

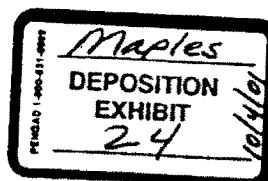
Microsoft

OEM Price Guideline for Applications Products

April 6, 1992

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Applications Price Guideline

For all applications royalty licenses, the OEM is required to separate the application program setup/install diskettes from the application manuals, shrink-wrap them together and ship them only inside the same box as the PC system. The disk labels and OEM's application box should have the printed statement: "For distribution only in conjunction with OEM's microcomputer system's".

Prices herein are for Microsoft application products shipped in combination with an OEM's defined PC systems on a per-system basis under a royalty license. If your OEM would like to license MS applications on a per-copy basis, then the price, terms and conditions are the same as those offered to software distributors. In general, the OEM/distributor price will be at a 46% discount from the MS suggested retail price.

High-End Windows Applications

For distribution only in conjunction with OEM's PC systems.

US Only

6-Month License Unit Commitment

A1	Per-System Royalties	2,500 +	12,500 +	25,000 +
	Excel for Windows	\$116	\$96	\$79
	Word for Windows	\$116	\$96	\$79
	Project for Windows	\$162	\$134	\$111
	PowerPoint for Windows	\$116	\$96	\$79
	Office for Windows	\$173	\$145	\$119

Foreign Language Versions

6-Month License Unit Commitment

A2	Per-System Royalties	2,500 +	12,500 +	25,000 +
	Excel for Windows	\$191	\$158	\$131
	Word for Windows	\$191	\$158	\$131
	Project for Windows	\$268	\$222	\$183
	PowerPoint for Windows	\$191	\$158	\$131

High End Per-System Royalty Incentives & Adders

The incentives and adders from Table Z1 are for use to adjust high-end Windows applications royalties from Tables A1 and A2.

Z1	Description	Adjustments
	Pre-install on hard disk drive, High End Windows Applications (5)	-\$5.00
	MS provides end-user support for High End Windows Apps (4)	+\$20.00

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Entry Applications

For distribution only in conjunction with OEM's PC systems.

US Only 6-Month License Unit Commitment

B1	Per-System Royalties	2,500 +	12,500 +	25,000 +
	MS-DOS Works	\$15	\$10	\$7
	Works for Windows	\$20	\$18	\$16
	Multimedia Works for Windows	\$20	\$18	\$16
	MS Money	\$10	\$9	\$8
	MS Publish	\$28	\$26	\$24
	Win Entertainment Pack	\$4	\$3.50	\$3
	Win Productivity Pack	\$4	\$3.50	\$3
	Learning MS-DOS	\$4	\$3.50	\$3
	MS-Word (DOS)	\$45	\$35	\$25
	Visual Basic	\$28	\$26	\$24

Foreign Language Versions 6-Month License Unit Commitment

B2	Per-System Royalties	2,500 +	12,500 +	25,000 +
	MS-DOS Works	\$25	\$17	\$12
	Works for Windows	\$33	\$30	\$26
	Multimedia Works for Windows	\$33	\$30	\$26
	MS Publish	\$46	\$43	\$40
	Win Entertainment Pack	\$7	\$6	\$5
	Win Productivity Pack	\$7	\$6	\$5
	Learning MS-DOS	\$7	\$6	\$5
	MS-DOS Word	\$74	\$58	\$41
	Visual Basic	\$46	\$43	\$40

Entry Applications Per-System Royalty Incentives & Adders

The incentives and adders from Table Z2 are for use to adjust Entry Windows applications from Tables B1 and B2. Note that the end-user support adder from Table Z2 is also applicable for Multimedia Title royalties from Table C1.

Z2	Adjustments
Pre-install on hard disk drive, Low End Windows Applications (5)	- \$0.50
MS provides end-user support for Entry Apps & Multimedia Titles (4)	+\$5.00

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Multimedia & CD-ROM Titles:

For distribution in conjunction with OEM's hardware products (PC systems, CD-ROM drives, sound adapter cards, etc.).

US Only

6-Month License Unit Commitment

C1	Per-System Royalties (7, 8)	6-Month License Unit Commitment		
		2,500 +	12,500 +	25,000 +
	Multimedia Bookshelf	\$22	\$19	\$15
	Multimedia Beethoven: The 9th Symphony	\$15	\$12	\$10
	MS-Bookshelf (DOS)	\$16	\$14	\$12

Per-Copy Finished Goods Without Hardware Restriction - US Only

Finished Goods licenses for all U.S. distribution versions of Microsoft applications are offered at a 46% discount from the MS suggested retail price with terms and conditions in line with our software distributors. This licensing option is available to OEMs that would like to license MS applications without the restrictions of per-system licenses.

Per-Copy Finished Goods for Non-US Distribution

Finished Goods licenses for all non-U.S. distribution versions of High-End Windows and Entry applications are offered at a 46% discount from the SRP of the applicable foreign country. Products are offered under master license; fulfillment and billing is through the local subsidiary. Charlotte Guyman should be advised of non-U.S. distribution quotes.

Working Models of Windows Applications

OEM royalty for licensing full-function/limited capacity English language versions of Windows applications Working Models is \$1.50 per-copy. Royalty is to cover Microsoft support costs. Working Models presently offered for licensing consist of Excel, WinWord, WinProject and PowerPoint. OEM is required to pre-install Working Model on a hard disk drive with Windows.

Example:

Determining The Applicable Royalty

The OEM's "License Unit Commitment" is determined on an application-by-application basis. The application royalty is determined by the number of units the OEM commits to in their license. For example, if the OEM licenses 7,500 units of Word for Windows the royalty will be \$116.00 (from Table A1).

