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POS	050-030-306	Windows 3.00 Fulfill Cust Serv 5.25" (HD)
POS	050-030-400	Windows 3.11 Doc Set Cust Serv
POS	050-030-578	Windows 3.11 VerUpdate 5.25"
POS	050-030-621	Windows 3.10 Doc Set Cust Serv
POS	050-030-665	Windows 1.00 Fulfill Cust Serv 5.25" (HD)
POS	050-030-673	Windows 3.11 VerUpdate 5.25"
POS	050-030-675	Windows 3.10 Disk Cust Serv 3.5"
POS	050-030-872	Windows 3.11 Fulfill Cust Serv 5.25" (HD)
POS	050-030-516	Windows 3.00 Disk Set Cust Serv 5.25"
POS	050-030-531	Windows 3.10 Disk Set Cust Serv 5.25" (HD)
POS	050-030-570	Windows 3.10 Disk Set Cust Serv 5.25"
POS	050-030-582	Windows 3.11 Disk Set Cust Serv (HD)
POS	050-030-583	Windows 3.11 Disk Set Cust Serv (HD)
POS	050-030-586	Windows 3.00 Disk Set Cust Serv 5.25" (LD)
POS	050-030V311	Windows 3.11 5.25"
POS	050-031-198	Windows 3.11 Conv Asm Cust Serv 3.5"
POS	050-031-220	Windows 3.11 VerUpdate 3.5"
POS	050-031-298	Windows 3.11 Conv Asm Cust Serv 3.5"
POS	050-031-306	Windows 3.00 Fulfill Cust Serv 3.5"
POS	050-031-620	Windows 3.10 VerUpdate 3.5"
POS	050-031-628	Windows 3.11 VerUpdate Direct 3.5"
POS	050-031-629	Windows 3.11 VerUpdate 3.5"
POS	050-031-665	Windows 1.00 Fulfill Cust Serv 3.5" (HD)
POS	050-031-S16	Windows 3.00 Disk Set Cust Serv 3.5"
POS	050-031-S31	Windows 3.10 Disk Set Cust Serv 3.5"
POS	050-031-S81	Windows 3.11 Disk Set Cust Serv 3.5" (LD)
POS	050-031-S84	Windows 3.11 Disk Set Cust Serv 3.5"
POS	050-031-S85	Windows 3.11 Disk Set Cust Serv 3.5"
POS	050-031V310	Windows 3.10 3.5"
POS	050-031V311	Windows 3.11 3.5"
POS	050-230-310	Windows 3.10 Disk Cust Serv 3.5/5.25
POS	050-330V311	Windows 3.11 MUL 10 User AE 5.25"
POS	050-331V311	Windows 3.11 MUL 10 User AE 3.5"
POS	050-531V311	Windows 3.11 NFR 3.5"
POS	0504030-311	Windows 3.11 MLP VerUpdate
POS	0504030V310	Windows 3.10 MLP
POS	0504030V311	Windows 3.11 MLP
POS	0504130V311	Windows 3.11 MLP 20 User
POS	0504230V311	Windows 3.11 MLP 100 User
POS	050S050-3BLP	Windows 3.11 OLP VerUpdate
POS	050S050-LEM1	Windows OLPM AE 1 Qtr
POS	050S050-LEM2	Windows OLPM AE 2 Qtrs
POS	050S050-LEM3	Windows OLPM AE 3 Qtrs
POS	050S050-LEM4	Windows OLPM AE 4 Qtrs
POS	050S050-LEM5	Windows OLPM AE 5 Qtrs
POS	050S050-LEM6	Windows OLPM AE 6 Qtrs
POS	050S050-LEM7	Windows OLPM AE 7 Qtrs
POS	050S050-LEM8	Windows OLPM AE 8 Qtrs
POS	050S050-LPM1	Windows OLPM Maint 1 Qtr
POS	050S050-LPM2	Windows OLPM Maint 2 Qtrs
POS	050S050-LPM3	Windows OLPM Maint 3 Qtrs
POS	050S050-LPM4	Windows OLPM Maint 4 Qtrs
POS	050S050-LPM5	Windows OLPM Maint 5 Qtrs
POS	050S050-LPM6	Windows OLPM Maint 6 Qtrs
POS	050S050-LPM7	Windows OLPM Maint 7 Qtrs
POS	050S050-LPM8	Windows OLPM Maint 8 Qtrs
POS	050S050V3BLEA	Windows 3.11 OLPA AE
POS	050S050V3BLPA	Windows 3.11 OLPA
POS	050S050V3BLPB	Windows 3.11 OLPB

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POS	050S050V38LPC	Windows 3.11 OLPC
POS	147-095-275	MS-DOS Step Up 6.20 VerUpdate 3.5"
POS	147-095-284	MS-DOS Step Up 6.20 VerUpdate Direct 3.5"
POS	147-095-340	MS-DOS 6.22 Fulfill Cust Serv 3.5"
POS	147-095-348	MS-DOS 6.22 Fulfill 3.5"
POS	147-095-400	MS-DOS Step Up 6.22 VerUpdate Direct 3.5"
POS	147-095-401	MS-DOS Step Up 6.22 Fulfill Cust Serv 3.5"
POS	147-095-480	MS-DOS 6.22 Conv Asm Cust Serv 3.5"
POS	147-095-485	MS-DOS Step Up 6.22 VerUpdate 3.5"
POS	147-095-530	MS-DOS 6.22 Fulfill Cust Serv 3.5"
POS	147-095-S13	MS-DOS 6.00 Disk Set Cust Serv 3.5"
POS	147-095-S34	MS-DOS 5.00 Disk Set Cust Serv 3.5" (LD)
POS	147-095-S96	MS-DOS 6.22 Disk Set Cust Serv 3.5"
POS	147-095V620	MS-DOS 6.20 VerUpdate 3.5"
POS	147-095V622	MS-DOS 6.22 VerUpdate 3.5"
POS	147-099-050	MS-DOS 5.00 Doc Set Cust Serv
POS	147-099-275	MS-DOS Step Up 6.20 VerUpdate 5.25"
POS	147-099-284	MS-DOS Step Up 6.20 VerUpdate Direct 5.25"
POS	147-099-317	MS-DOS 6.20 Doc Set Cust Serv
POS	147-099-400	MS-DOS Step Up 6.22 VerUpdate Fulfill 5.25" (HD)
POS	147-099-401	MS-DOS Step Up 6.22 Fulfill Cust Serv 5.25"
POS	147-099-466	MS-DOS 6.22 Doc Set Cust Serv
POS	147-099-480	MS-DOS 6.22 Conv Asm Cust Serv 5.25"
POS	147-099-520	MS-DOS Step Up 6.22 Disk Set Cust Serv
POS	147-099-525	MS-DOS 6.22 Fulfill Cust Serv 5.25"
POS	147-099-530	MS-DOS 6.22 Fulfill Cust Serv 5.25"
POS	147-099-S67	MS-DOS 5.00 Disk Set Cust Serv 5.25" Rev A
POS	147-099-S71	MS-DOS 5.00 Disk Set Cust Serv 5.25" (LD)
POS	147-099-S96	MS-DOS 6.22 Disk Set Cust Serv 5.25"
POS	147-099V620	MS-DOS 6.20 VerUpdate 5.25"
POS	147-099V622	MS-DOS 6.22 VerUpdate 5.25"
POS	147-895V622	MS-DOS 6.22 NFR 3.5"
POS	147-895V620	DOS For Dummies 6.20 VerUpdate 3.5"
POS	147-895V622	DOS For Dummies 6.22 3.5"
POS	147-899V620	DOS For Dummies 6.20 VerUpdate 5.25"
POS	147-899V622	DOS For Dummies 6.22 5.25"
POS	1471699V620	MS-DOS 6.20 MUL 3 User VerUpdate 3.5/5.25
POS	1471699V622	MS-DOS 6.22 MUL 3 User VerUpdate 3.5/5.25
POS	1472895V620	DOS For Dummies 6.20 MUL 6 User VerUpdate 3.5"
POS	1472899V620	DOS For Dummies 6.20 MUL 6 User VerUpdate 5.25"
POS	1474099V622	MS-DOS 6.22 MLP VerUpdate
POS	1474699V622	MS-DOS 6.22 MLP 20 User VerUpdate
POS	147S099-6CLEA	MS-DOS 6.22 OLPA VerUpdate AE
POS	147S099-6CLPA	MS-DOS 6.22 OLPA CompUpg
POS	147S099-6CLPB	MS-DOS 6.22 OLPB CompUpg
POS	147S099-6CLPC	MS-DOS 6.22 OLPC CompUpg
POS	207-050-015	Win For Workgrp 3.10 Doc Set Cust Serv
POS	207-050-163	Win For Workgrp 3.11 Doc Set Cust Serv Add-on
POS	207-050-238	Win For Workgrp 3.11 Doc Set Cust Serv
POS	207-050-311	Win For Workgrp 3.11 Fulfill Cust Serv 5.25"
POS	207-050-S13	Win For Workgrp 3.11 Disk Set Cust Serv 5.25" (HD)
POS	207-050-S56	Win For Workgrp 3.10 Disk Set Cust Serv 5.25" (HD)
POS	207-050-S57	Win For Workgrp 3.10 Disk Set Cust Serv 5.25" (HD)
POS	207-051-001	Win For Workgrp 3.10 Disk Set Cust Serv 3.5"
POS	207-051-025	Win For Workgrp 3.10 Disk Set Cust Serv 3.5"
POS	207-051-311	Win For Workgrp 3.11 Fulfill Cust Serv 3.5"
POS	207-051-S20	Win For Workgrp 3.11 Disk Set Cust Serv 3.5" (HD)
POS	207-051-S22	Win For Workgrp 3.11 Disk Set Cust Serv 3.5" (HD)
POS	207-051-S23	Win For Workgrp 3.11 Disk Set Cust Serv 3.5" (LD)
POS	207-051-S31	Win For Workgrp 3.11 Disk Set Cust Serv 3.5" (LD)

