MEMO

Tony Speakman To:

c.c. Nick Webb

Lindsay Williams

From: Robert Gunn

Date: 5th December 1990

Subject: MMD

As I believe you are aware, Microprocessor and Memory Distribution in Reading are claiming technical problems resulting from using DR DOS on their hardware.

I believe that you have been in to see them fairly recently, but I would like to know whether there are genuine technical problems, or they are just prevaricating.

In addition, you may like to know that they have ordered, and been supplied with, 1,000 DR DOS brochures, and are asking for more. If they can't ship the product because of technical problems, I am assuming that they don't need the brochures.

Can you please sort this out as soon as possible, as unless we get payment from them very soon, I intend to terminate the contract.

Regards

Robert Gunn

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Plaintiff's Exhibit

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Comes V. Microsoft

MS-CCP-MDL 5014835