Applying Per-System Royalty Incentives & Adders

Considering an OEM that would like to license Word for Windows and pre-install the application onto a hard disk drive, their royalty would be adjusted as shown below.

	2,500+	12,500+	25,000+
Word for Windows	\$116.00	\$96.00	\$79.00
Less pre-install incentive	-5.00	-5.00	-5.00
Net Word Royalty	\$111.00	\$91.00	\$74.00

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(cont.) Applying Per-System Royalty Incentives & Adders

Continuing with the example, if the OEM is unable to provide support in the UK, although they intend to distribute the products there, the OEM will therefore rely on Microsoft's UK subsidiary to provide support to their customers in that country and will be charged a royalty uplift. Base royalties for copies shipped in the UK are from Table A2 and determined as follows:

	<u>2,500±</u>	<u>12,500±</u>	<u>25,000±</u>
Word for Windows (UK version)	\$191.00	\$158.00	\$131.00
Less pre-install incentive	-5.00	-5.00	-5.00
MS end-user support (UK units only)	<u>+20.00</u>	<u>+20.00</u>	<u>+20.00</u>
Net Word Royalty	\$206.00	\$173.00	\$146.00

Determining the Minimum Commitment to Quote

Quote minimum commitments at the price column no greater than the minimum units committed to by the OEM. In other words, if an OEM states they will ship 17,500 units, quote their minimum unit commitment at 12,500 units and apply the royalty from that column. If the OEM expects to ship 5,000 units, quote their minimum unit commitment at 2,500 and royalty from that column.

How to Determine Apps Minimum Commitments

Notes on Royalty Licensing (A, B, C & Z Tables)

- Note 1: Application licenses require the OEM to include a Microsoft product update registration card in the box the application ships in. For OEM's selling directly to end-users this may be waived provided the names, phones and addresses of the end-users receiving MS applications are supplied to Microsoft. This applies to all products above including Multimedia & CD-ROM titles.
- Note 2: Standard license terms are for a period of six (6) months. Longer licenses are possible but should provide the OEM a cancellation option at the end of each successive six (6) month interval of the license. Consult your area director for renewals or licenses greater than 6-months.
- Note 3: The OEM is responsible for production of finished goods for end-users. Negotiate vigorously for guaranteed OEM advertising featuring the licensed application(s).
- Note 4: The OEM will provide end-user support for licensed applications in every market they sell the product. If the OEM ships product into countries where they are unable to support the application and will therefore rely on the local MS subsidiary to provide end-user support, the OEM will be charged for those copies as per Tables Z1 and Z2. Adder not applicable for Finished Goods licenses since Microsoft will already be providing support.
- Note 5: OEM is provided a golden master copy of the application for pre-installation purposes.
- Note 6: Golden masters for each of Multimedia titles are located at DADC in Terre Haute, Indiana. Contact Director of Multimedia Publishing marketing for details.
- Note 7: Pre-installation incentive is not applicable for CD-ROM and Multimedia titles since

they ship on a CD-ROM disk.

Note 8: See VP OEM and VP Applications before quoting prices below guideline or on unit commitments over 50,000. Do this by sending email to the "OEMAPPS" alias with a summary the quote you intend to make before it is made.

