

From: Craig Spiezie
Sent: Wednesday, April 30, 1997 5:31 PM
To: Michael Dwan; Bob Chapman; Kurt Kolb
Subject: RE: Works / Money

We need an OEM release which include Works and Money. This is a competitive advantage (Money std)
Kurt can you help and drive this.

—Original Message—
From: Michael Dwan
Sent: Wednesday, April 30 4:01
To: Craig Spiezie; Bob Chapman
Subject: FW: Works / Money

Guys appreciate some inputs on this matter (see string its short) ... Bob re Acer deal getting Money on there is very dependant on having a combo CD right ... lets size that. M.

—Original Message—
From: Susan Koehler
Sent: Wednesday, April 30, 1997 3:32 PM
To: Michael Dwan
Cc: Ted Gauld
Subject: RE: Works / Money

michael, you may not be able to change their mind but if you feel as strongly as you did at todays meeting, then I would layout missed biz/rev opportunity

—Original Message—
From: Bill Demas
Sent: Wednesday, April 30, 1997 3:25 PM
To: Michael Dwan
Cc: Susan Koehler
Subject: RE: Works / Money

We will not be doing any more bundles with Works and the current bundles are being discontinued. The updated Works release will be standalone. Money will be included in Home Essentials 98, which RTMs 9/10.

Bill

—Original Message—
From: Michael Dwan
Sent: Wednesday, April 30, 1997 2:50 PM
To: Bill Demas
Cc: Susan Koehler, Michael Dwan
Subject: Works / Money

Bill, Susan Koehler mentioned that you'd be the right person to ask about when the next Works release is due? I support IMG product OEM channel and really want to have a Works / Money '98 combo CD offering. We have one today ... but its application is somewhat limited by the fact that it includes only Money HBE not standard edition. I had heard your revving Works soon ... Money RTMs in August. Are our times aligning ?

Thanks,M.

DEPOSITION EXHIBIT
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Kolb
5/30/97
PENGAD-Byronne, N. J.

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