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September 29, 1992

Mr. Heinz-Willi Dahmen
Vobis Microcomputer AG
Rotter Bruch 32-34
Postfach 1778
5100 Aachen
Germany

Dear Heinz-Willi:

I just learned about Vobis' new agreement with Microsoft. Naturally, I am excited about what lies ahead. We are very excited about MS-DOS 5 and our future development work as well.

Our meeting last April has led to a number of changes in our product plans for MS-DOS 6. Many of the problems you identified in various areas have been resolved. For example, we will build German disk images in a 1.44mb format. As you requested, we have added compression into MS-DOS 6 - I hope you will be impressed with the way we have integrated it with the kernel to avoid many of the common compression problems. Your advocacy of adding an anti-virus scanner, multi-boot capabilities and on-line documentation influenced our decision to add all of these features.

We have revamped our process for ODK distribution so you will receive these kits quicker. Distribution of ODKs will also be on CD-ROM.

I look forward to your feedback on the MS-DOS 6 beta and hopefully meeting with you again sometime in the near future. I have asked Stefanie to forward your feedback on MS-DOS 6 directly to me. I had the opportunity to meet Mr. Lieven at the OEM briefing. We had a pleasant chat and I was able to give him an early beta for Vobis to review. A beta with integrated compression will be coming soon. A number of OEMs have expressed an interest in both putting compression hardware on the motherboard or in the CPU, and in pre-installing MS-DOS 6 with hard drives already compressed. What do you think?

I hope all is well with you.

Best Regards,



Brad Chase
General Manager, MS-DOS

cc: Stefanie Reichel, Juergen Huels

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