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By Product / Company

MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(expiring in FY'92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
SYBEX	5281	023-023-F01	Multiplan (French)	1.xx	15.00	1985-10-08	1991-10-07
Apertus	2275	023-036-X01	Multiplan (US)	1.2	69.00	1982-10-07	1999-12-31
Digital Equipment Corp.	5240	023-036-X01	Multiplan (US)	1.2	51.00	1985-12-15	1999-12-31
Hewlett Packard Co.	8158	023-036-X01	Multiplan (US)	1.2	41.25	1988-06-30	1998-06-29
Hewlett Packard Co.	8189	023-036-X01	Multiplan (US)	1.2	41.25	1988-06-30	1998-06-29
Hewlett Packard Co.	4352	023-036-X01	Multiplan (US)	1.2	41.25	1984-12-18	1999-12-31
IBM JAPAN LTD	2186	023-036-X01	Multiplan (US)	1.2	20.00	1982-07-05	1999-12-31
mitsubishi electric corporation	3031	023-036-X01	Multiplan (US)	1.2	20.00	1984-06-21	1993-12-31
NCR JAPAN LTD	3066	023-036-X01	Multiplan (US)	1.2	100.00	1983-03-07	1999-12-31
NEC CORPORATION	3362	023-036-X01	Multiplan (US)	1.2	20.00	1983-12-28	1991-12-27
NEC CORPORATION	4090	023-036-X01	Multiplan (US)	1.2	40.00	1984-03-31	1992-03-31
OKI ELECTRIC CO LTD	4101	023-036-X01	Multiplan (US)	1.2	100.00	1984-04-10	1993-05-31
PFU LIMITED	2280	023-036-X01	Multiplan (US)	1.2	40.00	1982-12-04	1992-12-31
Seattle Computer Products	1342	023-036-X01	Multiplan (US)	1.2	200.00	1981-12-08	1991-11-15
Tandy Corporation	3111	023-036-X01	Multiplan (US)	1.2	30.00	1983-04-14	1999-12-31
Tandy Corporation	5074	023-036-X01	Multiplan (US)	1.2	35.10	1985-03-27	1999-12-31
The Santa Cruz Operation, Inc.	1302	023-036-X01	Multiplan (US)	1.2	50.00	1981-10-07	1991-12-31
VICTOR TECHNOLOGIES AB	5081	023-036-X01	Multiplan (US)	1.2	15.00	1985-03-22	1992-07-01
Victor Technology	4352	023-036-X01	Multiplan (US)	1.2	15.00	1985-03-22	1996-07-01
Wang Laboratories, Inc.	2075	023-036-X01	Multiplan (US)	1.2	33.00	1982-02-05	1993-06-30
Wang Laboratories, Inc.	2075	023-791	Multiplan (US)	1.07	146.50	1982-02-05	1993-06-30
Interactive Data Corp.	1271	023-792	Multiplan (US)	1.06	50.00	1981-09-30	1999-12-31
The Santa Cruz Operation, Inc.	1302	023-792	Multiplan (US)	1.06	90.00	1981-10-07	1991-12-31
SCI Technology, Inc.	1299	023-794	Multiplan (US)	1.06	20.00	1981-10-26	1995-12-31
Tandy Corporation	3003	023-794	Multiplan (US)	1.06	12.50	1983-01-03	1999-12-31
The Santa Cruz Operation, Inc.	1302	023-794	Multiplan (US)	1.06	90.00	1981-10-07	1991-12-31
Datapoint Corporation	1120	023-797	Multiplan (US)	???	10.00	1981-04-30	1999-12-31
ING. C. OLIVETTI & C. SpA	1342	023-797	Multiplan (US)	???	20.00	1981-12-08	1991-12-31
Olivetti-A.T.C. **DO NOT USE**	1342	023-797	Multiplan (US)	???	20.00	1981-12-08	1991-12-31
Tandy Corporation	3106	023-797	Multiplan (US)	???	20.00	1983-04-14	1999-12-31
Tandy Corporation	4121	023-797	Multiplan (US)	???	15.00	1985-04-30	1999-12-31
Tandy Corporation	4209	023-797	Multiplan (US)	???	6.00	1984-07-27	1999-12-31
Texas Instruments, Incorporated	1302	023-797	Multiplan (US)	???	20.00	1981-10-30	1999-12-31
Convergent Tech.***DO NOT USE***	2074	023-798	Multiplan (US)	1.06	7.00	1982-03-15	1999-12-31
CPT Corp.	1357	023-798	Multiplan (US)	1.06	160.00	1982-01-04	1991-11-15
Datavus Corporation	1232	023-798	Multiplan (US)	1.06	20.00	1981-08-20	1996-08-20
Digital Equipment Corp.	5240	023-798	Multiplan (US)	1.06	20.00	1985-12-15	1999-12-31
Recognition Equipment	2252	023-798	Multiplan (US)	1.06	200.00	1980-10-28	1999-12-31
Unisys Corp.	2077	023-798	Multiplan (US)	1.06	120.00	1982-03-17	1992-03-01
Unisys Corp.	0095	023-798	Multiplan (US)	1.06	21.00	1990-04-01	1995-03-31
Wang Laboratories, Inc.	2200	023-798	Multiplan (US)	1.06	40.00	1982-07-19	1992-05-31
Xerox Corporation	2089	023-798	Multiplan (US)	1.06	20.00	1982-03-30	1999-12-31
Digital Equipment Corp.	5240	023-799	Multiplan (US)	???	20.00	1985-12-15	1999-12-31
MITSUBISHI ELECTRIC CORPORATION	2007	023-799	Multiplan (US)	???	25.00	1982-01-07	1991-12-31
The Santa Cruz Operation, Inc.	8197	024-791	Multiplan (US)	2	0.00	1988-09-22	1993-09-21
Wang Laboratories, Inc.	2075	033-770	File/Windows (US)	1	20.00	1982-02-05	1993-06-30
Digital Equipment Corp.	5240	034-036-X01	Word (US)	2	395.00	1985-12-15	1999-12-31
Hewlett Packard Co.	8158	034-036-X01	Word (US)	2	83.75	1988-06-30	1998-06-29
Hewlett Packard Co.	8188	034-036-X01	Word (US)	2	83.75	1988-06-30	1998-06-29
Tandy Corporation	3109	034-036-X01	Word (US)	2	30.00	1983-04-14	1999-12-31
Tandy Corporation	5073	034-036-X01	Word (US)	2	67.50	1985-03-27	1999-12-31

