From: jeremybu Wed Mar 13 08:17:14 1991

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Subject: CBT localizations

Date: Wed Mar 13 08:17:03 1991

To date we have looked at the decision whether to localize CBT on a product by product, version by version, language by language basis. This leads to uncertainty in the subs, and difficulties in planning well. Below I propose a new way of making these decisions: namely to declare a language either "yes" for CBT localization, or "no". The only exception I would admit for the coming year or two is for Win and PC Works, where I think the CBT is more central to the entry product learning experience. What do you think of this approach, and do you agree with the Yes and No below? Is is too inflexible? What better approach would you recommend? Remember that a singe CBT localization costs us in the order of

All this should change as we move forward with great tools for localizing CBTs and automated glossaries and translations. However these items won't be saving us much money and effort in the coming 18 months.

List of non-FE Languages For Which CBT will be Localized (Applies to all products for DOS and OS/2 environments)

- yes (but not into British English) A and Z
- Canadian French yes
- Spanish yes 3.
- 4. Portuguese BO
- Norway по
- Denmark no
- Finnish 20
- Sweden yes
- French YCS
- 10. Dutch yes
- German yes 11.
- 12. Italian yes Russian
- 13. All B. Europe no 14.
- 15. Turkish no
- 16. Greek RO
- Arabic no 17.
- 18. Hebrew no
- Farsi 19. DD
- Bahasa (both) no 20.
- Urdu 21 nο
- 22. Bengali ПO
- Thai DO

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Plaintiff's Exhibit

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