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POS	207-051-S67	Win For Workgrp 3.10 Disk Set Cust Serv 3.5" (HD)
POS	207-051-S69	Win For Workgrp 3.10 Disk Set Cust Serv CDRom (HD)
POS	207-051V311	Win For Workgrp 3.11 3.5" Add-on
POS	207-150V310	Win For Workgrp 3.10 MUL 2 User 3.5/5.25
POS	207-251V310	Win For Workgrp 3.10 3.5"
POS	207-350V310	Win For Workgrp 3.10 MUL 2 User VerUpdate 3.5/5.25
POS	207-450-001	Win For Workgrp 3.10 Disk Set Cust Serv 5.25" Add-on
POS	207-551V311	Win For Workgrp 3.11 NFR 3.5" Add-on
POS	207-650-001	Win For Workgrp 3.11 VerUpdate Direct 5.25"
POS	207-650-311	Win For Workgrp 3.11 Fulfill Cust Serv CDRom Add-on
POS	207-650V310	Win For Workgrp 3.10 VerUpdate 5.25" Add-on
POS	207-651-001	Win For Workgrp 3.11 VerUpdate 3.5"
POS	207-651-002	Win For Workgrp 3.11 VerUpdate Direct 3.5"
POS	207-651-311	Win For Workgrp 3.11 VerUpdate Fulfill Direct 3.5" (LD)
POS	207-751V311	Win For Workgrp 3.11 NFR 3.5" Add-on
POS	207-850-010	WFW Connection 3.10 Disk Set Cust Serv 3.5/5.25
POS	207-850-015	WFW Connection 3.10 Doc Set Cust Serv
POS	207-850-029	Win For Workgrp 3.11 Doc Set Cust Serv
POS	207-850-311	Win For Workgrp 3.11 Fulfill Cust Serv 5.25" (LD)
POS	207-850-S01	WFW Connection 3.10 Disk Set Cust Serv 5.25" (HD)
POS	207-850V310	WFW Connection 3.10 3.5/5.25
POS	207-851-311	Win For Workgrp 3.11 Fulfill Cust Serv 3.5"
POS	207-851-S01	WFW Connection 3.10 Disk Set Cust Serv 3.5" (HD)
POS	2070850V311	Win For Workgrp 3.11 3.5/5.25 Add-on
POS	2071351V311	Win For Workgrp 3.11 VerUpdate AE 3.5" Add-on
POS	2071530-060	Win For Workgrp 3.11 Fulfill Cust Serv 5.25" (HD)
POS	2071530-S15	Win For Workgrp 3.11 Disk Set Cust Serv 5.25"
POS	2071531-060	Win For Workgrp 3.11 Fulfill Cust Serv 3.5" (HD)
POS	2071551V311	Win For Workgrp 3.11 NFR 3.5" Add-on
POS	2071651V311	Win For Workgrp 3.11 VerUpdate 3.5" Add-on
POS	2073850V311	Win For Workgrp 3.11 VerUpdate AE 3.5/5.25 Add-on
POS	2074050V311	Win For Workgrp 3.11 MLP Add-on
POS	2074450V311	Win For Workgrp 3.11 MLP 20 User VerUpdate Add-on
POS	2074650V311	Win For Workgrp 3.11 MLP VerUpdate Add-on
POS	2074850V311	Win For Workgrp 3.11 MLP Add-on
POS	2075250V311	Win For Workgrp 3.11 MLP 100 User VerUpdate Add-on
POS	2075350-311	Win For Workgrp 3.11 MLP 20 User VerUpdate
POS	2075350V311	Win For Workgrp 3.11 MLP 20 User Add-on
POS	2075450V311	Win For Workgrp 3.11 MLP 100 User Add-on
POS	2075551V311	Win For Workgrp 3.11 MUL 10 User AE 3.5" Add-on
POS	2075651V311	Win For Workgrp 3.11 MUL 10 User VerUpdate AE 3.5"
POS	207S050-LEM1	Win For Workgrp OLPM AE 1 Qtr
POS	207S050-LEM2	Win For Workgrp OLPM AE 2 Qtrs
POS	207S050-LEM3	Win For Workgrp OLPM AE 3 Qtrs
POS	207S050-LEM4	Win For Workgrp OLPM AE 4 Qtrs
POS	207S050-LEM5	Win For Workgrp OLPM AE 5 Qtrs
POS	207S050-LEM6	Win For Workgrp OLPM AE 6 Qtrs
POS	207S050-LEM7	Win For Workgrp OLPM AE 7 Qtrs
POS	207S050-LEM8	Win For Workgrp OLPM AE 8 Qtrs
POS	207S050-LPM1	Win For Workgrp OLPM Maint 1 Qtr
POS	207S050-LPM2	Win For Workgrp OLPM Maint 2 Qtrs
POS	207S050-LPM3	Win For Workgrp OLPM Maint 3 Qtrs
POS	207S050-LPM4	Win For Workgrp OLPM Maint 4 Qtrs
POS	207S050-LPM5	Win For Workgrp OLPM Maint 5 Qtrs
POS	207S050-LPM6	Win For Workgrp OLPM Maint 6 Qtrs
POS	207S050-LPM7	Win For Workgrp OLPM Maint 7 Qtrs
POS	207S050-LPM8	Win For Workgrp OLPM Maint 8 Qtrs
POS	207S050V3BLEA	Win For Workgrp 3.11 OLPA AE
POS	207S050V3BLPA	Win For Workgrp 3.11 OLPA
POS	207S050V3BLPB	Win For Workgrp 3.11 OLPB

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POS	207S050V3BLPC	Win For Workgrp 3.11 OLPC
POS	207S650V3BLPA	Win For Workgrp 3.11 OLPA VerUpdate
POS	207S650V3BLPB	Win For Workgrp 3.11 OLPB VerUpdate
POS	207S650V3BLPC	Win For Workgrp 3.11 OLPC VerUpdate
POS	207S651V3BLEA	Win For Workgrp 3.11 OLPA AE Add-on
POS	207S651V3BLPA	Win For Workgrp 3.11 OLPA VerUpdate Add-on
POS	207S651V3BLPB	Win For Workgrp 3.11 OLPB VerUpdate Add-on
POS	207S651V3BLPC	Win For Workgrp 3.10 OLPC VerUpdate Add-on
POS	207S851V3BLEA	Win For Workgrp 3.11 OLPA AE Add-on
POS	207S851V3BLPA	Win For Workgrp 3.11 OLPA Add-on
POS	207S851V3BLPB	Win For Workgrp 3.11 OLPB Add-on
POS	207S851V3BLPC	Win For Workgrp 3.11 OLPC Add-on
POS	232-050-110	Video for Win 1.10 VerUpdate Direct 5.25"
POS	232-050-S18	Video for Windows 1.00 Disk Set Cust Serv 5.25"
POS	232-050-S40	Video for Win 1.10 Cust Serv 5.25"
POS	232-051-110	Video for Win 1.10 VerUpdate Direct 3.5"
POS	232-051-S18	Video for Windows 1.00 Disk Set Cust Serv 3.5"
POS	232-051-S30	Video for Win 1.10 Cust Serv 3.5"

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FULFILL WINDOWS 3.00 (A) HD ****	US	W	WIN	3.00	RAW	FUL
FULFILL WINDOWS 3.11 DOCUMENTATION	US	W	WIN	3.11	MAN	NON
UPDATE WINDOWS 1.X/3.11 (5.25)H	US	W	WIN	3.11	VUP	NON
FULFILL WINDOWS 3.10 DOCUMENTATION	US	W	WIN	3.10	MAN	NON
FULFILL WIN LOGIN 1.00 (5.25)HD	US	W	WIN	1.00	RAW	FUL
UPDATE WINDOWS 3.11 (5.25)RESLR	US	W	WIN	3.11	VUP	NON
ASSY WINDOWS3.1 TECH WORKSHOP VIDEO	US	W	WIN	3.10	RAW	DSK
FULFILL WINDOWS 3.11(5.25)H REFRESH	US	W	WIN	3.11	RAW	FUL
CUST SERV WINDOWS 3.00(A) (5H)	US	W	WIN	3.00	RAW	CSD
CUST SERV WIN 3.10(5.25)HD RESO INF	US	W	WIN	3.10	RAW	CSD
CUST SERV WIN3.1(5.25)H	US	W	WIN	3.11	RAW	CSD
CUST SERV WIN3.11(5.25)H	US	W	WIN	3.11	RAW	CSD
CUST SERV WIN3.11(5.25)H	US	W	WIN	3.11	RAW	CSD
CUST SERV WINDOWS 3.00(REVA)(360K)	US	W	WIN	3.00	RAW	CSD
WINDOWS 3.11 (5.25)H	US	W	WIN	3.11	STD	NON
CONVERT WINDOWS 3.11 (3.5)L	US	W	WIN	3.11	RAW	CSD
UPDATE WINDOWS 3.11 (3.5)RESELLER	US	W	WIN	3.11	VUP	NON
CONVERT WINDOWS UPDATE 3.11 (3.5)L	US	W	WIN	3.11	RAW	CSD
FULFILL WINDOWS 3.00 (A)(3.5)****	US	W	WIN	3.00	RAW	FUL
UPDATE WINDOWS 3.10 (3.5)RESELLER*	US	W	WIN	3.10	VUP	NON
UPDATE WINDOWS 1.X/3.11(3.5)H	US	W	WIN	3.11	VUP	NON
UPDATE WINDOWS 1.X/3.11(3.5)L	US	W	WIN	3.11	VUP	NON
FULFILL WIN LOGIN 1.00 (3.5) HD	US	W	WIN	1.00	RAW	FUL
CUST SERV WINDOWS 3.00 (A)(3.5)****	US	W	WIN	3.00	RAW	CSD
CUST SERV WIN3.1(3.5)H RESOURC INFO	US	W	WIN	3.10	RAW	CSD
CUST SERV WIN3.11 (3.5)L	US	W	WIN	3.11	RAW	CSD
CUST SERV WIN3.11 (3.5)H	US	W	WIN	3.11	RAW	CSD
CUST SERV WIN3.11 UPDT(3.5)H	US	W	WIN	3.11	RAW	CSD
WINDOWS 3.10(3.5)HD*	US	W	WIN	3.10	STD	NON
WINDOWS 3.11(3.5)H	US	W	WIN	3.11	STD	NON
ASSY WIN3.1 DEBUG VERSION (DUAL)	US	W	WIN	3.10	RAW	DSK
WINDOWS 3.11(5.25) AE 10-PACK	US	W	WIN	3.11	ACD	NON
WINDOWS 3.11(3.5) AE 10-PACK	US	W	WIN	3.11	ACD	NON
WINDOWS 3.11 (3.5) PROMO	US	W	WIN	3.11	PRO	NON
UPDATE WINDOWS 3.11 MLP RESELLER	US	W	WIN	3.11	VUP	NON
WINDOWS 3.10 MS LICENSE PACK	US	W	WIN	3.10	STD	NON
WINDOWS 3.11 MS LICENSE PACK	US	W	WIN	3.11	STD	NON
WINDOWS 3.11 MULTIPLE MLP 20 USER	US	W	WIN	3.11	STD	NON
WINDOWS 3.11 MULTIPLE MLP 100 USER	US	W	WIN	3.11	STD	NON
WINDOWS 3.11 VER UPG MOLP	US	W	WIN	3.11	VUP	NON
WINDOWS MNT 1 QTR MOLP AE	US	W	WIN	NON	ANM	NON
WINDOWS MNT 2 QTR MOLP AE	US	W	WIN	NON	ANM	NON
WINDOWS MNT 3 QTR MOLP AE	US	W	WIN	NON	ANM	NON
WINDOWS MNT 4 QTR MOLP AE	US	W	WIN	NON	ANM	NON
WINDOWS MNT 5 QTR MOLP AE	US	W	WIN	NON	ANM	NON
WINDOWS MNT 6 QTR MOLP AE	US	W	WIN	NON	ANM	NON
WINDOWS MNT 7 QTR MOLP AE	US	W	WIN	NON	ANM	NON
WINDOWS MNT 8 QTR MOLP AE	US	W	WIN	NON	ANM	NON
WINDOWS MNT 1 QTR LP	US	W	WIN	NON	NMT	NON
WINDOWS MNT 2 QTR LP	US	W	WIN	NON	NMT	NON
WINDOWS MNT 3 QTR LP	US	W	WIN	NON	NMT	NON
WINDOWS MNT 4 QTR LP	US	W	WIN	NON	NMT	NON
WINDOWS MNT 5 QTR LP	US	W	WIN	NON	NMT	NON
WINDOWS MNT 6 QTR LP	US	W	WIN	NON	NMT	NON
WINDOWS MNT 7 QTR LP	US	W	WIN	NON	NMT	NON
WINDOWS MNT 8 QTR LP	US	W	WIN	NON	NMT	NON
WINDOWS 3.11 MOLP AE	US	W	WIN	3.11	ACD	NON
WINDOWS 3.11 MOLP A	US	W	WIN	3.11	STD	NON
WINDOWS 3.11 MOLP B	US	W	WIN	3.11	STD	NON