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(expiring in FY92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
Atari Corp.	6137	034-771	Write (Atari-US)	X.XX	10.00	1986-05-15	1991-11-15
CREDIT LYONNAIS S.A. **DO NOT USE*	7034	034-R20-F01	Word Packaged Product (Fre	2.01	474.00	1987-02-03	1992-01-01
IBM JAPAN LTD	2186	035-036-X01	Chart (US)	1	30.00	1982-07-05	1999-12-31
Wang Laboratories, Inc.	2075	035-036-X01	Chart (US)	1	20.00	1982-02-05	1993-06-30
CREDIT LYONNAIS S.A. **DO NOT USE*	7034	035-R10-F01	Chart Packaged Product (Fre	1.01	354.00	1987-02-03	1992-01-01
Hewlett Packard Co.	8158	053-099	Spell (US)	1	3.00	1988-06-30	1998-06-29
Hewlett Packard Co.	8187	053-099	Spell (US)	1	3.00	1988-06-30	1998-06-29
Hewlett Packard Co.	5327	053-099	Spell (US)	1	3.00	1985-02-07	1999-12-31
Digital Equipment Corp.	5240	066-036	Chart (US)	2	51.00	1985-12-15	1999-12-31
Wang Laboratories, Inc.	6012	066-036	Chart (US)	2	25.00	1986-12-19	1992-12-04
CREDIT LYONNAIS S.A. **DO NOT USE*	7034	099-R10-F01	RBASE Packaged Product (F	1	840.00	1987-02-03	1992-01-01
Digital Equipment Corp.	5240	700-003	Flight Simulator (US)	2.12	49.95	1985-12-15	1999-12-31
Tandon Corp.	8076	701-001	Works (US)	1.XX	0.00	1988-01-01	1992-12-30
Tandy Corporation	5059	701-001	Works (US)	1.XX	20.00	1985-03-18	1999-12-31
Zurich Data Systems Corp.	7224	701-001	Works (US)	1.XX	48.75	1987-09-01	1992-08-31
COPAM ELECTRONICS CORP	0011	701-001	Works (US)	1.XX	20.00	1989-08-01	1991-07-31
HYUNDAI ELECTRONICS	5188	701-001	Works (US)	1.XX	13.00	1986-07-27	1992-01-03
KYOCERA CORPORATION	9277	701-001	Works (US)	1.XX	15.00	1989-08-01	1993-07-31
TOSHIBA CORPORATION	8193	701-001	Works (US)	1.XX	15.00	1988-06-30	1993-03-31
Tandon Corp.	8076	701-100-001	Works (German)	1.XX	0.00	1988-01-01	1992-12-30
KYOCERA CORPORATION	9277	701-100-001	Works (German)	1.XX	15.00	1989-08-01	1993-07-31
TOSHIBA CORPORATION	8193	701-100-001	Works (German)	1.XX	16.50	1988-06-30	1993-03-31
Tandon Corp.	8076	701-100-E01	Works (Spanish)	1.XX	0.00	1988-01-01	1992-12-30
TOSHIBA CORPORATION	8193	701-100-E01	Works (Spanish)	1.XX	16.50	1988-06-30	1993-03-31
Tandon Corp.	8076	701-100-F01	Works (French)	1.XX	0.00	1988-01-01	1992-12-30
AMSTRAD FRANCE	9129	701-100-F01	Works (French)	1.XX	28.75	1989-02-15	1991-09-30
KYOCERA CORPORATION	9277	701-100-F01	Works (French)	1.XX	15.00	1989-08-01	1993-07-31
TOSHIBA CORPORATION	8193	701-100-F01	Works (French)	1.XX	16.50	1988-06-30	1993-03-31
Tandon Corp.	8076	701-100-I01	Works (Italian)	1.XX	0.00	1988-01-01	1992-12-30
TOSHIBA CORPORATION	8193	701-100-I01	Works (Italian)	1.XX	16.50	1988-06-30	1993-03-31
KYOCERA CORPORATION	9277	701-100-J01	Works (Kamp)	1.XX	15.00	1989-08-01	1993-07-31
TOSHIBA CORPORATION	8193	701-100-J01	Works (Kamp)	1.XX	15.00	1988-06-30	1993-03-31
Tandon Corp.	8076	701-100-ML01	Works (Dutch)	1.XX	0.00	1988-01-01	1992-12-30
TOSHIBA CORPORATION	8193	701-100-ML01	Works (Dutch)	1.XX	16.50	1988-06-30	1993-03-31
MICROTEC SISTEMAS IND. e COM S.A.	8334	701-100-P01	Works (Portuguese)	1.XX	20.00	1989-01-02	1991-07-01
Wang Laboratories, Inc.	2075	701-100-X01	Windows Works (US)	1.XX	18.25	1982-02-05	1993-06-30
Commodore Electronics Ltd.	0253	701-200-003	Works (German)	2.XX	16.00	1990-10-01	1993-09-30
IBM Corporation	9353	701-200-003	Works (German)	2.XX	6.00	1990-01-08	1993-06-30
Vtech Computers, Inc.	2335	701-200-003	Works (German)	2.XX	12.35	1992-01-01	1993-03-31
AMSTRAD PLC	1114	701-200-003	Works (German)	2.XX	0.00	1991-02-01	1993-03-31
AQUARIUS SYSTEMS INTERNATIONAL G	0219	701-200-003	Works (German)	2.XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.MLB	1126	701-200-003	Works (German)	2.XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-003	Works (German)	2.XX	23.00	1991-03-01	1992-06-30
PHILIPS ELECTRONICS LTD.	2001	701-200-003	Works (German)	2.XX	8.00	1992-01-01	1995-03-31
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-003	Works (German)	2.XX	8.62	1990-10-01	1992-12-03
YOBIS DATA COMPUTER GmbH	0271	701-200-003	Works (German)	2.XX	15.00	1990-09-01	1992-12-31
ACER INCORPORATED	1182	701-200-003	Works (German)	2.XX	11.50	1991-07-01	1993-09-30
CHAPLET SYSTEMS INC.	6317	701-200-003	Works (German)	2.XX	34.50	1986-11-15	1991-09-30
COPAM ELECTRONICS CORP	0011	701-200-003	Works (German)	2.XX	20.70	1989-08-01	1991-07-31
DAEWOO TELECOM LTD.	5274	701-200-003	Works (German)	2.XX	11.50	1985-10-01	1992-06-30
LY-CHENG ENTERPRISE CO., LTD.	1001	701-200-003	Works (German)	2.XX	23.00	1991-01-25	1994-03-31

