

All amounts in millions, except diluted earnings per share

Line Item	Fiscal Year													
	FY85	FY86	FY87	FY88	FY89	FY90	FY91	FY92	FY93	FY94	FY95	FY96	FY97	FY98
Revenue	140	198	346	591	804	1,183	1,843	2,759	3,753	4,649	5,937	8,671	11,358	14,484
Cost of revenue	(30)	(41)	(74)	(148)	(205)	(252)	(362)	(467)	(633)	(763)	(877)	(1,188)	(1,085)	(1,197)
Research and development	(17)	(21)	(38)	(70)	(110)	(181)	(235)	(352)	(470)	(610)	(860)	(1,432)	(1,925)	(2,502)
Acquired in-process technology														
Sales and marketing	(43)	(57)	(85)	(162)	(219)	(318)	(534)	(854)	(1,205)	(1,384)	(1,895)	(2,657)	(2,856)	(2,960)
General and administrative	(9)	(18)	(22)	(24)	(28)	(39)	(62)	(90)	(119)	(166)	(267)	(316)	(362)	(433)
Other expenses	0	0	(14)	(14)	(10)	(14)	(16)	(11)	(7)	(16)	(16)	(19)	(259)	(230)
Operating income	41	61	113	173	232	379	634	985	1,319	1,710	2,022	3,059	4,871	6,414
Interest income	2	5	8	11	19	31	37	56	82	102	191	320	443	703
Noncontinuing items										(90)	(46)			
Provision for taxes	(19)	(27)	(49)	(60)	(80)	(131)	(208)	(333)	(448)	(576)	(714)	(1,184)	(1,860)	(2,627)
Net income	24	39	72	124	171	279	463	708	953	1,146	1,453	2,195	3,454	4,490
Diluted earnings per share	0.01	0.03	0.04	0.06	0.08	0.12	0.20	0.30	0.40	0.48	0.58	0.86	1.32	1.67
Cash flow from operations						278	571	896	1,074	1,593	1,990	3,719	4,589	6,871
Op Income + Interest	43	66	121	184	251	410	671	1,041	1,401	1,812	2,213	3,379	5,314	7,117
Op Income + Interest as % Rev	30.7%	33.3%	35.0%	31.1%	31.2%	34.7%	36.4%	37.7%	37.3%	39.0%	37.3%	39.0%	46.8%	49.1%
(EBT - Earnings Before Taxes)														

GOVERNMENT EXHIBIT 1217

Plaintiff's Exhibit  
7317  
Comes V. Microsoft

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SOURCE: www.microsoft.com/msft/tools.htm - Financial History Pivot Table