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WINDOWS 3.11 MOLP C	US	W	WIN	3.11	STD	NON
UPDATE MSDOS STEP UP 6.2 (3.5H)RSLR	US	DST	DOS	6.20	VUP	NON
UPDATE MSDOS STEP UP 6.2(3.5H)DIRECT	US	DST	DOS	6.20	VUP	NON
FULFILL MSDOS6.22(3L) UPG SUPPLEMNT	US	D	DOS	6.22	RAW	FUL
FULFILL MSDOS6.22(3L) RESOURCE KIT	US	D	DOS	6.22	STD	FUL
FULFILL MSDOS 6.22(3.5)H STEP UP	US	DST	DOS	6.22	VUP	NON
FULFILL MSDOS 6.22(3.5)L STEP UP	US	DST	DOS	6.22	RAW	FUL
CONVERT MSDOS 6.22 (3.5)LD DISK	US	D	DOS	6.22	RAW	CSD
UPDATE MSDOS STEP UP 6.22(3H) RSLR	US	DST	DOS	6.22	VUP	NON
FULFILL MSDOS6.22(3L) DBLSPC CONV	US	D	DOS	6.22	RAW	FUL
CUST SERV MSDOS6.00 (3.5) 1.44MB	US	D	DOS	6.00	RAW	CSD
CUST SERV MSDOS 5.0A(3.5) (720K)	US	D	DOS	5.00	RAW	CSD
CUST SERV MSDOS 6.22 (3.5)H	US	D	DOS	6.22	RAW	CSD
MSDOS 6.2 UPGRADE (3.5)HD	US	D	DOS	6.20	VUP	NON
MSDOS 6.22 UPGRADE (3.5)HD	US	D	DOS	6.22	VUP	NON
FULFILL MSDOS 5.0 UPGRADE EXTRA DOC	US	D	DOS	5.00	MAN	NON
UPDATE MSDOS STEP UP 6.215.25HIRSLR	US	DST	DOS	6.20	VUP	NON
UPDATE MSDOS STEP UP 6.215.25HDIRCT	US	DST	DOS	6.20	VUP	NON
FULFILL MSDOS6.2 ADDITIONAL DOC	US	D	DOS	6.20	MAN	NON
FULFILL MSDOS 6.22(5.25)H STEP UP	US	DST	DOS	6.22	VUP	FUL
FULFILL MSDOS 6.22(5.25)L STEP UP	US	DST	DOS	6.22	RAW	FUL
FULFILL MSDOS 6.22(5.25)LD DISK	US	D	DOS	6.22	MAN	NON
CONVERT MSDOS 6.22 (5.25)LD DISK	US	D	DOS	6.22	RAW	CSD
FULFILL MSDOS6.22 (5L) UPG SUPPLMNT	US	DST	DOS	6.22	RAW	CSD
FULFILL MSDOS6.22 (5L) RESOURCE KIT	US	D	DOS	6.22	RAW	FUL
FULFILL MSDOS6.22(5L) DBLSPC CONV	US	D	DOS	6.22	RAW	FUL
CUST SERV MSDOS5.0A UPGRADE (H-D)	US	D	DOS	5.00	RAW	CSD
CUST SERV MSDOS 5.0A UPGD (360K)	US	D	DOS	5.00	RAW	CSD
CUST SERV MSDOS 6.22 (5.25)H	US	D	DOS	6.22	RAW	CSD
MSDOS 6.2 UPGRADE (5.25)HD	US	D	DOS	6.20	VUP	NON
MSDOS 6.22 UPGRADE (5.25)HD	US	D	DOS	6.22	VUP	NON
MSDOS 6.22 UPGRADE (3.5)HD NFR	US	D	DOS	6.22	PRO	NON
MSDOS 6.2 DOS FOR DUMMIES 3.5	US	DUM	DOS	6.20	VUP	NON
MSDOS 6.22 (3.5) DOS FOR DUMMIES	US	DUM	DOS	6.22	STD	NON
MSDOS 6.2 DOS FOR DUMMIES 5.25	US	DUM	DOS	6.20	VUP	NON
MSDOS 6.22 (5.25) DOS FOR DUMMIES	US	DUM	DOS	6.22	STD	NON
UPGRADE MSDOS 6.2(DUAL)H CORP 3-PAK	US	D	DOS	6.20	VUP	NON
UPGRADE MSDOS 6.22(DUAL)H CORP 3PAK	US	D	DOS	6.22	VUP	NON
MSDOS 6.2 DOS FOR DUMMIES 3.5 6PACK	US	DUM	DOS	6.20	VUP	NON
MSDOS 6.2 DOS FOR DUMMIES5.25 6PACK	US	DUM	DOS	6.20	VUP	NON
MSDOS 6.22 UPGRADE MS LIC PAK	US	D	DOS	6.22	VUP	NON
MSDOS 6.22 UPG MULTIPLE MLP 20 USER	US	D	DOS	6.22	VUP	NON
MS-DOS 6.22 UPG MOLP ACADEMIC	US	D	DOS	6.22	ACV	NON
MS-DOS 6.22 UPGRADE MOLP A	US	D	DOS	6.22	CUP	NON
MS-DOS 6.22 UPGRADE MOLP B	US	D	DOS	6.22	CUP	NON
MS-DOS 6.22 UPGRADE MOLP C	US	D	DOS	6.22	CUP	NON
FULFILL WIN FOR WRKGRP3.1 MLP DOC	US	WFW	WIN	3.10	MAN	NON
WORKGROUP ADDON 3.11 DOC KIT	US	WFW	WIN	3.11	MAN	NON
WINDOWS FOR WORKGROUP 3.11 DOC KIT	US	WFW	WIN	3.11	MAN	NON
FULFILL WIN FOR WRKGRP3.11*(5H)BASE	US	WFW	WIN	3.11	RAW	FUL
CUST SERV WFW ADDON 3.11(5.25)H	US	WFW	WIN	3.11	RAW	CSD
CUST SERV WFW3.1(REVC) 1.2MB ADDON	US	WFW	WIN	3.10	RAW	CSD
CUST SERV WFW3.1(5.25)H REV-C	US	WFW	WIN	3.10	RAW	CSD
CONVERT WFW3.1 UPG FOR WIN3.0(720K)	US	WFW	WIN	3.10	RAW	CSD
CONVERT WIN FOR WRKGR3.1 (720K)	US	WFW	WIN	3.10	RAW	CSD
FULFILL WIN FOR WRKGRP3.11*(3L)BASE	US	WFW	WIN	3.11	RAW	FUL
CUST SERV WFW 3.11* (3.5)H BASE	US	WFW	WIN	3.11	RAW	CSD
CUST SERV WFW 3.11* (3.5)H ADDON	US	WFW	WIN	3.11	RAW	CSD
CUST SERV WFW ADDON 3.11* (3.5)L	US	WFW	WIN	3.11	RAW	CSD
CUST SERV WFW ADDON 3.11 (3.5)L	US	WFW	WIN	3.11	RAW	CSD

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CUST SERV WFW3.1(C) 1 44MB ADDON	US	WFW	WIN	3.10	RAW	CSD
CUST SERV WFW 3.10(3.5)H REV-C	US	WFW	WIN	3.10	RAW	CSD
WINDOWS FOR WRKGRPS3.11*(3.5)H BASE	US	WFW	WIN	3.11	STD	NON
WIN FOR WRKGRPS3.1(DUAL)STARTER KIT	US	WFW	WIN	3.10	STD	NON
WIN FOR WRKGRPS3.1 (3.5)USER KIT	US	WFW	WIN	3.10	VUP	NON
WIN FOR WRKGRPS 3.1(DUAL)STRT ADDON	US	WFW	WIN	3.10	RAW	CSD
CONVERT WFW 3.1(5.25)HD USER ADDON	US	WFW	WIN	3.11	PRD	NON
WIN/WORKGROUPS 3.11*(3.5)H BASE NFR	US	WFW	WIN	3.11	VUP	NON
UPDATE WFW 3.10/3.11* (5.25)H	US	WFW	WIN	3.11	RAW	FUL
FULFILL WORKGROUP ADDON 3.11* (5H)	US	WFW	WIN	3.10	VUP	NON
WINDOWS FOR WRKGRP3.1(5.25")ADD ON	US	WFW	WIN	3.11	VUP	NON
UPDATE WFW 3.10/3.11* (3.5)L	US	WFW	WIN	3.11	VUP	NON
UPDATE WFW 3.10/3.11* (3.5)H	US	WFW	WIN	3.11	VUP	FUL
FULFILL WORKGROUP ADDON 3.11*(3.5)L	US	WFW	WIN	3.11	VUP	NON
WORKGROUP ADDON 3.11 (3.5)H NFR	US	WFW	WIN	3.11	pro	NON
CONVERT MSDOS CONN/WRKGRP1.0DUAL LD	US	WFC	WIN	3.10	RAW	CSD
FULFILL DOS CONN FOR WRKGRP MLP DOC	US	WFC	WIN	3.10	MAN	NON
WORKGROUP ADD FOR MSDOS3.11 DOC KIT	US	WFW	WIN	3.11	MAN	NON
FULFILL WRKGRP(5.25)IL ADD FOR MSDOS	US	WFW	WIN	3.11	RAW	FUL
CUST SERV WFW3.1(5.25)H DOSCONN	US	WFC	WIN	3.10	RAW	CSD
WORKGROUP CONNECT FOR MSDOS3.1(DUAL	US	WFC	WIN	3.10	STD	NON
FULFILL WRKGRP (3.5L) ADD FOR MSDOS	US	WFW	WIN	3.11	RAW	FUL
CUST SERV DOSCONN FOR WFW(3.5)H DSK	US	WFC	WIN	3.10	RAW	CSD
WORKGROUP ADDON FOR MSDOS 3.11(DUAL	US	WFW	WIN	3.11	STD	NON
WINDOWS FOR WRKGRP ADDON3.11*(3)HAE	US	WFW	WIN	3.11	ACV	NON
FULFILL WFW 3.11 (5.25)H RESRCE KIT	US	WFW	WIN	3.11	RAW	FUL
CUST SERV WORKGROUP3.11(5.25)H)RESRC	US	WFW	WIN	3.11	RAW	CSD
FULFILL WFW 3.11 (3.5)H RESRCE KIT	US	WFW	WIN	3.11	RAW	FUL
WINDOWS FOR WRKGRP ADDON3.11*(3)HNFR	US	WFW	WIN	3.11	PRO	NON
WINDOWS FOR WORKGROUP ADDON3.11*(3H	US	WFW	WIN	3.11	VUP	NON
WIN/WRKGP ADDON/MSDOS 3.11(DUAL) AE	US	WFW	WIN	3.11	ACV	NON
WINDOWS FOR WRKGRP3.11* MS LIC PACK	US	WFW	WIN	3.11	STD	NON
WORKGROUP ADDON 3.11* MMLP 20USER	US	WFW	WIN	3.11	VUP	NON
WORKGROUP ADDON 3.11* MLP	US	WFW	WIN	3.11	VUP	NON
WORKGROUP ADD MSDOS3.11 MLP SINGLE	US	WFW	WIN	3.11	STD	NON
WORKGROUP ADDON 3.11* MMLP 100USER	US	WFW	WIN	3.11	VUP	NON
UPDATE WFW 3.10/3.11* MLP 20 USER	US	WFW	WIN	3.11	VUP	NON
WINDOWS FOR WRKGRP3.11* MLP 20 USER	US	WFW	WIN	3.11	STD	NON
WINDOWS FOR WRKGRP3.11* MLP 100USER	US	WFW	WIN	3.11	STD	NON
WINDOWS FOR WRKGRPS3.11*(3)HAE10PAK	US	WFW	WIN	3.11	ACD	NON
WORKGROUP ADDON 3.11*(3)HAE 10 PACK	US	WFW	WIN	3.11	ACV	NON
WIN FOR WRKGRPS MNT 1 QTR MOLP AE	US	WFW	WIN	NON	ANM	NON
WIN FOR WRKGRPS MNT 2 QTR MOLP AE	US	WFW	WIN	NON	ANM	NON
WIN FOR WRKGRPS MNT 3 QTR MOLP AE	US	WFW	WIN	NON	ANM	NON
WIN FOR WRKGRPS MNT 4 QTR MOLP AE	US	WFW	WIN	NON	ANM	NON
WIN FOR WRKGRPS MNT 5 QTR MOLP AE	US	WFW	WIN	NON	ANM	NON
WIN FOR WRKGRPS MNT 6 QTR MOLP AE	US	WFW	WIN	NON	ANM	NON
WIN FOR WRKGRPS MNT 7 QTR MOLP AE	US	WFW	WIN	NON	ANM	NON
WIN FOR WRKGRPS MNT 8 QTR MOLP AE	US	WFW	WIN	NON	ANM	NON
WINDOWS FOR WRKGRPS MNT 1 QTR LP	US	WFW	WIN	NON	NMT	NON
WINDOWS FOR WRKGRPS MNT 2 QTR LP	US	WFW	WIN	NON	NMT	NON
WINDOWS FOR WRKGRPS MNT 3 QTR LP	US	WFW	WIN	NON	NMT	NON
WINDOWS FOR WRKGRPS MNT 4 QTR LP	US	WFW	WIN	NON	NMT	NON
WINDOWS FOR WRKGRPS MNT 5 QTR LP	US	WFW	WIN	NON	NMT	NON
WINDOWS FOR WRKGRPS MNT 6 QTR LP	US	WFW	WIN	NON	NMT	NON
WINDOWS FOR WRKGRPS MNT 7 QTR LP	US	WFW	WIN	NON	NMT	NON
WINDOWS FOR WRKGRPS MNT 8 QTR LP	US	WFW	WIN	NON	NMT	NON
WIN FOR WRKGRPS 3.11 MO:LP AE	US	WFW	WIN	3.11	ACD	NON
WINDOWS FOR WRKGRPS 3.11 LP A	US	WFW	WIN	3.11	STD	NON
WINDOWS FOR WRKGRPS 3.11 LP B	US	WFW	WIN	3.11	STD	NON