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(expiring in FY92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
MITAC INTERNATIONAL CORPORATION	0012	701-200-D03	Works (German)	2XX	28.75	1989-10-01	1991-09-30
VIDEO TECHNOLOGY	0274	701-200-D03	Works (German)	2XX	19.55	1990-10-01	1992-12-31
AST Research	1057	701-200-D04	WinWorks (German)	2XX	12.43	1991-01-01	1994-03-31
Canopus Corporation	1303	701-200-D04	WinWorks (German)	2XX	18.50	1991-10-01	1993-12-31
Vtech Computers, Inc.	2335	701-200-D04	WinWorks (German)	2XX	14.50	1992-01-01	1993-03-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-D04	WinWorks (German)	2XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-D04	WinWorks (German)	2XX	29.90	1991-06-01	1992-12-31
SCHADT COMPUTERVERTRIEBS GMBH	2052	701-200-D04	WinWorks (German)	2XX	33.00	1992-02-01	1994-09-30
ARCHE TECHNOLOGIES, INC./PANTEK	2083	701-200-D04	WinWorks (German)	2XX	33.00	1992-04-01	1993-06-30
DATATECH ENTERPRISES CO., LTD.	2072	701-200-D04	WinWorks (German)	2XX	33.00	1992-03-01	1993-03-31
Commodore Electronics Ltd.	0253	701-200-DK02	Works (Danish)	2XX	18.00	1990-10-01	1993-06-30
IBM Corporation	9353	701-200-DK02	Works (Danish)	2XX	6.00	1990-01-08	1993-06-30
AQUARRIS SYSTEMS INTERNATIONAL G	0219	701-200-DK02	Works (Danish)	2XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-DK02	Works (Danish)	2XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-DK02	Works (Danish)	2XX	23.00	1991-03-01	1992-06-30
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-DK02	Works (Danish)	2XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-DK02	Works (Danish)	2XX	15.00	1990-09-01	1992-12-31
MITAC INTERNATIONAL CORPORATION	0012	701-200-DK02	Works (Danish)	2XX	28.75	1989-10-01	1991-09-30
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-DK04	WinWorks (Danish)	2XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-DK04	WinWorks (Danish)	2XX	28.90	1991-06-01	1992-12-31
Commodore Electronics Ltd.	0253	701-200-E03	Works (Spanish)	2XX	18.00	1990-10-01	1993-09-30
IBM Corporation	9353	701-200-E03	Works (Spanish)	2XX	6.00	1990-01-08	1993-06-30
PHILIPS ELECTRONICS LTD.	2001	701-200-E03	Works (Spanish)	2XX	8.00	1992-01-01	1995-03-31
VOBIS DATA COMPUTER GmbH	0271	701-200-E03	Works (Spanish)	2XX	15.00	1990-09-01	1992-12-31
ACER INCORPORATED	1182	701-200-E03	Works (Spanish)	2XX	11.50	1991-07-01	1993-09-30
DAEWOO TELECOM LTD.	5274	701-200-E03	Works (Spanish)	2XX	11.50	1985-10-01	1992-06-30
LYI-CHENG ENTERPRISE CO., LTD.	1001	701-200-E03	Works (Spanish)	2XX	23.00	1991-01-25	1994-03-31
MICROCOMPUTACION APLICADA	1025	701-200-E03	Works (Spanish)	2XX	15.00	1991-01-01	1993-09-30
MITAC INTERNATIONAL CORPORATION	0012	701-200-E03	Works (Spanish)	2XX	28.75	1989-10-01	1991-09-30
AST Research	1057	701-200-E04	WinWorks (Spanish)	2XX	12.43	1991-01-01	1994-03-31
Canopus Corporation	1303	701-200-E04	WinWorks (Spanish)	2XX	18.50	1991-10-01	1993-12-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-E04	WinWorks (Spanish)	2XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-E04	WinWorks (Spanish)	2XX	29.90	1991-06-01	1992-12-31
ARCHE TECHNOLOGIES, INC./PANTEK	2083	701-200-E04	WinWorks (Spanish)	2XX	33.00	1992-04-01	1993-06-30
DATATECH ENTERPRISES CO., LTD.	2072	701-200-E04	WinWorks (Spanish)	2XX	33.00	1992-03-01	1993-03-31
LYI-CHENG ENTERPRISE CO., LTD.	1001	701-200-E04	WinWorks (Spanish)	2XX	33.00	1991-01-25	1994-03-31
Commodore Electronics Ltd.	0253	701-200-F02	Works (French)	2XX	18.00	1990-10-01	1993-09-30
IBM Corporation	9353	701-200-F02	Works (French)	2XX	6.00	1990-01-08	1993-06-30
Vtech Computers, Inc.	2335	701-200-F02	Works (French)	2XX	12.35	1992-01-01	1993-03-31
AQUARRIS SYSTEMS INTERNATIONAL G	0219	701-200-F02	Works (French)	2XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-F02	Works (French)	2XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-F02	Works (French)	2XX	23.00	1991-03-01	1992-06-30
PHILIPS ELECTRONICS LTD.	2001	701-200-F02	Works (French)	2XX	8.00	1992-01-01	1995-03-31
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-F02	Works (French)	2XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-F02	Works (French)	2XX	15.00	1990-09-01	1992-12-31
ACER INCORPORATED	1182	701-200-F02	Works (French)	2XX	11.50	1991-07-01	1993-09-30
COPAM ELECTRONICS CORP	0011	701-200-F02	Works (French)	2XX	20.70	1989-08-01	1991-07-31
COPAM ELECTRONICS CORP	1254	701-200-F02	Works (French)	2XX	26.45	1991-08-01	1993-09-30
DAEWOO TELECOM LTD.	5274	701-200-F02	Works (French)	2XX	11.50	1985-10-01	1992-06-30
MITAC INTERNATIONAL CORPORATION	0012	701-200-F02	Works (French)	2XX	28.75	1989-10-01	1991-09-30
VIDEO TECHNOLOGY	0274	701-200-F02	Works (French)	2XX	19.55	1990-10-01	1992-12-31

