

StarOffice 5.2 Launch

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Announcement Overview

- Sun is announcing
 - StarOffice 5.2
 - Momentum with the StarOffice Now program
 - Intention to open source StarOffice via GPL
 - New distribution agreements
 - Amazon.com
 - MacMillian
 - MicroWarehouse

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StarOffice Goals

- Offer an interoperable office suite for multiple platforms
- Deliver an office suite for Linux users
- Provide an interoperable suite to Microsoft Office
- Continue Sun's service oriented revenue model for software
- Prepare the market for StarPortal
- Implement Sun's .Com strategy of delivering applications via the Web

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StarOffice Value Proposition

- Free
- Open standards
- Windows interoperable
- Multi-platform
- Full featured
- Momentum
- Staying power

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Target Customers

- Multi-platform users that need:
 - Productivity software
 - Windows interoperability
- Windows users sensitive to cost
 - Individuals / Consumer
 - Small Business
 - Education
- Enterprises that
 - need mixed platform support
 - have departments that use other platforms
 - want an alternative to Microsoft

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Success To Date

- **Over 15 million copies since August '99**
- **3 million downloads**
- **Dozens of OEMs are bundling and preloading**
- **Over 69,000 Preview Downloads**
- **Robust suite of services in place**

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StarOffice 5.2 - What's New

- Over 200 new features and improvements
- Improved Microsoft Office filters
 - Including support for Office 2000 features
- Improved reliability and performance
- Ease of use
- Expanded help and reference documentation

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StarOffice 5.2 - What's New

- Full database engine on all platforms
- Improved user interface
- Introduction of XML as a file format
- Increased localization - 12 languages
- Simultaneous multiple language spell-checking (including new German spelling)
- Increased graphics power
- Ease of integration

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StarOffice 5.2 - Whats new

- Portable presentations
 - Compression and StarOffice Player
- Reduced presentation file size
- Net presentations: Webcast support with AutoPilot ease

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StarOffice Now

- Allows companies to expand their products and/or services
 - Provide StarOffice
 - Co-market with Sun
 - Use StarOffice logos/brands.
- StarOffice Program Membership Levels
 - Distribute StarOffice
 - Host StarOffice downloads
- Program now has over 3,300 licensees

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Open Source Plans

- Sun to make source available under the General Public License (GPL)
- Largest open source development product today
- Open collaboration, open community
- All source-related and community-related activities hosted by open source market leader Collab.net
- openoffice.org = open code and open standards for file formats, APIs, reference implementation

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Open Source Goals

- Increase adoption
- Increase innovation
- Increase development
- Consistent with Sun's software goals

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Product Offerings

- FREE download from Sun.Com
- Deluxe full packaged product
- CD kit
- Developer kit
- Resource kit

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Languages

- US English
- UK English
- French
- German
- Spanish
- Italian
- Dutch
- Portuguese
- Swedish
- Danish
- Russian
- Polish

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Language Roadmap

- **June 2000**
 - StarOffice 5.2 in 11 languages
- **Winter 2000/2001**
 - Japanese, Korean, Simplified Chinese, Traditional Chinese
- **Spring 2001**
 - Arabic, Greek, Hebrew, Thai

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Country Rollouts

H1 FY01

- USA/Canada
- UK
- Germany
- France
- Singapore
- Australia/NZ
- Switzerland
- South Africa
- Austria
- Brazil

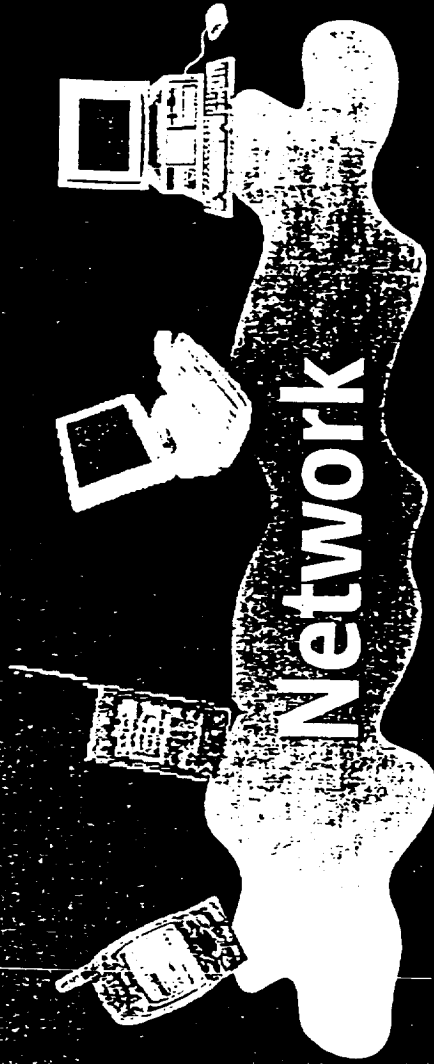
H2 FY01

- Japan
- China/Hong Kong
- Italy
- Spain
- Netherlands
- Sweden
- Russia
- Poland
- Mexico
- Korea

StarPortal Update

- Server based offering that extends the capabilities of your browser
- This new "webtop" provides:
 - secure, portal-based access Anywhere, Anytime, from Any Device
 - an Integrated User Environment
 - Enhanced User Experience & Interaction
 - a complete set of productivity services
 - a Unified Content Explorer
 - server based User Profile & Registry

End-to-End Portal Services



i-Planet WebServer, Webtop, Gateways

StarPortal System

Productivity Services, User Services, Content Management,
WAP/HTML/Java/Java Native Client Services

i-Planet Infrastructure Systems

Messaging, Directory, Security

Data Services

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StarOffice vs. StarPortal

- Separate product lines from Sun
- The office productivity services in StarPortal are built on StarOffice technology
 - Complete feature set
 - Microsoft Office interoperability
 - Uses same XML based document formats
 - Uses same APIs
- Easy migration path from StarOffice
- Interoperability between StarOffice & StarPortal

Why is Sun doing this ?

- Sun believes in providing open-standard solutions and alternatives
- Sun will make money selling StarOffice-related services
 - Training
 - Support
- StarOffice technology is the foundation of the office productivity services in StarPortal
- Integrating into iForce to handle consumers