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WINDOWS FOR WRKGRPS 3.11 LP C	US	WFW	WIN	3.11	STD	NON
WIN FOR WRKGRPS V UPD 3.11 LP A	US	WFW	WIN	3.11	VUP	NON
WIN FOR WRKGRPS V UPD 3.11 LP B	US	WFW	WIN	3.11	VUP	NON
WIN FOR WRKGRPS V UPD 3.11 LP C	US	WFW	WIN	3.11	VUP	NON
WIN WRKGRP ADD-ON 3.11 MOLP AE	US	WFW	WIN	3.11	ACD	NON
WRKGRP ADD-ON FROM WIN 3.1 LP A	US	WFW	WIN	3.11	VUP	NON
WRKGRP ADD-ON FROM WIN 3.1 LP B	US	WFW	WIN	3.11	VUP	NON
WRKGRP ADD-ON FROM WIN 3.1 LP C	US	WFW	WIN	3.10	VUP	NON
WIN WKGRP 3.11 ADDON DOS MOLP AE	US	WFW	WIN	3.11	ACD	NON
WIN WKGRP 3.11 ADDON/DOS MOLP A	US	WFW	WIN	3.11	STD	NON
WIN WKGRP 3.11 ADDON/DOS MOLP B	US	WFW	WIN	3.11	STD	NON
WIN WKGRP 3.11 ADDON/DOS MOLP C	US	WFW	WIN	3.11	STD	NON
UPDATE VFW 1.0/1.1 (5.25) + CDROM	US	VT	WIN	1.10	VUP	NON
CUST SERV VFW 1.0 (5.25)	US	VT	WIN	1.00	RAW	CSD
CUST SERVE VFW 1.10B (5H)	US	VT	WIN	1.10	RAW	CSD
UPDATE VFW 1.0/1.1 (3.5) + CDROM	US	VT	WIN	1.10	VUP	NON
CUST SERV VFW 1.0 (3.5)	US	VT	WIN	1.00	RAW	CSD
CUST SERVE VFW 1.10B (3H)	US	VT	WIN	1.10	RAW	CSD



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					7.5
CSP	NON	0	525	OPO	25
CSP	NON	0	NON	OSH	43.173
RET	SUL	1	525	OSH	25
CSP	NON	0	NON	OSH	29.95
CSP	NON	0	525	OPO	43.173
RET	SUL	1	525	OSH	10.773
CSP	NON	0	350	OPO	0.001
CSP	NON	0	525	OPO	0.001
CSP	NON	0	525	OPO	0.001
CSP	NON	0	525	OPO	0.001
CSP	NON	0	525	OSH	0.001
CSP	NON	0	525	OSH	0.001
csp	NON	0	NON	OSH	0.001
csp	NON	0	NON	OSH	0.001
CSP	NON	0	525	OPO	80.973
RET	SUL	1	525	OSH	0.001
CSP	NON	0	350	OSH	43.173
RET	SUL	1	350	OSH	0.001
CSP	NON	0	350	OSH	7.5
CSP	NON	0	350	OPO	43.173
RET	SUL	1	350	OPO	43.173
DIR	SUL	1	350	OSH	43.173
RET	SUL	1	350	OSH	29.95
CSP	NON	0	350	OPO	0.001
CSP	NON	0	350	DPO	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	ONS	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OSH	80.973
RET	SUL	1	350	OPO	80.973
RET	SUL	1	350	OSH	42.66
CSP	NON	0	DUA	OPO	351
ACD	MUL	10	525	OSH	351
ACD	MUL	10	350	OSH	16
PRO	NON	0	350	OSH	35.1
RET	MLP	1	NON	OSH	69.12
RET	MLP	1	NON	DPO	69.12
RET	MLP	1	NON	OSH	69.12
RET	MLP	20	NON	OSH	1295.46
RET	MLP	100	NON	OSH	5829.84
RET	MLP	1	NON	OSH	52
RTC	OLP	1	NON	OSH	2.2
ATC	OLPM	1	NON	ONS	4.4
ATC	OLPM	1	NON	ONS	6.6
ATC	OLPM	1	NON	ONS	8.8
ATC	OLPM	1	NON	OSH	11
ATC	OLPM	1	NON	ONS	13.2
ATC	OLPM	1	NON	ONS	15.4
ATC	OLPM	1	NON	OSH	17.6
ATC	OLPM	1	NON	OSH	9
RTC	OLPM	1	NON	OSH	18
RTC	OLPM	1	NON	ONS	27
RTC	OLPM	1	NON	ONS	36
RTC	OLPM	1	NON	ONS	45
RTC	OLPM	1	NON	ONS	54
RTC	OLPM	1	NON	ONS	63
RTC	OLPM	1	NON	ONS	72
ATC	OLPA	1	NON	OSH	22.4
RTC	OLPA	1	NON	OSH	64
RTC	OLPB	1	NON	OSH	60

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RTC	OLPC	1	NON	OSH	55.2
RET	SUL	1	350	OPO	7.96
DIR	SUL	1	350	OSH	7.96
CSP	NON	0	350	OSH	5
RET	SUL	1	350	OSH	19.95
DIR	SUL	0	350	OSH	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OSH	7.96
RET	SUL	1	350	OSH	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OPO	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OPO	42.093
RET	SUL	1	350	OSH	42.093
RET	SUL	1	350	OPO	20
CSP	NON	1	525	OPO	7.96
RET	SUL	1	525	OSH	7.96
DIR	SUL	0	NON	OSH	12.95
CSP	NON	0	NON	OSH	0.001
RET	SUL	0	525	OSH	0.001
CSP	NON	0	NON	OSH	15
CSP	NON	0	525	OSH	0.001
CSP	NON	0	NON	OSH	5
CSP	NON	0	NON	OSH	19.95
CSP	NON	0	525	OSH	0.001
CSP	NON	0	525	OSH	0.001
CSP	NON	0	525	OPO	0.001
CSP	NON	0	525	OPO	0.001
CSP	NON	0	525	OSH	0.001
CSP	NON	1	525	OPO	42.093
RET	SUL	1	525	OSH	42.093
RET	SUL	0	350	OSH	12
PRO	NON	1	350	OPO	42.093
RET	SUL	1	350	OSH	33.2
RET	SUL	1	525	OPO	42.093
RET	SUL	1	525	OSH	33.2
RET	MUL	3	DUA	OPO	101.493
RET	MUL	3	DUA	OSH	101.493
RET	MUL	6	350	OPO	252.558
RET	MUL	6	525	OPO	252.558
RET	MLP	1	NON	OSH	36.153
RET	MLP	20	NON	OSH	669.6
ATC	OLPA	1	NON	OSH	22.4
RTC	OLPA	1	NON	OSH	33.6
RTC	OLPB	1	NON	OSH	31.2
RTC	OLPC	1	NON	OSH	28.8
CSP	NON	0	NON	OPO	25
CSP	NON	0	NON	OSH	13.5
CSP	NON	0	NON	OSH	50
CSP	NON	0	525	OSH	0.001
CSP	NON	0	525	OSH	0.001
CSP	NON	0	525	OPO	0.001
CSP	NON	0	525	OSH	0.001
CSP	NON	0	350	OPO	0.001
CSP	NON	0	350	OPO	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OSH	0.001
CSP	NON	0	350	OSH	0.001

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			0	350	OPO	0.001
CSP	NON		0	ROM	OPO	0.001
CSP	NON		1	350	OSH	118.773
RET	SUL		2	DUA	OPO	377.973
RET	MUL		1	350	OPO	188.973
RET	SUL		2	DUA	OPO	215.973
RET	MUL		0	525	OPO	0.001
CSP	NON		0	350	OSH	24
PRO	NON		1	525	OSH	55.96
DIR	SUL		0	ROM	OSH	0.001
CSP	NON		1	525	OPO	53.973
RET	SUL		1	350	OSH	55.96
RET	SUL		1	350	OSH	55.96
DIR	SUL		1	350	OSH	0.001
DIR	SUL		0	350	OPO	20
PRO	NON		0	DUA	OPO	0.001
CSP	NON		0	NON	OPO	15
CSP	NON		0	NON	OPO	10.8
CSP	NON		0	525	OPO	0.001
CSP	NON		0	525	OPO	0.001
CSP	NON		1	DUA	OPO	21.573
RET	SUL		0	350	OPO	0.001
CSP	NON		0	350	OPO	0.001
CSP	NON		1	DUA	OSH	39.96
RET	SUL		1	350	OSH	27
ACD	SUL		0	525	OSH	29.95
CSP	NON		0	525	OSH	0.001
CSP	NON		0	350	OSH	29.95
CSP	NON		0	350	OSH	20
PRO	NON		1	350	OSH	37.773
RET	SUL		1	DUA	OSH	18.9
ACD	SUL		1	NON	OSH	102.6
RET	MLP		20	NON	OSH	604.8
RET	MLP		1	NON	OSH	32.4
RET	MLP		1	NON	OSH	24.3
RET	MLP		100	NON	OSH	2721.6
RET	MLP		20	NON	OPO	518.4
RET	MLP		20	NON	OSH	1900.8
RET	MLP		100	NON	OSH	8553.6
RET	MLP		10	350	OSH	513
ACD	MUL		10	350	OSH	164.7
ACD	MUL		1	NON	ONS	2.2
ATC	OLPM		1	NON	ONS	4.4
ATC	OLPM		1	NON	ONS	6.6
ATC	OLPM		1	NON	OSH	8.8
ATC	OLPM		1	NON	ONS	11
ATC	OLPM		1	NON	ONS	13.2
ATC	OLPM		1	NON	ONS	15.4
ATC	OLPM		1	NON	OSH	17.6
ATC	OLPM		1	NON	ONS	9
RTC	OLPM		1	NON	ONS	18
RTC	OLPM		1	NON	ONS	27
RTC	OLPM		1	NON	ONS	36
RTC	OLPM		1	NON	ONS	45
RTC	OLPM		1	NON	ONS	54
RTC	OLPM		1	NON	ONS	63
RTC	OLPM		1	NON	OSH	72
ATC	OLPA		1	NON	OSH	22.4
RTC	OLPA		1	NON	OSH	93.6
RTC	OLPB		1	NON	OSH	88