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(expiring in FY92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
AST Research	1057	701-200-F04	WinWorks (French)	2.XX	12.43	1991-01-01	1994-03-31
Comdex Corporation	1303	701-200-F04	WinWorks (French)	2.XX	18.50	1991-10-01	1993-12-31
Vtech Computers, Inc.	2335	701-200-F04	WinWorks (French)	2.XX	14.50	1992-01-01	1993-03-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-F04	WinWorks (French)	2.XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-F04	WinWorks (French)	2.XX	29.90	1991-06-01	1992-12-31
G2 COMPUTER SYSTEMS	1319	701-200-F04	WinWorks (French)	2.XX	26.00	1990-10-01	1993-09-30
SCHADT COMPUTERVERTRIEBS GMBH	2052	701-200-F04	WinWorks (French)	2.XX	33.00	1992-02-01	1994-09-30
ARCHE TECHNOLOGIES, INC./PANTEX	2083	701-200-F04	WinWorks (French)	2.XX	33.00	1992-04-01	1993-06-30
COPAM ELECTRONICS CORP	1254	701-200-F04	WinWorks (French)	2.XX	28.75	1991-08-01	1993-09-30
DATATECH ENTERPRISES CO., LTD.	2072	701-200-F04	WinWorks (French)	2.XX	33.00	1992-03-01	1993-03-31
IBM Corporation	9353	701-200-FC01	Works (French/Canadian)	2.XX	8.00	1990-01-08	1993-06-30
IBM Corporation	9353	701-200-GR01	Works OEM (Greek)	2.XX	6.00	1990-01-08	1993-06-30
Commodore Electronics Ltd.	0253	701-200-I02	Works (Italian)	2.XX	18.00	1990-10-01	1993-09-30
IBM Corporation	9353	701-200-I02	Works (Italian)	2.XX	6.00	1990-01-08	1993-06-30
Vtech Computers, Inc.	2335	701-200-I02	Works (Italian)	2.XX	12.35	1992-01-01	1993-03-31
AQUARIUS SYSTEMS INTERNATIONAL G	0219	701-200-I02	Works (Italian)	2.XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-I02	Works (Italian)	2.XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-I02	Works (Italian)	2.XX	23.00	1991-03-01	1992-06-30
PHILIPS ELECTRONICS LTD.	2001	701-200-I02	Works (Italian)	2.XX	8.00	1992-01-01	1995-03-31
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-I02	Works (Italian)	2.XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-I02	Works (Italian)	2.XX	15.00	1990-09-01	1992-12-31
ACER INCORPORATED	1182	701-200-I02	Works (Italian)	2.XX	11.50	1991-07-01	1993-09-30
COPAM ELECTRONICS CORP	0011	701-200-I02	Works (Italian)	2.XX	20.70	1989-08-01	1991-07-31
DAEWOO TELECOM LTD.	5274	701-200-I02	Works (Italian)	2.XX	11.50	1985-10-01	1992-06-30
MITAC INTERNATIONAL CORPORATION	0012	701-200-I02	Works (Italian)	2.XX	28.75	1989-10-01	1991-09-30
AST Research	1057	701-200-I04	WinWorks (Italian)	2.XX	12.43	1991-01-01	1994-03-31
Comdex Corporation	1303	701-200-I04	WinWorks (Italian)	2.XX	18.50	1991-10-01	1993-12-31
Vtech Computers, Inc.	2335	701-200-I04	WinWorks (Italian)	2.XX	14.50	1992-01-01	1993-03-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-I04	WinWorks (Italian)	2.XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-I04	WinWorks (Italian)	2.XX	29.90	1991-06-01	1992-12-31
HANTAREX SPA	2050	701-200-I04	WinWorks (Italian)	2.XX	51.00	1991-10-01	1994-12-31
SCHADT COMPUTERVERTRIEBS GMBH	2052	701-200-I04	WinWorks (Italian)	2.XX	33.00	1992-02-01	1994-09-30
DAEWOO TELECOM LTD.	5274	701-200-K01	Works (BIANQUEUL)	2.XX	11.50	1985-10-01	1992-06-30
Commodore Electronics Ltd.	0253	701-200-N02	Works (Norwegian)	2.XX	18.00	1990-10-01	1993-09-30
IBM Corporation	9353	701-200-N02	Works (Norwegian)	2.XX	6.00	1990-01-08	1993-06-30
AQUARIUS SYSTEMS INTERNATIONAL G	0219	701-200-N02	Works (Norwegian)	2.XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-N02	Works (Norwegian)	2.XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-N02	Works (Norwegian)	2.XX	23.00	1991-03-01	1992-06-30
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-N02	Works (Norwegian)	2.XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-N02	Works (Norwegian)	2.XX	15.00	1990-09-01	1992-12-31
MITAC INTERNATIONAL CORPORATION	0012	701-200-N02	Works (Norwegian)	2.XX	28.75	1989-10-01	1991-09-30
AST Research	1057	701-200-N04	WinWorks (Norwegian)	2.XX	12.43	1991-01-01	1994-03-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-N04	WinWorks (Norwegian)	2.XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-N04	WinWorks (Norwegian)	2.XX	29.90	1991-06-01	1992-12-31
Commodore Electronics Ltd.	0253	701-200-NL03	Works (Dutch)	2.XX	18.00	1990-10-01	1993-09-30
IBM Corporation	9353	701-200-NL03	Works (Dutch)	2.XX	6.00	1990-01-08	1993-06-30
Vtech Computers, Inc.	2335	701-200-NL03	Works (Dutch)	2.XX	12.35	1992-01-01	1993-03-31
AQUARIUS SYSTEMS INTERNATIONAL G	0219	701-200-NL03	Works (Dutch)	2.XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-NL03	Works (Dutch)	2.XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-NL03	Works (Dutch)	2.XX	23.00	1991-03-01	1992-06-30
PHILIPS ELECTRONICS LTD.	2001	701-200-NL03	Works (Dutch)	2.XX	8.00	1992-01-01	1995-03-31

