

From: sergiop  
To: bradc  
Cc: sergiop  
Subject: status report for week ending 07 June 1991  
Date: Thursday, June 06, 1991 7:42PM

Date: Thu Jun 07 19:14:03 PDT 1990

#### OEM

Working with George Downing and Kathy Graves to plan a reception for small tier oems shipping dos 5.

Worked on evaluating press releases by oems for the dos 5 launch.

Planning training sessions for our oems: Packard Bell on 14 June and Everex on 18 June.

#### ROM DOS 5

Working with prog management to reduce the size of rom dos

Working with prog management to identify oems for the rom dos esp program.

Working with Sewell Development to negotiate a contract for the file xfer utility

Identified a preliminary name for the file xfer: "MSLink"

#### DOS 5

Plan to give a dos 5 session to Orange Coast PC User Group on 29 June

#### Competitive Analysis

Working with dos development to hire a consultant to perform a thorough analysis of dri rom dos

Currently working on a competitive analysis on dri, the company

#### Next weeks objectives:

Attend dos 5 launch

Train OEM reps

Continue working on Sewell Development contract

From: bradc  
To: richardf  
Cc: bradc  
Subject: RE: We need to reach agreement on this  
Date: Wednesday, June 19, 1991 9:33PM

Date: Wed Jun 19 21:32:37 PDT 1991

i see the problem now - bad communication. don't think we understood the term finished good upgrade to mean we were offering the MS-DOS 5 Upgrade to OEMs (i.e. read "finished goods" which we equate with oem packaged product). should of asked more closely, our fault; either sergio or i should have figured this out -especially since they apparently met the next day.

**CONFIDENTIAL**

**MX 5177602  
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MSC 00553494

Plaintiff's Exhibit

5287

Comes V. Microsoft