Copy Mike Skelton, Steve Tucker.

Tony, while there may seem to trivial, they could be made to seem quite important to OPUS re compatibility, so we must get these sorted ASAP. Let me know if you have problems.

Ian.

To: John Constant

Cc: Ian Dunn

From: Tony Speakman

Date: 31st January 1990

Notes from field trials of DR DOS by OPUS Technology Clients.

The comments below, listed by company, are just the problems and concerns expressed as these are the points that require DR actions. There were many positive comments which I am writing up in a note to OPUS and I shall send a copy to you.

OPUS have been very positive toward us and DR DOS and very critical of the service and support of their "current supplier". They are surprised and worried by the initial comments they have received from these clients and I am very concerned that we prove the claims we make about our responsiveness and quality service.

I realise that this comes at a difficult time with Nick Webb in the States and Mike S. fulfilling his new paternal duties, but it is essential for the UK success of DR DOS that we get OPUS.

British Aerospace
Simon Champion 0272 693831 ext 6667

IBM Fixed Disk Organiser - this a piece of software they have been using since about 1983 and is apparently a series of menu files that allow users to modify batch files. It runs OK with DR DOS but does nothing.

DR DOS uses 21k more memory which is a 'killer' as they use app's like Artemis 2000, work bench, project manager.
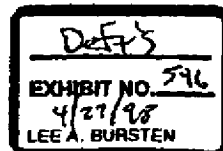
South Bank Poly
Maurice Morgan 01 928 8989 ext 2944

Automenu screws up completely giving error message "internal error 009". He is not too worried about this as he is dropping this product in favour of the following one. (However I thought you should know about it for the record.)

Ultramenu is the system which they have just signed a site license for instead of Automenu. It will load but won't execute. I've spoken to the developer who is meant to be sending a copy of the product to Mike S. Should you wish to contact them the

developers are;

> Richard Ward   0274 618821
> Visionsoft
> Unit M11, Enterprise 5
> Five Lane Ends,
> Idle, Bradford
> W. Yorks. BD10 8BW

? ElecEng Dept ?

Liverpool University
Mike Lewis 051 794 4443.

He said " DR DOS fell at the first hurdle, so I didn't look any
further" - He tried to run th Sizz (?) command and it hung the
machine.

He was pretty negative, saying they had so many odd pieces of
software that they wouldn't 'risk' using DR DOS. He will require
a lot of selling and it is therefore essential that we get him
over the first hurdle.

Marconi Command and Control
Roy Chapman 0276 63311 ext 3150

He uses Headroom for TSR management and gets a message "Headroom
already loaded" when he tries to load it.

He uses Protec for security but DR DOS bypasses it. This is more
of a problem for Protec but we obviously need to respond.

Both products he gets from IDS - International Data Systems

He reports a lack of Video capability on the OPUS III but
believes this may be linked to Protec.

Staffordshire Poly
Buan Wilson (works for Joe Zoroch) 0785 535111

Has a 4mb machine, can he use extended memory or is it only thru
app's like Oracle 5.1 - which he has tried and liked its use of
extended memory.

Problem with Norton - he can't save the first 278 sectors. I
suggested it may be the old version of Norton problem.

Any progress on any of these by the end of the week will be very
much appreciated.

Many thanks

Tony S.