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(expiring in FY92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-NL03	Works (Dutch)	2.XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-NL03	Works (Dutch)	2.XX	15.00	1990-09-01	1992-12-31
AST Research	1057	701-200-NL04	WinWorks (Dutch)	2.XX	12.43	1991-01-01	1994-03-31
Vtech Computers, Inc.	2335	701-200-NL04	WinWorks (Dutch)	2.XX	14.50	1992-01-01	1993-03-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-NL04	WinWorks (Dutch)	2.XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-NL04	WinWorks (Dutch)	2.XX	29.90	1991-06-01	1992-12-31
G2 COMPUTER SYSTEMS	1319	701-200-NL04	WinWorks (Dutch)	2.XX	26.00	1990-10-01	1993-09-30
Commodore Electronics Ltd.	0253	701-200-P02	Works (Portuguese)	2.XX	16.00	1990-10-01	1993-09-30
IBM Corporation	8353	701-200-P02	Works (Portuguese)	2.XX	8.00	1990-01-08	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-P02	Works (Portuguese)	2.XX	23.00	1991-06-01	1992-12-31
PHILIPS ELECTRONICS LTD.	2001	701-200-P02	Works (Portuguese)	2.XX	8.00	1992-01-01	1995-03-31
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-P02	Works (Portuguese)	2.XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-P02	Works (Portuguese)	2.XX	15.00	1990-09-01	1992-12-31
MICROTEC SISTEMAS IND. e COM S.A.	8334	701-200-P02	Works (Portuguese)	2.XX	20.00	1989-01-02	1991-07-01
AST Research	1057	701-200-P04	WinWorks (Portuguese)	2.XX	12.43	1991-01-01	1994-03-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-P04	WinWorks (Portuguese)	2.XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-P04	WinWorks (Portuguese)	2.XX	29.90	1991-06-01	1992-12-31
Commodore Electronics Ltd.	0253	701-200-S02	Works (Swedish)	2.XX	16.00	1990-10-01	1993-09-30
IBM Corporation	9353	701-200-S02	Works (Swedish)	2.XX	8.00	1990-01-08	1993-06-30
AQUARIUS SYSTEMS INTERNATIONAL G	0219	701-200-S02	Works (Swedish)	2.XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-S02	Works (Swedish)	2.XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-S02	Works (Swedish)	2.XX	23.00	1991-03-01	1992-06-30
PHILIPS ELECTRONICS LTD.	2001	701-200-S02	Works (Swedish)	2.XX	8.00	1992-01-01	1995-03-31
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-S02	Works (Swedish)	2.XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-S02	Works (Swedish)	2.XX	15.00	1990-09-01	1992-12-31
COPAM ELECTRONICS CORP	0011	701-200-S02	Works (Swedish)	2.XX	20.70	1989-08-01	1991-07-31
MITAC INTERNATIONAL CORPORATION	0012	701-200-S02	Works (Swedish)	2.XX	28.75	1989-10-01	1991-09-30
AST Research	1057	701-200-S04	WinWorks (Swedish)	2.XX	12.43	1991-01-01	1994-03-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-S04	WinWorks (Swedish)	2.XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-S04	WinWorks (Swedish)	2.XX	29.90	1991-06-01	1992-12-31
Commodore Electronics Ltd.	0253	701-200-SF03	Works (Finnish)	2.XX	16.00	1990-10-01	1993-09-30
IBM Corporation	9353	701-200-SF03	Works (Finnish)	2.XX	8.00	1990-01-08	1993-06-30
AQUARIUS SYSTEMS INTERNATIONAL G	0219	701-200-SF03	Works (Finnish)	2.XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-SF03	Works (Finnish)	2.XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-SF03	Works (Finnish)	2.XX	23.00	1991-03-01	1992-06-30
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-SF03	Works (Finnish)	2.XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-SF03	Works (Finnish)	2.XX	15.00	1990-09-01	1992-12-31
MITAC INTERNATIONAL CORPORATION	0012	701-200-SF03	Works (Finnish)	2.XX	28.75	1989-10-01	1991-09-30
AST Research	1057	701-200-SF04	WinWorks (Finnish)	2.XX	12.43	1991-01-01	1994-03-31
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-SF04	WinWorks (Finnish)	2.XX	26.00	1991-07-01	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-SF04	WinWorks (Finnish)	2.XX	29.90	1991-06-01	1992-12-31
AQUARIUS SYSTEMS INTERNATIONAL G	0219	701-200-SU01	Works (Russian)	2.XX	23.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-SU01	Works (Russian)	2.XX	23.00	1991-06-01	1992-12-31
IPC DEUTSCHLAND GMBH	1074	701-200-SU01	Works (Russian)	2.XX	23.00	1991-03-01	1992-06-30
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-SU01	Works (Russian)	2.XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-SU01	Works (Russian)	2.XX	15.00	1990-09-01	1992-12-31
IBM Corporation	9353	701-200-TR01	Works (Turkish)	2.XX	8.00	1990-01-08	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-TR01	Works (Turkish)	2.XX	23.00	1991-06-01	1992-12-31
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-TR01	Works (Turkish)	2.XX	8.62	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-TR01	Works (Turkish)	2.XX	15.00	1990-09-01	1992-12-31
Commodore Electronics Ltd.	0253	701-200-X01	Works (US)	2.XX	16.00	1990-10-01	1993-09-30