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			1	NON	OSH	81.6
RTC	OLPC		1	NON	OSH	30.4
RTC	OLPA		1	NON	OSH	28
RTC	OLPB		1	NON	OSH	26.4
RTC	OLPC		1	NON	ONS	22.4
ATC	OLPA		1	NON	OSH	30.4
RTC	OLPA		1	NON	OSH	28
RTC	OLPB		1	NON	OSH	26.4
RTC	OLPC		1	NON	OSH	22.4
ATC	OLPA		1	NON	OSH	21.6
RTC	OLPA		1	NON	OSH	20
RTC	OLPB		1	NON	ONS	18.4
RTC	OLPC		1	NON	OSH	39.2
DIR	SUL		0	525	OPD	0.001
CSP	NON		0	525	OSH	0.001
CSP	NON		1	350	OSH	39.2
DIR	SUL		0	350	OPD	0.001
CSP	NON		0	350	OSH	0.001
CSP	NON		0	350	OSH	0.001

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093007291595



Model

Products	Distributor Prices				Estimated Retail Price				
	New Users 95	3.11	W/W	95 up	3.11 up	W/W	95 up	3.11 up	W/W
<b>Packaged products</b>									
Retail FPP	\$ 165.00	\$ 80.97	\$ 118.77	\$ 86.00	\$ 43.17	\$ 37.73	\$ 42.09	\$ 109.00	\$ 60
M/LP	\$ 140.25	\$ 69.12	\$ 102.60	\$ 80.00	\$ 35.10	\$ 32.40	\$ 36.15	\$ 99.00	\$ 50
M/LP-20	\$ 2,840.00	\$ 1,295.46	\$ 1,900.80	\$ 1,600.00	n/a	\$ 518.40	\$ 669.60	\$ 1,968.00	\$ 639
<b>MOLP</b>									
MOLP-A (50)	\$ 129.56	\$ 64.00	\$ 93.60	\$ 80.00	\$ 52.00	\$ 30.40	\$ 33.60	\$ 95.00	\$ 61
MOLP-B (500)	\$ 122.22	\$ 60.00	\$ 86.00	\$ 80.00	\$ 52.00	\$ 28.00	\$ 31.20	\$ 95.00	\$ 61
MOLP-C (1,000)	\$ 112.44	\$ 55.20	\$ 81.60	\$ 80.00	\$ 52.00	\$ 28.00	\$ 28.80	\$ 95.00	\$ 61
MOLP-Maint	\$ 127.90	\$ 72.00	\$ 72.00	n/a	n/a	n/a	n/a	n/a	n/a
<b>Select</b>									
M/LP-A (2,000)	\$ 118.20	\$ 59.20	\$ 86.40	\$ 76.85	\$ 34.40	\$ 28.00	\$ 31.20	\$ 95.00	\$ 44
M/LP-B (8,000)	\$ 106.38	\$ 52.80	\$ 77.60	\$ 76.85	\$ 34.40	\$ 24.80	\$ 28.00	\$ 95.00	\$ 44
M/LP-C (20,000)	\$ 94.56	\$ 47.20	\$ 68.80	\$ 76.85	\$ 34.40	\$ 22.40	\$ 24.80	\$ 95.00	\$ 44
M/LP-A (1,000)	\$ 96.92	\$ 48.00	\$ 70.40	\$ 70.31	\$ 34.40	\$ 22.40	n/a	\$ 89.00	\$ 44
M/LP-B (3,000)	\$ 84.32	\$ 42.40	\$ 61.60	\$ 70.31	\$ 34.40	\$ 20.00	n/a	\$ 89.00	\$ 44
M/LP-C (7,000)	\$ 72.50	\$ 36.00	\$ 52.80	\$ 70.31	\$ 34.40	\$ 16.80	n/a	\$ 89.00	\$ 44
M/LP-Maint	\$ 120.87	\$ 70.40	\$ 70.40	n/a	n/a	n/a	n/a	n/a	n/a
M/LP-Maint	\$ 90.85	\$ 52.80	\$ 52.80	n/a	n/a	n/a	n/a	n/a	n/a

Products	Distributor Prices				Estimated Retail Price				
	New Users 95	3.11	W/W	95 up	3.11 up	W/W	95 up	3.11 up	W/W
<b>Education</b>									
AE FPP	\$ 90.00	n/a	n/a	n/a	n/a	\$ 27.00	n/a	n/a	n/a
AE M/LP	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AE M/LP-10	\$ 351.00	\$ 513.00	\$ 513.00	n/a	n/a	\$ 184.70	n/a	n/a	n/a
MOLP Educ.	\$ 80.00	\$ 22.40	\$ 22.40	n/a	n/a	n/a	\$ 22.40	n/a	n/a
MOLP-Maint	\$ 85.00	\$ 17.60	\$ 17.60	n/a	n/a	n/a	n/a	n/a	n/a
M/LP-Ed	n/a	\$ 17.60	\$ 17.60	n/a	n/a	n/a	\$ 17.60	n/a	n/a
M/LP-Maint, Educ	\$ 80.00	\$ 17.60	\$ 17.60	n/a	n/a	n/a	n/a	n/a	n/a
<b>Doc/Disk</b>									
Doc set	\$ 15	\$ 21	\$ 25	\$ 15	\$ 21	\$ 14	\$ 15	n/a	\$ 21
Disk set									

Formulas  
 FPP M/LP, M/LP  $IF ((dist\_price^{*} 23+6) > 100 (ROUND((dist\_price^{*} 23+6)/10.0)^{*} 10)-1 (ROUND((dist\_price^{*} 23+6)/5.0)^{*} 5)-0.05)$   
 M/LP  $dist\_price^{*} 85$   
 M/LP-Maint  $LAR Price/79$  *May be off \$1 due to rounding*  
 M/LP  $LAR Price/79$  *May be off \$1 due to rounding*  
 M/LP  $LAR Price/79$  *May be off \$1 due to rounding*  
 Academic (set)  $IF ((dist\_price^{*} 43+6) > 100 (ROUND((dist\_price^{*} 43+6)/10.0)^{*} 10)-1 (ROUND((dist\_price^{*} 43+6)/5.0)^{*} 5)-0.05)$   
 Doc Sets  $Pricing System, Generally Distl = ERP$   
 Disk Sets *No charge, except shipping*

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Model

ERP Analysis

Products	FPP			85 vs. MS-DOS			Upgrades		
	95 vs 3.11	95 vs WinW	3.11 * MS-DOS	95 vs. WinW	95 vs. MS-DOS	95 vs 3.11	95 vs 3.11	95 vs 3.11	MS-DOS
Packaged products									
Rate FPP	204%	139%	134%	103%	103%	199%	101%	101%	112%
MLP	203%	137%	133%	101%	103%	228%	n/a	n/a	n/a
MMLP-20	204%	139%	134%	103%	103%	n/a	n/a	n/a	n/a
MOLP									
MOLP-A	202%	136%	133%	102%	102%	154%	154%	83%	96%
MOLP-B	204%	139%	134%	103%	103%	154%	154%	96%	99%
MOLP-C	204%	138%	134%	102%	102%	154%	154%	99%	99%
MOLP-Maint.	176%	176%	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Select									
MVLP-A	200%	137%	131%	101%	101%	218%	218%	114%	120%
MVLP-B	201%	137%	132%	101%	101%	218%	218%	120%	127%
MVLP-C	200%	137%	131%	101%	101%	218%	218%	127%	127%
MELP-A	202%	136%	n/a	n/a	n/a	204%	204%	n/a	n/a
MELP-B	199%	137%	n/a	n/a	n/a	204%	204%	n/a	n/a
MELP-C	201%	137%	n/a	n/a	n/a	204%	204%	n/a	n/a
MVLP Maint.	172%	172%	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MELP Maint.	172%	172%	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Education ERP Analysis

Products	New		Upgrades	
	95 vs 3.11	95 vs WinW	95 vs. WinW add	95 vs MS-DOS
Education				
AE-FPP	n/a	n/a	n/a	n/a
AE-HLP	n/a	n/a	n/a	n/a
AE-MMLP-10	n/a	n/a	n/a	n/a
MOLP-Educ.	248%	248%	n/a	n/a
MOLP-Maint	351%	351%	n/a	n/a
MVLP-Educ	n/a	n/a	n/a	n/a
MELP-Educ	n/a	n/a	n/a	n/a
MVLP-Maint	n/a	n/a	n/a	n/a
DocDist				
Doc set				
Disk set				

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PartNumber	PartDescription	ProductStatus	LanguageCode	MediaCode	ProductFamilyCode	EnvironmentCode	Version	PackageTypeCode	ProductTypeCode	LicenseTypeCode	LicenseCount		MLP	MLP Total	OLP	OLP Total	Grand Total	
											SUL Total	SUL						
											1	1						
	(All)																	
	(All)																	
	(All)																	
	(All)																	
	(All)																	
	W																	
	(All)																	
	(All)																	
	(All)																	
	Version Upgrade																	
	Sum of USDistributorPrice																	
	SUL																	
	1																	
	Product Name																	
	Windows 3.10 VerUpdate 3.5"								43.173		43.173	0	0	0	0	0	0	43.173
	Windows 3.11 MLP VerUpdate								0	0	35.1	35.1	0	0	0	0	0	35.1
	Windows 3.11 OLP VerUpdate								0	0	0	0	52	52	0	52	0	52
	Windows 3.11 VerUpdate 3.5"								86.346		86.346	0	0	0	0	0	0	86.346
	Windows 3.11 VerUpdate 5.25"								86.346		86.346	0	0	0	0	0	0	86.346
	Windows 3.11 VerUpdate Direct 3.5"								43.173		43.173	0	0	0	0	0	0	43.173
	Grand Total								259.038		259.038	35.1	35.1	52	52	0	0	346.138

