URGENT To JOHN CONSTANT

Fax to: Dieter

From: Dick

Dieter, I believe this would be a real problem. Please see we can do.

To: Dick Williams
cc: Sue Negeotte

Fr: Dave Valentino

Re: URGENT - Potential problem with DR DOS which may significantly jeopardize our Lotus opportunity.
7-18-90

Thank you, Dick

cc: Greg Ewald

Dick,

While seeking potential product-related issues for DRDOS, I have been informed by Sue Negeotte of a potential problem for owners of IBM PS/2's who use IBM memory boards (shipped during last 2 years) and have a LIM Spec application such as Lotus 1-2-3. This is a large portion of the Lotus 1-2-3 Rel 2.2 user base and target market. The problem is that our PS/2 Memory Max driver (EMMXMA.SYS), which provides LIM memory on PS/2's, does not support newer IBM boards. If we ship DRDOS with Lotus, or separately, we are afraid of losing credibility with Lotus, and their customers, because LIM memory simply will not work in this configuration with our existing driver.

It is recommended that this driver be updated and included in the current product before shipping any volume. During BETA, John Constant advised Sue that this would be a relatively easy fix. At the time, the significance of the issue did not exist because we had no opportunities to reach the IBM market place. In light of our recent intentions to be in this market, we need your support in asking the appropriate people to fix this limitation immediately. This is the major issue we are currently aware of that could affect the Lotus opportunity.

If you could discuss this with Steve Tucker we will have a better handle on a "fix date", and will know what challenges we face at retail launch.

Thank you very much.

Dave Valentino.

URGENT

To: John Constant

John please can you check and see the problem is and report Back what could be done to solve it.

Dieter

TOTAL P.01

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EXHIBIT
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