

**HIGHLY  
CONFIDENTIAL**

From jeremybu Tue Sep 27 09:34:25 1988  
To: joachim richard  
Subject: Unisys commit...  
Date: Tue Sep 27 09:28:48 1988

That is what I am concernd about. If they are committing to \$240k per year they should be paying \$40 per system, not \$27. Once they have this price, they will beat up the FE suppliers with the knowledge that they have had a discountned deal from MS, and once again the FE OEMs will hve evidence that there is one price for the American OEMs and a higher one for the far eastern guys....

Plaintiff's Exhibit

7507

Comes V. Microsoft

MS 5002499  
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