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F A C S I M I L E

TO: Mike Shelton
DRI EDC, Hungerford, UK

COPIES:

FAX #: 011 44 488 83135

TOTAL PAGES: 2

DATE: March 9, 1989

FROM: Sue Magrette, DRI Monterey
FAX # 408 649 0750
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RE: TIGER 2 BETA SITES

Mike,

I apologize for the delay in getting this information collected for you. Tiger 2 Beta Site Agreements have been sent out to the following persons:

Bjorn Billing, Pan Am Computer Center. Mr. Billing was a beta site for Tiger One and provides very precise problem descriptions. Primary testing will be on inhouse applications, communications packages, and utilities packages such as Norton Utilities. He does have Windows 386 and will test it if requested.

Dave McCaffery, Ampro. Ampro is a currently licensed DR DOS GEM (at version 3.40 level), and was a beta site for Tiger One. Ampro will primarily be testing their own hardware configuration which is unusual in that they ship 3-5 floppy disks with each computer. Ampro will also test ROMability as necessary.

Scott Gerardi, AT&T Bell Laboratories. Mr. Gerardi was a Tiger One beta site. He will be testing a fairly wide variety of word-processing packages. I do not know if any of them rely on code page support.

David Chamberlin, Valued Systems. Mr. Chamberlin is an authorized dealer who works heavily with Microsoft Windows. He will be testing Windows 386 and MS Word 4.0.

Mark Fenno, NY State Department of Health. Mr. Fenno was a Tiger One beta site who provided a great deal of good input. His primary area of testing is popular business applications, TSRs, and utilities. Mr. Fenno is also a beta site for a number of other companies such as Aword and Hercules.

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DIGITAL RESEARCH - MONTEREY

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EXHIBIT
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Plaintiff's Exhibit

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Joanna Lin, Director of Quality Assurance Sorland International.
Ms. Lin and her staff will be testing the full line of Sorland products on Tiger 2.

Derek Casanare, Concurrent Controls Inc. CGI requested to be a beta test site so that they can have an alternative to MS/PC DOS for their customers who need to have both DOS and Concurrent DOS.

David Reed, Software Masters. This company specialized in utilities for DOS. Because of Mr. Reed's indepth knowledge of PC/MS DOS function, I expect a significant amount of input on areas where DR DOS differs from DOS as well as suggestions for performance improvements. Based on my previous conversations with him, we might wish to consider permitting him to speak directly with the IDC on systems issues he may uncover (I'm definitely not up to his technical level and might not be an adequate interpreter).

Case Beckles, Fusion International. Fusion is DRI's direct agent in Canada and will be testing Tiger 2 with the full line of DRI products as well as such other hardware and software products as may be popular in their areas.

DRI Santa Clara, Taiwan, and Japan will also have copies.

Of the above beta sites, only Mark Fenno, Scott Gerardi, and Ampro have returned their beta site agreements. Their copies, along with those of the field offices noted above, were sent out on March 8th.

As noted, I have only two beta sites specifically designated to test Windows 386, and none specifically designated to test code page support. This is because I was under the belief that we would be using at least one outside testing agency to certify Tiger 1, and I suppose I simply assumed that we would rely on their input. If you would like me to try to identify additional sites for testing these areas, please let me know as soon as possible. At the same time, could you please let me know if you know of any applications other than MS Word 4.0 that rely on code page support?

Thank you very much! I will be sending you a prioritized listing of SPRs in the next day or two.

Uwe Rogotz

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