

NOTES:

FORECAST CURRENTLY INCLUDES VERY HIGH NUMBERS FOR BOTH AN ONLINE ORDERABLE CD AS WELL AS THE MEDIA KIT ORDERABLE ONLINE. WE NEED TO MAKE DECISION REGARDING WHAT WILL BE ORDERABLE ONLINE: MEDIA KIT? PROMO CD? DOCS ONLY? ALL OF THE ABOVE? THE NUMBERS WILL THEN CHANGE ACCORDINGLY.

FOR THE MOST PART, FORECAST WAS SIMPLY AN ESTIMATE OF TOTALS DIVIDED INTO MONTHS. WEB-BASED NUMBERS ATTEMPTED TO SHOW INITIAL DEMAND WITH DROP-OFF, USING HISTORICALS AS A MODEL.

**StarOffice 5.2 Six-month Forecast By Language & Channel
Media Kits**

Ordered from web (including sub)	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Total
English	19000	10000	5000	5000	2500	2500	44000
German	5000	5000	2000	1000	1000	1000	15000
French	2000	1000	500	500	500	500	5000
Dutch	500	100	100	100	100	100	1000
Swedish	500	100	100	100	100	100	1000
Danish	500	100	100	100	100	100	1000
Polish	500	100	100	100	100	100	1000
Spanish	2000	1000	500	500	500	500	5000
Italian	1500	500	500	300	100	100	3000
Portuguese	500	100	100	100	100	100	1000
Russian	500	100	100	100	100	100	1000
Grand Total							78000

Through Retail Channels	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Total
English	10000	10000	10000	10000	5000	5000	50000
German	20000	10000	10000	10000	5000	5000	60000
French	PENDING...						
Dutch	PENDING...						
Swedish	PENDING...						
Danish	PENDING...						
Polish	PENDING...						

Other (mags, etc NOT include SO Now) 1500000 1500000 1500000 2000000 2000000 100000000
Grand Total 5165000

Cobundled (no need for production, Months)
 Ultra 60/80 1000 1000 5000 5000 18000
 Ultra 5/10 29000 28000 29000 28000 170000
 Solaris 8 500 500 500 1500
Grand Total 189500

Grand Grand Total (Media Kit, Promo, Downloads, Preinstalls and bundled) **7763010**