

tabbles
**PLAINTIFF'S
EXHIBIT**
3877
Comes v. Microsoft

From: Katie Jordan
Sent: Tuesday, October 14, 1997 10:35 AM
To: Joseph Krawczak
Subject: RE: ae pricing

Street price is very close to ERP -- \$199 due to lower volume/lower margins.

Disti price for Office Pro is \$142.60
Disti price for Office Standard is \$112.41.

-----Original Message-----

From: Joseph Krawczak
Sent: Tuesday, October 14, 1997 10:25 AM
To: Katie Jordan
Subject: ae pricing

What is the typical street price for FPP AE Office Pro, and what is the price MS gets for it.

thx

MS-PCA 1484373
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