

Erik Stevenson

From: Mike Maples  
To: Brad Silverberg  
Subject: RE: xsoft  
Date: Thursday, November 04, 1993 2:54PM

Called him and told him no deal. Said CIL was the big issue. He said that 75-80% of his business in from Windows and that he felt at a competitive disadvantage. I told him that maybe he should drop out of CIL. Said he did not want to but would consider.

He also said that Novell was the big pusher in the deal. Said that Nagel (Apple) said we were invited.

He raddled his saber a little asking if anyone had legally challenged us on betas. Also aske if any of the other shell vendors (Norton etc) were getting betas. Told him I did not think so.

From: Brad Silverberg  
To: Mike Maples  
Subject: xsoft  
Date: Thursday, November 04, 1993 2:24PM

Here's part of the reason. You'll see XSoft got the first quote and one of the leaders of this effort. There are other reasons, I'll give you a call.

As I mentioned I discussed the issue with BillG a few weeks ago and he agreed that we should not at this time give xsoft the beta. CIL was a big part.

From: Jeff Lum  
To: bradsi  
Subject: INDUSTRY: LEADERS FORM COMPONENT INTEGRATION LABORATORIES TO DELIVER SOFTWARE INTEROPERABILITY  
Date: Wednesday, September 29, 1993 6:16PM

Here it is....

REDACTED BY AGREEMENT  
Comes v. Microsoft

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Comes v. Microsoft