



CONFIDENTIAL

From: John Gailey
To: Ben Anderson, James Whitchurch, K.C. Johnson
Date: 10/7/97 10:53AM
Subject: Fwd: Outlook contact and overview

Here is the Outlook contact we should use to get the information on MAPI integration that we need. Let's push on this hard and see if it works.

I suggest that we get a list together and make sure they are as specific as possible and then call him up. Please keep me updated on how this works/if this works. If they don't participate, we need good documentation so we can use it against them.

Outlook integration is one of the highest issues from the sales force (that I heard anyway.) We need to do as much as we can.

Thanks.

- John Gailey

CC: Bill Mangum, Paul Smart