To: karlst philba ralphl steveb Subject: Re: Digital Research Date: Mon, 29 Jul 91 07:29:40 PDT

1.0.1.2

you bet. dri is in on the dos/win blacklist. nothing gets shipped from this BU without the blacklist being checked.

i made it clear to the online guys that windows supports ms dos 3.1 and above. we are not to help dri. I will also talk to pattys about this.

in this case, a 3.1 beta tester discovered that drdos doesn't work with win 3.1 so called dr for help. dr called us for help on online. the online guys wanted to help, because "dr is a paying customer". i told them no.

> From steveb Sun Jul 28 21:35:21 1991 To: bradsi karlst philba ralphi

Subject: Digital Research

Date: Sun Jul 28 21:35:18 1991

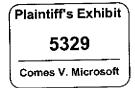
bard pls make sure we are not supporting DRI anywhere in the company with this stuff thx

241 From bradsi Mon Jul 29 07:35:30 1991 To: janel pattys Subject: Digital Research Date: Mon, 29 Jul 91 07:35:27 PDT

We should not be providing Digital Research any assistance getting their os to work with our software. Our software supports ms dos, not dr dos. It's completely up to them to figure out and resolve any problems that may occur.

Just recently, a situation came up where a win 3.1 beta tester discovered that dr dos doesn't work with win 3.1 and called dr for help. DR submitted an SR to their online account, and the techs were dutifully following up very conscientiously. We are not to help them, paying customer or not. Windows supports MS-DOS and PC-DOS 3.1 and above.

Thanks.



MS 5062380 CONFIDENTIAL

From bradsi Mon Jul 29 07:36:48 1991 To: philba tomle Subject: nigelt Date: Mon, 29 Jul 91 07:36:45 PDT

the nt guys had big problems with nigel. please talk to paulma to understand what happened. I will do the same when I get back.

From bradsi Mon Jul 29 07:43:15 1991 To: russs Subject: Re: FW: Intelligence on Novell-DR DOS deal Date: Mon, 29 Jul 91 07:43:13 PDT

thanks.

the tough question in all this is whether novell's intentions are offensive or defensive. there are signs of both. some novell people (and market watchers) are saying defensive. other statements by novell, including darrell miller, clearly are offensive (control of the desktop).

From bradsi Mon Jul 29 07:44:05 1991 To: johncon Subject: RE: flash question Date: Mon, 29 Jul 91 07:44:04 PDT

wow, how much did they pay? mucho dinero, apparently.

To: winbug Subject: color scheme Date: Mon, 29 Jul 91 08:09:17 PDT

build 38. open control panel/colors.

MS 5062381 CONFIDENTIAL