Patti Solomon

From:	Doug Henrich
To:	Bill Gates
Subject:	FW: 12/15/94 First Wave Status Report & Issues
Date:	Friday, December 16, 1994 3:56PM

From: Brad Struss
To: Bob Muglia; Brad Chase; Brad Silverberg; Cameron Ferroni; Cameron Myhrvold; David Williams (POSD); David Cole; Dennis Adler; Doug Henrich; Developer Relations Staff; George Moore; Janine A Harrison; Jim Allchin; Mike Maples; Paul Maritz; Roger Heinen; Rogers Weed; Teri Schiele
Cc: Christopher Lye; Dan Fay; Darby Williams; Dave Berry; Deborah Epstein-Celis; Denise Shephard; Dhiren Fonseca; Jerry Drain; James Plamondon; James Kramer (DRG); Marshall Goldberg; Mark Brown; Peter Plamondon; Sara Williams; Scott Henson; Shawn Morrissey; Stan Murawski; Tammy Steele; Tim McCaffrey
Subject: 12/15/94 First Wave Status Report & Issues
Date: Thursday, December 15, 1994 1:51PM

> > Thanks to those on the cc: line for all their efforts with the First Wave ISVs
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Issues

Ship date change is the only current issue. We plan to proactively call the FirstWave ISVs next week to discuss the new dates with them. The main goal will be prevent ISVs from delaying their 32-bit products in favor of a 16-bit release in H1. We expect ISV reaction to be mixed. ISVs who are a little behind such as WP will welcome the extra time while those hoping for initial product revenue in Q2 such as Symantec & Corel will be more concerned.

ISV Status

Selected Top ISV/App Status:
* Adobe (Pagemaker)
We've seen an internal demo that was very stable and fast. The biggest issue right now is if we can exploit the Pagemaker group's efforts due to corporate policy which denies them to announce/demo product too far in advance of it shipping. This may change under the Adobe umbrella.

Thunking (to their 3rd party add-ins) still an issue - lots of work to be done still. Scotthe met with HP about their 32-bit TWAIN support and they too are facing thunking issues with trying to integrate with 16-bit TWAIN sources. This problem affects MS (especially Publisher) as well.

* Borland (Paradox)
Had good meeting with VP Richard Gorman and his Development Director in November. Richard plans to be very aggressive in supporting the full "Win95 Logo" requirements in a Win95 release soon after Windows 95 ships. They are currently supporting OLE2 in their recent 16-bit release, so the tough stuff is done. There appears to be little risk to reach Richard's goal.

* Lotus
Although Lotus recently announced that they would also do 16-bit updates of their products (PC Week 12/5), they may actually be re-evaluating Win32s based upon recent questions. Their 32-bit work seems to be moving along well. Lotus demo'd 32-bit versions of 1-2-3, AmiPro and Freelance in one of their Comdex booth theaters. The products showed off Win95 common dialogs, context menus, tab dialogs, and ole in-place editing. They have also started localization work and usability testing. Purchased 800 WPP kits for their beta sites. 32-bit Freelance goes into beta this month.

* Powersoft
Plans to release version 4.0 in the next week or two for both Windows 3.1 (16-bit) and Windows NT (32bit). This release will support the same level of OLE support as VB3 (DnD, automation, container, etc.). They surmise that we will ship in June/July and this works perfectly for their Windows 95 planning since they have a Mac version due in Q1 and a Unix version due in Q2. They Mac work is currently being done with Altura. They do not like the Altura solution and are investigating VC++ for the Mac ——

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On OLE, they are frustrated that every implementation seems to be a little different. They would like to get a beta version of Word & Excel for Windows 95 to look at their OLE implementation

* Symantec (utilities)
Undocumenting the shell integration API was a blow to them. They've looked at creating a stand alone application, but have not yet committing to do one (they initially did, but they've balked since then). We've heard different things from different people in their group, but have yet to get the official word on if they plan to use the undoc'd API or not. Either way, they are committed to shipping as closely to Windows 95 RTM as they can. They showed with us at Comdex: Norton Utilties, Norton AntiVirus, and pc-Anywhere. PC-Anywhere is not a full Win95 app just yet, they still use a lot of 16-bit code. It seemed to run well on Win95 though.

* Wordperfect
WP demonstrated their Windows 95 product in a corner of their booth at Comdex. They also let us use a copy of it for theater demos, although we only used it one of the days. The moving out of Windows 95 dates is good news to them since their most recent expected ship date for WP for Win95 was September. They've had a number of questions regarding multithreading and OLE. The planned OLE changes for M8 will help them in this regard. They continue to be very supportive in the press regarding Windows 95 and the logo.

Looking at the rough categories from this months report, there has been very little change:

Highly Likely to Ship: 18 (was 18)
Likely to Ship: 18 (was 17)
Risky but Possible or Neutral: 6 (was 7)
Unlikely or Worse: 1 (was 1)
Dropped   1 (Symantec Timeline couldn't come close to meeting dates)

FirstWave ISV Status report:

< <File Attachment: DECEMBER.DOC> >

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