If you get a chance to read your mail, please call me this weekend about CSI. - bome 726-0306, work 936-8022.

Can you resolve with systems where spitfire revenue plan should be carried so that we dont double count it.

Mail-Flags: 0001

From mikemap Sat Mar 23 15:03:55 1991

To: paulma

Subject: Re: support of OS/2 with MS applications

Date: Sat Mar 23 15:03:53 1991

The plan is to use WLO. Thunder should ship 3q, PowerPoint after rel 3 (sch for 4q), Project sch for 3q. Everyone is heavyly dependend on WLO making the job easy. Project is activily working WLO. Thunder will begin in June. The tough one will be PP because it uses so much of Win3 new stuff. There is no plan for Cirrus.

One of the toughest problems is BillG always telling the teams that OS/2 is not important and not to do anything to go to OS/2. He generally feels that using WLO will be very easy, however his comments lead the teams to not want to do anything.

Do we need to spend more time with the WLO group? How well do you think it will work?

>From paulma Wed Mar 13 11:05:27 1991 To: mikemap

Subject: support of 08/2 with MS applications

Date: Wed Mar 13 11:01:55 1991

What are your plans here? The reason I ask is that in various forums, myself and others (steveb) claim that we will providing a "full suite" of applications for OS/2 - eg. there will be PowerPoint on OS/2, Thunder on OS/2.

However, when we talk to the various BU's, they either explicitly deny this (eg. PowerPoint say they will not be doing OS/2 version of PP - . don't see the market need for it), or haven't thought about it.—

The reasons that I think we need to focus on this is: (i) that we do not continue to go in and make 'fast/loose' commitments

to corporate accounts, (ii) that if we are going to do it, then the WLO and the various Apps BU's need to continue to work together .

From mikemap Sat Mar 23 15:10:53 1991

To: reedk

Cc: chrisp jeffr lewisl petch Subject: Re: Bill's letter Date: Sat Mar 23 15:10:43 1991

Mail-Flags: 0000

X 506344 CONFIDENTIAL

glad you like it.

MS 5047692 CONFIDENTIAL

Plaintiff's Exhibit

8858

Comes V. Microsoft