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Product Name	Doc Part	Doc SRP	Dist/Franch		Disk SRP	Dist/Franch Price
			Price	3.5" Disk Part		
<b>Windows™-based Applications</b>						
Microsoft Access 1.1	077-050-203	\$49.50	\$39.50	077-051-S87	\$22.95	\$18.36
Microsoft Access 2.0	265-001-D100	\$14.95	\$11.95	265-051-S02	\$11.95	\$9.56
Creative Writer for Windows™	266-001-D100	\$14.95	\$11.95	266-051-S02	\$11.95	\$9.56
Fine Artist for Windows™	215-050-001	\$49.50	\$39.50	215-051-S47	\$19.95	\$15.96
FoxPro® 2.5 for Windows™	215-850-D260	\$49.50	\$39.50	215-851-S24	\$17.95	\$14.36
FoxPro® 2.6 for Windows™	215-050-160	\$64.95	\$51.95	2151051-DIS3	\$28.95	\$23.16
FoxPro® Professional for Windows™ 2.6	065-150-006	\$49.50	\$39.50	065-151-S11	\$19.95	\$15.96
Microsoft Excel for Windows™ 4.0	065-150-153	\$49.50	\$39.50	065-151-S90	\$26.95	\$21.56
Microsoft Excel for Windows™ 5.0	068-050-030	\$14.95	\$11.95	N/A	N/A	N/A
Mail Single User Add Pack 3.2	068-250-320	\$14.95	\$11.95	068-051-S31	\$11.95	\$9.56
Mail Remote Client 3.0	021-050-D300	\$84.95	\$67.95	021-051-S03	\$45.95	\$36.76
The Microsoft Office for Windows™ 3.0 (Promo thru 12/31/94)	021-050-238	\$35.95	\$28.76	021-051-S08	\$66.95	\$53.56
The Microsoft Office for Windows™ 4.2 (Promo thru 12/31/94)	269-050-D430	\$59.95	\$47.95	269-051-S00	\$94.95	\$75.96
Office Professional 4.3 for Windows™ with Access 2.0 (Promo thru 12/31/94)	269-050-D300	\$94.95	\$75.95	269-051-DIS3	\$67.95	\$54.36
Office Professional 4.3 for Windows™ with Access (Promo thru 12/31/94)	269-350-D420	\$94.95	\$75.95	269-351-DIS3	\$94.95	\$75.96
Office Professional 4.2 for Windows™ with Access (Promo thru 12/31/94)	269-450-D430	\$82.95	\$66.36	269-451-DIS3	\$94.95	\$75.96
Office Professional 4.3 for Windows™ with FoxPro® 2.6 (Promo thru 12/31/94)	269-150-D300	\$94.95	\$75.95	269-151-DIS3	\$66.95	\$53.56
Office Professional 4.3 for Windows™ with FoxPro® (Promo thru 12/31/94)	269-250-D420	\$94.95	\$75.95	269-251-DIS3	\$94.95	\$75.96
Office Professional 4.2 for Windows™ with FoxPro® (Promo thru 12/31/94)	079-050-401	\$49.50	\$39.50	079-051-S66	\$19.95	\$15.96
Microsoft PowerPoint® for Windows™ 3.0	079-050-075	\$69.50	\$55.50	079-051-S96	\$28.95	\$23.16
Microsoft PowerPoint® for Windows™ 4.0	078-050-111	\$69.50	\$55.50	078-051-S26	\$17.95	\$14.36
Microsoft Project for Windows™ 3.0	164-050-141	\$15.00	\$12.00	164-051-DIS3	\$19.95	\$15.96
Microsoft Project for Windows™ 4.0	061-050-006	\$14.95	\$11.95	061-051-S17	\$17.95	\$14.36
Microsoft Publisher for Windows™ & Design Pack 2.0	203-050-060	\$54.95	\$43.95	203-051-S28	\$26.95	\$21.56
Schedule+ Starter Kit (requires Mail) 1.0	046-050-114	\$34.95	\$27.95	046-051-S83	\$11.95	\$9.56
Visual Basic™ for Windows™ Professional Edition 3.0	046-050-002	\$119.95	\$95.95	046-051-DIS3	\$56.95	\$45.56
Visual Basic™ for Windows™ Standard Edition 3.0	048-052-140	\$99.00	\$79.20	N/A	N/A	N/A
Visual C++™ for Windows™ Professional Edition 1.0	254-050-020	\$34.95	\$27.95	254-051-S01	\$21.95	\$17.56
Visual C++™ for Windows™ Professional Edition 1.5	059-050-799	\$49.50	\$39.50	059-051-S24	\$21.95	\$17.56
Visual C++™ for Windows™ Standard Edition 1.0	059-150-245	\$49.50	\$39.50	059-151-S63	\$26.95	\$21.56
Word for Windows™ 2.0	268-650-D100	\$14.95	\$11.95	268-051-S01	\$11.95	\$9.56
Word for Windows™ 6.0	070-050-007	\$15.00	\$12.00	070-051-S49	\$21.95	\$17.56
Word Assistant for Windows™ 1.0	070-050-303	\$15.00	\$12.00	070-051-S90	\$21.95	\$17.56
Works for Windows™ 2.0						
Works for Windows™ 3.0						
<b>MS-DOS® based Applications</b>						
FoxPro® for MS-DOS® Single-User 2.50	215-099-148	\$49.50	\$39.50	215-095-S47	\$19.95	\$15.96
FoxPro® for MS-DOS® Single-User 2.60	215-899-D260	\$49.50	\$39.50	215-095-S24	\$21.95	\$17.56
FoxPro® Professional for MS-DOS 2.80	215-099-160	\$64.95	\$51.95	2151095-DIS3	\$28.95	\$23.16
Mail Remote Client for MS-DOS® 3.0	066-295-D320	\$14.95	\$11.95	066-295-012	\$11.95	\$9.56
Visual Basic™ for MS-DOS® Professional Edition 1.0	203-099-021	\$84.95	\$67.95	203-095-S01	\$19.95	\$15.96
Visual Basic™ for MS-DOS® Standard Edition 1.0	046-099-001	\$64.95	\$51.95	046-095-S01	\$11.95	\$9.56
Word for MS-DOS® 6.0	034-199-845	\$49.50	\$39.50	034-095-S02	\$21.95	\$17.56
Works 3.0	070-099-582	\$15.00	\$12.00	070-095-S44	\$16.95	\$13.56
<b>Microsoft® Operating Systems</b>						
MS-DOS® 6.21	147-099-465	\$14.95	\$11.95	147-095-S60	\$11.95	N/A
MS-DOS® 6.22 (3H)	147-099-466	\$14.95	\$11.95	147-095-S96	\$11.95	\$9.56
TrueType Font Pack for Windows™	209-150-040	\$14.95	\$11.95	209-051-S32	\$11.95	\$9.56
TrueType Font Pack 2 for Windows™	209-650-D100	\$14.95	\$11.95	209-651-S09	\$11.95	\$9.56
Microsoft Windows™ 3.1	050-030-621	\$14.95	\$11.95	050-031-S70	\$21.95	\$17.56
Microsoft Windows™ 3.11	050-030-400	\$14.95	\$11.95	050-031-S84	\$21.95	\$17.56
Microsoft Windows™ for Workgroups 3.1	207-050-015	\$34.95	\$27.95	207-051-S69	\$28.95	\$23.16
Microsoft Windows™ for Workgroups 3.11	207-050-238	\$24.95	\$19.95	207-051-S20	\$22.95	\$18.36
Microsoft Windows NT™ 3.1	236-075-075	\$24.95	\$19.95	236-074-S23	\$56.95	\$45.56
Workgroup Acc-on for Windows™ 3.11	207-050-163	\$14.95	\$11.95	207-051-S22	\$19.95	\$15.96
Microsoft Windows NT™ Workstation 3.5	236-074-260	\$24.95	\$19.95	236-074-494	\$45.95	\$36.76
Windows™ Printing System 1.0	212-050-015	\$24.95	\$19.95	212-051-S17	\$16.95	\$13.56
<b>Networking Series</b>						
LAN Manager 2.2 Server	096-044-D220	\$94.95	\$75.95	096-045-DIS3	\$56.95	\$45.56
LAN Manager Remote Access Server 1.1	0963744-100	\$24.95	\$19.95	0963745-S18	\$11.95	\$9.56
LAN Manager Services for Mac™ 1.0	0962744-D100	\$64.95	\$51.95	0962745-S19	\$9.95	\$7.96
Mail Multitasking MTA 3.2	088-001-D320	\$34.95	\$27.95	068-002-015	\$28.95	\$23.16
PC Mail Server 3.2	068-085-D320	\$34.95	\$27.95	068-095-S19	\$28.95	\$23.16

Prices and versions subject to change without notice.

