

**From:** Michael Mathieu  
**Sent:** Wednesday, January 21, 1998 11:15 PM  
**To:** Andrew Kwatinetz; Steven Sinofsky; Jon DeVaan  
**Subject:** FW: ISV: Inergy Product:Inergy Online (IOS2000)

-----Original Message-----

**From:** Pete Higgins  
**Sent:** Wednesday, January 21, 1998 11:10 PM  
**To:** Laura Jennings; Michael Mathieu; Bill Somsin; John Ludwig; Keith Rowe  
**Subject:** FW: ISV: Inergy Product:Inergy Online (IOS2000)

-----Original Message-----

**From:** Tod Nielsen  
**Sent:** Wednesday, January 21, 1998 5:39 PM  
**To:** Pete Higgins  
**Subject:** FW: ISV: Inergy Product:Inergy Online (IOS2000)

some more high level info on these guys.....

-----Original Message-----

**From:** Pradeep Rajurs  
**Sent:** Wednesday, January 21, 1998 5:38 PM  
**To:** Tod Nielsen  
**Cc:** Morris Beton; Bruce Burns  
**Subject:** ISV: Inergy Product:Inergy Online (IOS2000)

Tod, Morris,

We did a quick evaluation of this product suite offered by Inergy. This product is a competitor to our megaserver project and to Hotmail.

They provide "Office" type solutions based on "zero footprint" Web clients and their server side applicaitons run on their own OS in a "glass house". They provide word processing, email, scheduling, web page creation and hosting for homes and offices and are targeting TVs, NCs, PalmTop & PCs, bascially this is Office for the home via your TV and Internet or Office for Web terminals.

According to their web site, Inergy's server apps run on 64-bit processors and their proprietary IOS2000 OS (probably some optimized flavor of Unix) and has no API set or SDKs today. Their server applications include WebDesk2000, WebSite for TV, Email America WebWriter, Contact Manager etc.

Their **operating system** is called IOS2000 and coordinates their applications enabling Internet devices to Print, Manage Text and MM files, access Fax and Voice Mail services directly on the Web. They are targetting devices like NC's, PalmTops and TVs that typically do not have local hard disk storage. This products does not seem to provide any type of offline capabilities for the clients, and is optimized for TV class displays (low res).

**WebDesk2000** is a a personalized, Web-based user interface (looks like a java applet) offering subscriber information as well as direct access to all other services. The UI is very plain and looks like its desinged for low resolution devices like TV screens, NCs, PalmTops and browsers.

**Email America** (very similiar to HotMail) is an Internet mail service offering global accessibility and an integrated Contact Manager for address lookups.

**WebWriter** is a Internet-based word processor, enabling creation and editing from an Internet device. A spellchecker and thesaurus are also provided.

WebSite for TV is a service that enables subscribers to create and publish a Web site - from the TV or any other Internet device. They have a tool called WebSite Design Studio that will let subscribers to this service design and maintain their Web sites.

Clients can subscribe for one or more of these services at \$5/mo per service. Storage and resource mgmt for documents, multimedia files, message files, etc associated with WebWriter, WebSite for TV, and Email America, Contact Manager are done by the File Manager Service. Each subscriber gets about 25 Megs of disk space and can rent more disk space as needed. Other services under development will add **scheduling** and **personal money management** services to the suite.

They are in the process of hiring a Business Dev. Manager whose primary responsibilities will include selling and licensing the products to major corporations who desire zero-footprint.

Please let me know if you have any questions.

Thanks

Pradeep