From richab Tue Feb 19 10:28:13 1991 To: bradsi lewisl Subject: fonts for Win 3.1 in apps Date: Tue Feb 19 10:28:12 1991

was hoping to discuss with you lewis in our aborted meeting last week.

Will do this in our rescheduled meeting.

>From lewisl Tue Peb 19 10:09:22 1991 To: bradsi richab Subject: fonts for Win 3.1 in apps Date: Tue Feb 19 10:06:09 PDT 1991

What is your thinking on this? Have you discussed with Mikemap and BUMs?

>From dennisad Mon Feb 18 23:00:34 1991

To: lewisl Subject: RE:

Date: Mon Feb 18 22:57:10 1991

This is for fonts that would ship with the app's and not Windows, at least initially. The idea behind this is to help "raise the bar" for our competition. If all our apps have a ship set of fonts (in this case, we are talking about the full PS 35) that do not appear in Windows, someone who buys

Aldus Persuasion or Word Perfect for Windows might want the same 35 fonts...

If the fonts ship in Windows, them MS app's have no font advantage over any other app.

That is our current line of thought on the topic.

/Dennis

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Plaintiff's Exhibit

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