LAST UPDATE: 12/1/94

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Product Name	Doc. Part	Doc. SRP	Distb/Franch		3.5" Disk Part	Disk SRP	Distb/Franch	
			Price	Price			Price	Price
SNA Server for Windows NT™ Workgroup System 2.0	211-074-015	\$64.95	\$51.96	\$51.96	211-074-S47	\$21.95	\$17.56	\$17.56
SNA Server for Windows NT™ Departmental System 2.0	211-074-015	\$64.95	\$51.96	\$51.96	211-074-S01	\$21.95	\$17.56	\$17.56
SNA Server for Windows NT™ Enterprise System 2.0	211-074-015	\$64.95	\$51.96	\$51.96	211-074-S12	\$21.95	\$17.56	\$17.56
SQL Bridge for OS/2 4.2	1226744-D420	\$64.95	\$51.96	\$51.96	122-045-S58	\$28.95	\$23.16	\$23.16
SQL Bridge for Windows NT™ 4.2	1221074-D420	\$24.95	\$19.96	\$19.96	228-074-036	\$9.95	\$7.96	\$7.96
SQL Server for OS/2 Workgroup System 4.2	122-044-138	\$129.95	\$103.96	\$103.96	122-045-DIS3	\$41.95	\$33.56	\$33.56
SQL Server Unlimited Users 4.2	122-044-138	\$129.95	\$103.96	\$103.96	122-045-204	\$9.95	\$7.96	\$7.96
SQL Server for Windows NT™ Departmental System 4.2.1	228-054-015	\$74.95	\$59.96	\$59.96	228-674-S41	\$22.95	\$18.36	\$18.36
SQL Server for Windows NT™ Desktop System 4.2.1	228-054-015	\$74.95	\$59.96	\$59.96	228-074-S41	\$22.95	\$18.36	\$18.36
SQL Server for Windows NT™ Enterprise System 4.2.1	228-054-015	\$74.95	\$59.96	\$59.96	228-474-S41	\$22.95	\$18.36	\$18.36
SQL Server for Windows NT™ Programmer's Toolkit 4.2.1	228-354-D420	\$64.95	\$51.96	\$51.96	228-174-S41	\$19.95	\$15.96	\$15.96
SQL Server for Windows NT™ Workgroup System 4.2.1	228-054-015	\$74.95	\$59.96	\$59.96	228-274-S41	\$22.95	\$18.36	\$18.36
Microsoft® Windows NT™ Server 3.5	227-074-410	\$64.95	\$51.96	\$51.96	227-074-457	\$66.95	\$53.56	\$53.56
Microsoft® Windows NT™ Advanced Server 3.10	227-075-050	\$64.95	\$51.96	\$51.96	227-074-S23	\$66.95	\$53.56	\$53.56
Microsoft® Windows NT™ AS 3.10 Upgrade from LanMan	227-074-060	\$84.95	\$67.96	\$67.96	227-074-S65	\$11.95	\$9.56	\$9.56
<b>Mail Gateways:</b>								
Distribution Manager Gateway 3.4	068-099-D371	\$14.95	\$11.96	\$11.96	068-095-279	\$9.95	\$7.96	\$7.96
Fax Gateway 3.0	068-099-D120	\$14.95	\$11.96	\$11.96	068-095-S34	\$11.95	\$9.56	\$9.56
Fax Access 3.0	068-099-D121	\$14.95	\$11.96	\$11.96	068-095-S26	\$9.95	\$7.96	\$7.96
IBM Profs /OV Gateway 3.4	068-099-D369	\$24.95	\$19.96	\$19.96	068-095-S28	\$11.95	\$9.56	\$9.56
IBM Profs /OV Host Access 3.4	068-099-D370	\$14.95	\$11.96	\$11.96	068-095-S10	\$9.95	\$7.96	\$7.96
IBM Profs /OV Access 3.4	068-099-D273	\$24.95	\$19.96	\$19.96	068-095-288	\$9.95	\$7.96	\$7.96
Mail Connection (PC & AppleTalk)	068-099-D372	\$24.95	\$19.96	\$19.96	068-095-DIS3	\$9.95	\$7.96	\$7.96
MHS Gateway 3.0	068-099-D124	\$14.95	\$11.96	\$11.96	068-095-176	\$9.95	\$7.96	\$7.96
MHS Access 3.0	068-099-D125	\$14.95	\$11.96	\$11.96	068-095-178	\$9.95	\$7.96	\$7.96
SMTP Gateway 3.0	068-099-D126	\$14.95	\$11.96	\$11.96	068-095-108	\$9.95	\$7.96	\$7.96
SMTP Access 3.0	068-099-D127	\$14.95	\$11.96	\$11.96	068-095-109	\$9.95	\$7.96	\$7.96
X.400 Gateway 3.2	068-099-D357	\$34.95	\$27.96	\$27.96	068-095-262	\$11.95	\$9.56	\$9.56
X.400 Access 3.2	068-099-D358	\$14.95	\$11.96	\$11.96	068-095-267	\$9.95	\$7.96	\$7.96
<b>Microsoft® Software Products for Apple Macintosh®</b>								
Creative Writer for Macintosh®	265-001-D100	\$14.95	\$11.96	\$11.96	265-096-S02	\$11.95	\$9.56	\$9.56
Fine Artist for Macintosh®	266-001-D100	\$14.95	\$11.96	\$11.96	266-096-S02	\$11.95	\$9.56	\$9.56
FoxBASE® 2.01 Single User	224-096-030	\$49.50	\$39.60	\$39.60	224-096-362	\$19.95	\$15.96	\$15.96
FoxPro® for Macintosh®	215-096-015	\$49.50	\$39.60	\$39.60	215-096-265	\$19.95	\$15.96	\$15.96
FoxPro® for Macintosh® Std 2.6	215-096-205	\$49.50	\$39.60	\$39.60	215-096-S50	\$41.95	\$33.56	\$33.56
FoxPro® for Macintosh® Professional 2.6	215-096-D260	\$84.95	\$67.96	\$67.96	215-096-DIS3	\$41.95	\$33.56	\$33.56
Microsoft® Excel for the Macintosh® 4.0	065-096-645	\$49.50	\$39.60	\$39.60	065-096-S21	\$22.95	\$18.36	\$18.36
Microsoft® Excel for the Macintosh® 5.0	065-096-D500	\$49.50	\$39.60	\$39.60	065-096-S91	\$28.95	\$23.16	\$23.16
The Microsoft® Office 3.0 for the Macintosh® (Promo thru 12/31/94)	021-096-D300	\$84.95	\$67.96	\$67.96	021-096-067	\$48.95	\$39.16	\$39.16
The Microsoft® Office 4.2 for the Macintosh® (Promo thru 12/31/94)	021-096-D420	\$38.95	\$31.16	\$31.16	021-196-DIS3	\$98.95	\$79.16	\$79.16
Office Professional for the Macintosh® with FoxPro (Promo thru 12/31/94)	269-196-D100	\$113.95	\$91.16	\$91.16	269-196-DIS3	\$56.95	\$45.56	\$45.56
Microsoft® PowerPoint® for the Macintosh® 3.0	079-096-303	\$49.50	\$39.60	\$39.60	079-096-S31	\$22.95	\$18.36	\$18.36
Microsoft® PowerPoint® for the Macintosh® 4.0	079-096-D400	\$49.50	\$39.60	\$39.60	079-096-S60	\$26.95	\$21.56	\$21.56
Microsoft® Project for the Macintosh® 3.0	076-096-022	\$69.50	\$55.60	\$55.60	076-096-S16	\$17.95	\$14.36	\$14.36
PC Mail Mac Client 3.0	068-096-015	\$14.95	\$11.96	\$11.96	068-096-S14	\$17.95	\$14.36	\$14.36
Schedule+ Single User Add Pack 1.0	061-096-010	\$14.95	\$11.96	\$11.96	061-096-S08	\$11.95	\$9.56	\$9.56
True Type Master Set for Mac	209-096-D100	\$14.95	\$11.96	\$11.96	209-096-S30	\$11.95	\$9.56	\$9.56
Microsoft® Word for the Macintosh® 5.1	034-096-700	\$49.50	\$39.60	\$39.60	034-096-S39	\$21.95	\$17.56	\$17.56
Microsoft® Word for the Macintosh® 6.0 Native/Power PC	034-096-766	\$49.50	\$39.60	\$39.60	034-096-S99	\$22.95	\$18.36	\$18.36
Microsoft® Works for the Macintosh® 3.0	070-096-290	\$15.00	\$12.00	\$12.00	070-096-S05	\$19.95	\$15.96	\$15.96
Microsoft® Works for the Macintosh® 4.0	070-096-402	\$14.95	\$11.96	\$11.96	070-096-403	\$22.95	\$18.36	\$18.36
<b>Microsoft® CD Products</b>								
Visual C++ Pro CD-ROM	048-052CD150	\$17.95	\$14.36	\$14.36				
Visual C++ for Windows NT™ 2.0 (Sub&Sngl)	048-058-009	\$17.95	\$14.36	\$14.36				
Visual Basic for Windows™ Professional Edition 3.0	203-052-030	\$17.95	\$14.36	\$14.36				
Visual C++ for Windows NT™ 2.0 (Alpha)	048-075-010	\$17.95	\$14.36	\$14.36				
Visual C++ for Windows NT™ 2.0 (MIPS)	048-175-010	\$17.95	\$14.36	\$14.36				
Windows NT™ 3.1 CD-ROM	236-074CD310	\$17.95	\$14.36	\$14.36				
Windows NT™ Advanced Svr 3.1 CD-ROM	227-074CD310	\$17.95	\$14.36	\$14.36				
Windows NT™ Workstation 3.5 CD-ROM	236-075-068	\$17.95	\$14.36	\$14.36				
Windows NT™ Server 3.5 CD-ROM	227-075-068	\$17.95	\$14.36	\$14.36				
Win/Office 4.2 CD-ROM	021-052CD420	\$17.95	\$14.36	\$14.36				
Office Pro for Windows™ 4.3	268-052-450	\$17.95	\$14.36	\$14.36				
SQL Server for Windows NT™ (Alpha and RISC)- Desktop	228-075CD421	\$17.95	\$14.36	\$14.36				
SQL Server for Windows NT™ (Alpha and RISC)- Workgroup	228-275CD421	\$17.95	\$14.36	\$14.36				

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MICROSOFT DISTRIBUTOR/FRANCHISOR SELECT US DISK AND DOC PRICE LIST

C/N	Product Name	Doc. Part	Doc. SRP	Dist/Franch	
				Price	3.5" Disk Part
				Disk SRP	Dist/Franch Price
	SQL Server for Windows NT™ (Alpha and RISC)- Enterprise	228-475CD421	\$17.95	\$14.36	
	SQL Server for Windows NT™ (Alpha and RISC)- Dept.	228-675CD421	\$17.95	\$14.36	
	SQL Workstation 4.21 CD-ROM	228-875-003	\$17.95	\$14.36	
	SQL Server 4.21 CD-ROM	228-075-006	\$17.95	\$14.36	
New	Powerpoint® for the Power PC CD-ROM	078-088-005	\$17.95	\$14.36	
New	Works for Windows™ 3.0 CD-ROM	070-052-021	\$17.95	\$14.36	
New	Works for the MAC 3.0 CD-ROM	070-088-014	\$17.95	\$14.36	
New	Publisher for Windows™ 2.0 CD-ROM	164-052-013	\$17.95	\$14.36	
New	Fine Artist Win/MAC 1.1 CD-ROM	266-056-100	\$17.95	\$14.36	

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MICROSOFT EDUCATION SELECT US PRICE LIST

