

Stefanie Reichel

From: Bill Neukom
To: Stefanie Reichel
Subject: RE: Stefanie Reichel
Date: Friday, December 18, 1992 8:55AM

As they say down under: good on ya.

From: Stefanie Reichel
To: Bill Neukom
Subject: FW: Stefanie Reichel
Date: Fri, Dec 18, 1992 2:40PM

It was nice to atleast get this....

From: Juergen Huels
To: Bengt Akerlund; TTL European OEM Sales Manager Comm; German OEM Group members; Hermann Baur; Joachim Kempin; Jochen Haink; Karin Suesser; Silke Anders
Cc: Baerbel Brockmann; Eduardo Mendoza; Guenther Koch; Michael John; Thomas Koll
Subject: Stefanie Reichel
Date: Friday, 18. December 1992 15:16

Hi all,

all of you have noticed that steffi is leaving to the us to take over a management position in international channel marketing in reedmond.

steffi has worked in the german oem group for 14 month and contributed a lot to our success. she took over vobis when she started and turned this account totally around. this account ships now almost no competitive os, is selling finished goods like hell, promotes wfw and has an excellent account relationship with ms. (\$13m in 1993) also she signed up peacock (\$13.4m) and actebis (\$5m). she did excellent account work on these accounts. this is just summarizing what she did for oem.

i would like to thank steffi for the great work she did. join me in wishing her the best for her future position.

thank again and good luck for her future success

juergen