Is this the approach you want to take? Or would you prefer a simple check and refuse to run? Thats a lot easier but clearly quite defeatable. I'll come and talk to you about it.

>From hradsi Fri Sep 27 22:44:35 1991 To: philba Subject: dr Date: Fri Sep 27 22:44:10 1991

can you tell me specifically what we're going to do to bind ourselves closer to ms dos? since you haven't been replying to my messages, I do n't know how to interprety your silence. Let me emphasize the importance; ibm is going to announce the drdos deal at comdex (almost 100% certain).

OK:

we cannot have compaq sell Win+DOS product that is cheaper than what we sell windows alone for. even if it's works just on compaq machines, we thus tell the market that we are dramatically overcharging for windows. and our retail business goes down the tubes. If they want to offer their dos, which includes windows, for \$200, then we're talking.

yes, I want the compaq business but not to give to them for nothing and kill my retail business, too.

they realize they are falling behind and they have to do something to fix it.

ok. include 123/w. let us know.

ok they are yours.

the winlogin schedule has always been dec-jan. should finish dec but if it stretches into jan, you shouldn't count on them jan 1.

>From jimall Sat Sep 28 11:39:04 1991 To: bradsi paulma Subject: RE: sys mgt Date: Sat Sep 28 11:38:28 PDT 1991

I have been assuming ericpe was coming to win4 by year end. It sounds like this winlogin is slipping. I will be happy to take tedst too.

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>From bradsi Fri Sep 27 10:10:57 1991 To: jimall paulma Subject: sys mgt

Date: Fri, 27 Sep 91 10:08:19 PDT

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