
kludge).

They are also very nervous about NT (surprise, surprise, surprise). He
kept talking about it as "that vapor-ware stuff". They may use this
line to attack NT when OS| |2 2.0 starts shipping.

-AaronO

545
From w-collin Mon Jan 27 13:06:59 1992
To: bradsi davidcol martyta petermi w-clairl
Subject: The message
Cc: w-pamed
Date: Mon Jan 27 13:01:56 1992

I saw, but did not save, some of the earlier mail. Can
someone send me the current draft of the text for review?

>From w-clairl Mon Jan 27 11:32:46 1992
To: w-collin
Subject: message
Cc: martyta w-pamed
Date: Mon Jan 27 11:30:56 1992

can you sign up for this?

>From martyta Mon Jan 27 09:32:33 1992
To: davidcol w-clairl
Cc: bradsi petermi w-delonl
Subject: RE: THE message
Date: Mon Jan 27 09:25:36 PDT 1992

I would vote for Collins to come
up something.

>From   davidcol Sat Jan 25 13:44:56 1992
To: martyta w-clairl
Cc: bradsi petermi w-delonl
Subject: THE message

Date: Sat Jan 25 13:44:05 1992

Bradsi asked us to come up with better message for when the
MS-DOS detection doesn't find MS-DOS. The message should
have a spin on it that gives a better impression that
Windows and MS-DOS are part of the same OS.

Who is the best person in PR to work on this with me? I'm
not the best word-smither in the world and am hoping to
get connected with someone who it. -thanks

546
From davidool Mon Jan 27 13:08:31 1992
To: johnen karlst winwar
Subject: app problems from beta
Cc: davidw lins noladr terrib
Date: Mon Jan 27 13:07:45 1992

Here's a list of issues which came up as a result of my application
compatibility question posted in CIS. Pretty low response rate so
far. Good news is far better than the bad news it bad. Just the
bad news in this email.

From: Brian Moura [76702,1337]

1. ATM font support in 3.1 PostScript driver. Brian says that ATM fonts
aren't recognized and printed with the Win 3.1 postscript driver. But
they are with the Micrographx driver.

=> johnen, you heard of this bug before? Ya suppose the fonts are just
   installed in the wrong win.ini section. Please forward to your guy
   who knows about ATM.

2. Novell bug that forces NEC 386sx to display in B&W vs Color when
Novell driver loaded.

=> johnen, you mentioned this was in winbeta. I think it should be
   moved over to winbug and solved.

From: James Gerber [75006,1171]

3. WordPerfect and Freelance need UNIDRV from build 61d to print.

=> johnen's people are trying to repro this problem to see what the
   deal is. Any status?

4. Attachmate Windows 3.22 (SmartPad is smaller than 3.1.061d
and earlier and labels don't quite fit on buttons)

=> this bug in the database somewhere? It's a regression from 61d
   which means there could be a problem here. johnen, can you
   follow up with terrib on this?

5. Crosstalk Windows 1.2 (type font prob when a DOS box is open).

=> this is an issue for many people, karlst, do you know where we
   are on this? I don't think it's just a Xtalk problem since one
   guy reported it against Charmap.

From: Jeff Thomson [71460,3222]

6. XTALK 1.2 function key and status line fonts are displayed
incorrectly if a DOS session is running when XTALK is started.

7. When attempting to set the FontName property of a Visual Basic
control to certain non-TT fonts (Courier and System in particular)
when the Lucida fonts are installed, the font is always forced to
Lucida Sans Typewriter + bold + italic.

=> I think this this the bug davidw fixed in build 69.

From: David B. Nanian [70531,2236]

MS-PCA 2612009

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