CAN	Product Name	Education		Unit		MVL		MEL		Education	
		Select Part	Count	MVLP	MELP	Maint Part	Maint	2 Year			
	Windows™-based Applications	077-C50V11VLA	1	\$26	\$19	077-050MNTA	\$21				
	Microsoft Access®	265-050V10VLA	1	\$22	\$19		N/A				
Chng	Creative Writer® for Windows™	268-050V10VLA	1	\$22	\$19		N/A				
Chng	Fine Artist® for Windows™	215-050V25VLA	1	\$26	\$19	215-050MNTA	\$21				
	FoxPro® for Windows™	065-050V40VLA	1	\$26	\$19	065-050MNTA	\$21				
	Microsoft® Excel for Windows™	068-399V32VLA	1	\$22	\$19	068-399MNTA	\$18				
	Mail Single User Add Pack	068-250V32VLA	1	\$22	\$19		N/A				
	Mail Remote Client for Windows™	021-050V30VLA	2	\$39	\$29	021-050MNTA	\$47				
	The Microsoft Office for Windows™	021-050-30VLA	2	\$31	\$23		N/A				
	The Microsoft Office for Windows™ Upgrade	021-250-30VLA	1	N/A	\$19		N/A				
	The Microsoft Office for Windows™ Round Off from 2 MS Apps	269-050V30VLA	2	\$47	\$35	269-050MNTA	\$56				
	Office Professional for Windows™ with Access	289-051V30VLA	2	\$47	\$35	269-051MNTA	\$56				
	Office Professional for Windows™ with FoxPro	269-050-30VLA	2	\$38	\$28		N/A				
	Office Professional for Windows™ Upgrade with Access from 1 Application	269-051-30VLA	2	\$38	\$28		N/A				
	Office Professional for Windows™ Upgrade with FoxPro from 1 Application	269-250-30VLA	1	N/A	\$28		N/A				
	Office Professional for Windows™ with Access Round Off from 2 MS Apps	269-251-30VLA	1	N/A	\$28		N/A				
	Office Professional for Windows™ with FoxPro Round Off from 2 MS Apps	079-050V30VLA	1	\$26	\$19	079-050MNTA	\$21				
	PowerPoint® for Windows™	164-150V20VLA	1	\$22	N/A		N/A				
	Publisher for Windows™ & Design Pack	076-050V30VLA	1	\$36	\$27	076-050MNTA	\$29				
	Microsoft® Project for Windows™	061-050V10VLA	1	\$22	\$19		N/A				
	Schedule+ Starter Kit (requires Mail)	081-350V10VLA	1	\$22	\$19	061-350MNTA	N/A				
	Schedule+ Single User Add Pack	203-050V30VLA	1	\$26	N/A	N/A	\$21				
	Visual Basic™ for Windows™ Professional Edition	046-050V30VLA	0	\$22	N/A		N/A				
	Visual Basic™ for Windows™ Standard Edition	048-050V15VLA	0	\$31	N/A	048-150MNTA	\$25				
	Visual C++™ for Windows™ and Windows NT™ Professional	254-050V10VLA	0	\$22	N/A		N/A				
	Visual C++™ for Windows™ Standard Edition	288-050V10VLA	0	\$22	N/A		N/A				
	Word Assistant for Windows™	059-050V20VLA	1	\$26	\$19	059-050MNTA	\$21				
	Word for Windows™	053-050V20VLA	0	\$22	N/A		N/A				
	Word for Windows™ Proofing Tools	070-050V20VLA	1	\$22	\$19	070-050MNTA	\$18				
	Works for Windows™										
	MS-DOS® based Applications										
	FoxPro® for DOS, Single-User	215-099V25VLA	1	\$26	\$19	215-099MNTA	\$21				
	Mail Remote MS-DOS® Client	068-299V30VLA	1	\$22	\$19	068-399MNTA	\$18				
	Mail Single User Add Pack	068-399V32VLA	1	\$22	\$19	068-399MNTA	\$18				
	Visual Basic™ for MS-DOS® Professional Edition	203-099V10VLA	1	\$26	N/A	203-099MNTA	\$21				
	Visual Basic™ for MS-DOS® Standard Edition	046-099V10VLA	0	\$22	N/A		N/A				
	Word for MS-DOS®	034-095V80VLA	1	\$26	\$19	034-095MNTA	\$21				
	Word for MS-DOS® Proofing Tools	053-099V60VLA	0	\$22	N/A		N/A				
	Works	070-099V20VLA	1	\$22	\$19	070-099MNTA	\$18				
	Microsoft® Operating Systems										
	MS-DOS® Upgrade	147-099V60VLA	1	\$22	N/A		N/A				
	MS-DOS® 6.22 Step-up from MS-DOS® 6.0	147-099-62VLA	0	\$0	N/A		N/A				
	TrueType Font Pack for Windows™	209-150V10VLA	0	\$22	N/A		N/A				
	TrueType Font Pack 2 for Windows™	209-650V10VLA	0	\$22	N/A		N/A				
	TrueType Master Set for Macintosh®	209-096V10VLA	0	\$22	N/A		N/A				
	Microsoft® - Hewlett Packard® Font Set	209-450V10VLA	0	\$22	N/A		N/A				
	Microsoft® Windows™	050-050V31VLA	1	\$22	\$19	050-050MNTA	\$22				
	Windows™ for Workgroups	207-050V31VLA	1	\$22	\$19	207-050MNTA	\$22				
	Workgroup Add-on for 1 User of Windows™ 3.1	207-651V31VLA	1	\$22	\$19		N/A				
	Microsoft® Windows NT™ Workstation 3.5	236-074V31VLA	2	\$36	\$27	236-074MNTA	\$36				
	Windows™ Printing System	212-050V10VLA	0	\$22	N/A		N/A				
	Workgroup Add-on for MS-DOS®	207-851V31VLA	0	\$22	N/A		N/A				
	Networking Series										
	LAN Manager Remote Access Service	0963744V21VLA	40	\$207	N/A		N/A				
	LAN Manager Server	096-045V22VLA	40	\$207	N/A	096-045MNTA	\$186				
	LAN Manager Client	0964144V22VLA	0	\$0	N/A		N/A				
	LAN Manager Global Upgrade	0962544V22VLA	40	\$155	N/A		N/A				
	Mail Multitasking MTA	068-001V32VLA	20	\$207	N/A		N/A				
	PC Mail Server (Includes SMTP Gateway and Mac Services)	068-099V32VLA	20	\$72	N/A	068-099MNTA	\$58				
	SNA Server 2.0 for Windows NT™ Workgroup System	211-174V20VLA	10	\$103	N/A	211-174-MNTA	\$82				
	SNA Server 2.0 for Windows NT™ Departmental System	211-074V20VLA	20	\$623	N/A	211-074-MNTA	\$498				
	SNA Server 2.0 for Windows NT™ Departmental System Special Offer thru 12/31/94	211-374V20VLA	20	\$311	N/A		N/A				
	SNA Server 2.0 for Windows NT™ Enterprise System	211-274V20VLA	40	\$1,559	N/A	211-274-MNTA	\$1,247				
	SNA Server 2.0 for Windows NT™ Enterprise System Special Offer thru 12/31/94	211-474V20VLA	40	\$779	N/A		N/A				
	SNA Server 2.1 for Windows NT™ Server	211-175V21VLA	15	\$63	N/A	211-174MNTA	\$50				
	SNA Server 2.1 for Windows NT™ Client Access License	2112075V21VLA	1	\$10	\$8	2112075-MNTA	\$8				
	SQL Server 4.21 for Windows NT™ Departmental System	228-654V42VLA	20	\$831	N/A	228-654-MNTA	\$655				
Chng	SQL Server 4.21 Desc for NT Special Upgrade Offer from SQL for OS/2	228-654-42VLA	2	\$103	N/A		N/A				
	SQL Server 4.21 for Windows NT™ Departmental Add Pack	2286454V42VLA	10	\$571	N/A		N/A				
	SQL Server 4.21 for Windows NT™ Desktop System	228-054V42VLA	2	\$103	N/A	228-054-MNTA	\$82				
Chng	SQL Server 4.21 Desktop for NT Special Upgrade Offer from SQL for OS/2	228-054-42VLA	1	\$22	N/A		N/A				

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CAN	Product Name	Education		Unit	MVL P	MEL P	Education		2 Year
		Select Part	Count				Maint Part	Maint	
	SQL Server 4.21 for Windows NT™ Enterprise System (Intel Only)	228-454V42VLA	40	\$1,559	N/A	228-454-MNTA		\$1,247	
	SQL Server 4.21 for Windows NT™ Enterprise System (RISC)	228-455V42VLA	40	\$2,079	N/A	228-455-MNTA		\$1,653	
	SQL Server 4.21 for Windows NT™ Enterprise Add Pack (Intel Only)	2282454V42VLA	20	\$779	N/A			N/A	
	SQL Server 4.21 for Windows NT™ Enterprise Add Pack (RISC)	2282455V42VLA	20	\$1,040	N/A			N/A	
	SQL Server 4.21 for Windows NT™ Programmer's Toolkit	2282354V42VLA	1	\$72	N/A	2282354-MNTA		\$58	
	SQL Server 4.21 for Windows NT™ Workgroup System	228-254V42VLA	10	\$311	N/A	228-254-MNTA		\$249	
	SQL Server 4.21 Workgroup for NT Special Upgrade Offer from SQL for OS/2	228-254-42VLA	2	\$103	N/A			N/A	
CHNG	SQL Server 4.21A Database Management Server for Win NT™	2281474V42VLA	15	\$733	N/A	2281474-MNTA		\$139	
CHNG	SQL Server 4.21A Client Access License	2282474-42VLA	1	\$24	\$18	2282474-MNTA		\$19	
CHNG	SQL Server 4.21A Workstation System	122-074V42VLA	2	\$61	N/A	228-074-MNTA		\$49	
CHNG	SQL Server for OS/2 Workgroup System	122-144V42VLA	40	\$311	N/A	122-144MNTA		\$249	
	SQL Server for OS/2 Departmental System Add Pack	122-444V42VLA	40	\$571	N/A			N/A	
	SQL Server for OS/2 Departmental System	122-044V42VLA	40	\$831	N/A	122-044MNTA		\$665	
	Microsoft® Systems Management Server	271-075V10VLA	15	\$102	N/A	271-075MNTA		\$82	
	Microsoft® Systems Management Client Access License	271-174V10VLA	1	\$8	\$6	271-174MNTA		\$7	
	Microsoft® SQL Bridge for Windows NT™	2281074V42VLA	10	\$259	N/A	2281074-MNTA		\$207	
	Microsoft® Windows NT™ Advanced Server 3.1	227-074V31VLA	40	\$155	N/A	227-074MNTA		\$124	
	Microsoft® Windows NT™ Server 3.5	227-075V35VLA	15	\$110	N/A	227-075MNTA		\$88	
	Microsoft® Windows NT™ Server 3.5 Client Access License	2272075V35VLA	1	\$6	\$5	2272075-MNTA		\$5	
	Microsoft® Back Office Server	321-074V10VLA	2	\$344	N/A	321-074MNTA		\$275	
	Microsoft® Back Office Client Access License	321-174V10VLA	30	\$47	\$36	321-174MNTA		\$38	
	Mail Gateways:								
	Distribution Manager Gateway	068-099181VLA	40	\$1,039	N/A			N/A	
	FAX Gateway	068-099120VLA	20	\$207	N/A			N/A	
	FAX Access	068-099121VLA	1	\$103	N/A			N/A	
	IBM PROFS/IOV Gateway	068-099130VLA	40	\$519	N/A			N/A	
	IBM PROFS/IOV Host Access	068-099132VLA	40	\$1,559	N/A			N/A	
	IBM PROFS/IOV Access	068-099133VLA	1	\$103	N/A			N/A	
	Mail Connection (for PC and AppleTalk networks)	068-099063VLA	0	\$0	N/A			N/A	
	MHS Gateway	068-099124VLA	1	\$103	N/A			N/A	
	MHS Access	068-099125VLA	1	\$51	N/A			N/A	
	SMTP Access	068-099127VLA	1	\$103	N/A			N/A	
	SNADS Messaging Service	068-099060VLA	1	\$103	N/A			N/A	
	X 400 Gateway	068-099128VLA	20	\$519	N/A			N/A	
	X 400 Access	068-099129VLA	1	\$103	N/A			N/A	
	Microsoft Software Products for Apple® Macintosh®								
	Microsoft® Excel for the Macintosh®	065-096V40VLA	1	\$26	\$19	065-096MNTA		\$21	
CHNG	Creative Writer® for the Macintosh®	265-096V10VLA	1	\$22	\$19			N/A	
CHNG	Fine Artist® for the Macintosh®	266-096V10VLA	1	\$22	\$19			N/A	
	FoxBASE® Single User	224-096V20VLA	1	\$25	\$19			N/A	
	FoxPro® for the Macintosh®	215-896V25VLA	1	\$26	\$19	215-896MNTA		\$21	
	The Microsoft® Office for Macintosh®	021-096V30VLA	2	\$39	\$29	021-096MNTA		\$47	
	The Microsoft® Office for Macintosh® Upgrade	021-096-30VLA	2	\$31	\$23			N/A	
	The Microsoft® Office for Macintosh® Round Off from 2 MS Apps	021-296-30VLA	2	N/A	\$19			N/A	
	Office Professional Upgrade for the Macintosh®	269-096V30VLA	2	\$47	\$35	269-096MNTA		\$56	
	Office Professional for the Macintosh®	269-096-30VLA	2	\$38	\$28			N/A	
	Office Professional Upgrade for the Macintosh® From 1 Application	269-296-30VLA	1	N/A	\$28			N/A	
	Office Professional for the Macintosh® Round Off from 2 MS Apps	079-096V30VLA	1	\$26	\$19	079-096MNTA		\$21	
	PowerPoint® for the Macintosh®	076-096V30VLA	1	\$36	\$27	076-096MNTA		\$29	
	Microsoft® Project for the Macintosh®	061-096V10VLA	1	\$22	\$19			N/A	
	Schedule+® Single User Add Pack	068-399V32VLA	1	\$22	\$19	068-399MNTA		\$18	
	Mail Single User Add Pack	034-096V15VLA	1	\$26	\$19	034-096MNTA		\$21	
	Microsoft® Word for the Macintosh®	053-096V50VLA	0	\$22	N/A			N/A	
	Microsoft® Word for the Macintosh® Proofing Tools	070-096V30VLA	1	\$22	\$19	070-096MNTA		\$18	
	Microsoft® Works for the Macintosh®								
	Select CD-ROM								
	Subscriptions			SRP(per qtr)					
	Select CD Applications	099-056-100VLA		\$40					
	Select CD Systems	099-156-100VLA		\$40					
	Select CD Servers	099-256-100VLA		\$40					
	One-time Comprehensive Set			(per set)					
	Comprehensive Select CD Applications (Promotion 12/31/94)	099-356-100VLA		\$40					
	Comprehensive Select CD Systems (Promotion 12/31/94)	099-456-100VLA		\$40					
	Comprehensive Select CD Servers (Promotion 12/31/94)	099-556-100VLA		\$40					

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