

**From:** Anthony Bay [abay]  
**Sent:** Thursday, December 08, 1994 7:11 PM  
**To:** Dan Rosen  
**Subject:** FW: mosaic summary

fyi

**From:** Paul Maritz  
**To:** Brian Valentine (WGA); Mike Maples; Nathan Myhrvold; Russell Siegelman  
**Cc:** John Ludwig; Brad Silverberg; Anthony Bay; Pat Ferrel; Paul Maritz  
**Subject:** RE: mosaic summary  
**Date:** Tuesday, December 06, 1994 5:17PM

1. I will let O'hare guys give definitive answer on the restrictions, but I think it means that we can sell a standalone product that is purely an Internet browser - bundling with marvel would (for instance) not be standalone.
2. On the issue of "basing Internet viewer on help or viewer" - this is something Bens took away as an action item, but in anycase we need to get access to the basichnology and a deal like this is necessary. What gets layered on what, and integrated in what fashion, obviously needs thought. But we should lock this deal in.

**From:** russs  
**Sent:** Tuesday, December 06, 1994 4:14PM  
**To:** mikemap; brianv; nathanm  
**Cc:** abay; patfer; paulma  
**Subject:** RE: mosaic summary

I think our concern was covered below, that this code doesn't support ole which means that we will have to do a bunch of work to fit it into the Blackbird environment. But I understand the situation that this may be the best available and there are some upsides compared to Booklink. Anthony and Pat speak up if you have anything to add.

I am a little confused about the restriction: "We cannot ship a standalone Mosaic product until end of CY96. We can ship it in any form where Mosaic is NOT the primary functionality". What if we have an MSN Internet version and this code (or derived code) is the browser for MSN Internet. Is that "standalone"? If this is a packaging question then I think we are clear because we will not likely ship MSN in a "box", we will most likely ship it with Win 95. But there is a case where we might have a "frosting" like box for MSN Internet. Would we be restricted from this?

Paul: how does this fit into last weeks offsite on basing the Internet viewer on help or MSDN viewer?

RussS

**From:** Mike Maples  
**To:** Russ Siegelman; brianv; Nathan Myhrvold  
**Subject:** FW: mosaic summary  
**Date:** Tuesday, December 06, 1994 2:54PM

Any problem from your camp?

From: thomasre  
To: bradsi; mikemap; paulma  
Cc: johnlu; bens; coryv  
Subject: mosaic summary  
Date: Tuesday, December 06, 1994 11:05AM

We are looking to acquire rights to 'Mosaic' World-Wide-Web software for \$2MM. Payments are \$1MM on signing, \$1MM spread over next several quarters.

The contract should be ready for your review tomorrow.

What we are buying:

- Source code to NCSA Mosaic (public domain) and Spyglass Mosaic (commercial version).
- Windows and Macintosh
- NCSA Mosaic is at v2.alpha, we get all their code thru CY95.
- Spyglass Mosaic is at v1, we get v2 for Windows in January and maintenance for v2.x
- Current Windows versions are Win32s.
- Spyglass v2 includes the Secure-HTTP protocol (embraced by CommerceNet).
- Rights (but not ownership) to 'Mosaic' trademark, as well as visuals like

the Mosaic 'spinning globe'.

- Spyglass is obligated to release versions of their products that work with MS Internet libraries (Catapult)
- Full sublicensing rights, with restrictions below.

Restrictions:

- This is nonexclusive.
- We cannot ship any derived products until Win95 ships.
- We must acknowledge NCSA copyrights on-screen and in documentation.
- We cannot ship a standalone Mosaic product until end of CY96. We can ship it in any form where Mosaic is NOT the primary functionality.
- After December 31, 1996, we are free and clear.

MS98 0137386  
CONFIDENTIAL