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(expiring in FY92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
Comauk Corporation	0240	701-200-X01	Works (US)	2XX	8.00	1990-08-01	1993-03-31
DAK Industries, Inc.	1052	701-200-X01	Works (US)	2XX	20.00	1991-01-15	1992-03-31
Excal, Inc.	2119	701-200-X01	Works (US)	2XX	15.00	1992-04-20	1993-12-31
IBM Corporation	9353	701-200-X01	Works (US)	2XX	8.00	1990-01-08	1993-06-30
Micro Innovation	1344	701-200-X01	Works (US)	2XX	10.00	1991-12-15	1992-07-15
Roe Systems	1128	701-200-X01	Works (US)	2XX	20.00	1991-04-10	1994-12-31
Smith Corona/Acar	1106	701-200-X01	Works (US)	2XX	10.00	1991-04-01	1992-06-30
The Complete PC	1071	701-200-X01	Works (US)	2XX	17.00	1991-03-01	1992-02-29
The Santa Cruz Operation, Inc.	8197	701-200-X01	Works (US)	2XX	8.00	1988-09-22	1993-09-21
U.S. Integrated Technologies	0328	701-200-X01	Works (US)	2XX	20.00	1990-11-05	1999-12-31
Vtech Computers, Inc.	2335	701-200-X01	Works (US)	2XX	8.50	1992-01-01	1993-03-31
Wang Laboratories, Inc.	2075	701-200-X01	Works (US)	2XX	7.83	1982-02-05	1993-06-30
AMSTRAD FRANCE	0305	701-200-X01	Works (US)	2XX	8.00	1990-09-01	1992-09-30
AQUARIUS SYSTEMS INTERNATIONAL B	0219	701-200-X01	Works (US)	2XX	20.00	1990-07-01	1992-09-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-X01	Works (US)	2XX	20.00	1991-06-01	1992-12-31
ING. C. OLIVETTI & C. SpA	1144	701-200-X01	Works (US)	2XX	11.50	1990-10-01	1991-09-30
IPC DEUTSCHLAND GMBH	1074	701-200-X01	Works (US)	2XX	20.00	1991-03-01	1992-06-30
PHILIPS ELECTRONICS LTD.	0060	701-200-X01	Works (US)	2XX	0.00	1990-01-01	1991-12-31
PHILIPS ELECTRONICS LTD.	2001	701-200-X01	Works (US)	2XX	8.00	1992-01-01	1995-03-31
SCHNEIDER RUNDfunkWERKE AG	1084	701-200-X01	Works (US)	2XX	7.50	1990-10-01	1992-12-03
VOBIS DATA COMPUTER GmbH	0271	701-200-X01	Works (US)	2XX	17.00	1990-09-01	1992-12-31
ACER INCORPORATED	1182	701-200-X01	Works (US)	2XX	18.00	1991-07-01	1993-09-30
CHAPLET SYSTEMS INC.	6317	701-200-X01	Works (US)	2XX	30.00	1986-11-15	1991-09-30
COPAM ELECTRONICS CORP	1254	701-200-X01	Works (US)	2XX	23.00	1991-08-01	1993-09-30
DAEWOO TELECOM LTD.	5274	701-200-X01	Works (US)	2XX	10.00	1985-10-01	1992-06-30
LYI-CHENG ENTERPRISE CO., LTD.	1001	701-200-X01	Works (US)	2XX	20.00	1991-01-25	1994-03-31
MICROCOMPUTACION APLICADA	1025	701-200-X01	Works (US)	2XX	15.00	1991-01-01	1993-09-30
MITAC INTERNATIONAL CORPORATION	0012	701-200-X01	Works (US)	2XX	25.00	1989-10-01	1991-09-30
VIDEO TECHNOLOGY	0274	701-200-X01	Works (US)	2XX	17.00	1990-10-01	1992-12-31
WEARNES AUTOMATION PTE LTD.	2092	701-200-X01	Works (US)	2XX	15.00	1992-04-01	1993-06-30
The Santa Cruz Operation, Inc.	8197	701-200-X02	Works Source Code (US)	2XX	0.00	1988-09-22	1993-09-21
IBM Corporation	1009	701-200-X07	Works (US)	2XX	350.00	1990-06-27	1990-06-28
Ares Microdevelopment Inc.	2112	701-200-X08	Windows Works (US)	2XX	19.00	1992-05-25	1993-12-31
AST Research	1057	701-200-X08	Windows Works (US)	2XX	11.00	1991-01-01	1994-03-31
Comauk Corporation	1304	701-200-X08	Windows Works (US)	2XX	5.00	1991-09-15	1992-03-31
Comauk Corporation	1303	701-200-X08	Windows Works (US)	2XX	10.00	1991-10-01	1993-12-31
Epson America Inc.	2093	701-200-X08	Windows Works (US)	2XX	40.00	1992-04-15	1992-09-30
Evarez Systems, Inc.	0274	701-200-X08	Windows Works (US)	2XX	25.00	1990-10-01	1993-12-31
Gateway 2000	2032	701-200-X08	Windows Works (US)	2XX	0.00	1992-02-01	1993-09-30
Jostens	2315	701-200-X08	Windows Works (US)	2XX	18.00	1992-01-13	1996-09-30
Leading Edge Products, Inc.	2093	701-200-X08	Windows Works (US)	2XX	20.00	1992-04-01	1992-12-31
Librex Computer Systems, Inc.	2126	701-200-X08	Windows Works (US)	2XX	20.00	1992-04-15	1993-03-31
PC Craft, Inc.	2090	701-200-X08	Windows Works (US)	2XX	17.00	1992-05-01	1994-06-30
Sho-Tronics, Inc.	2081	701-200-X08	Windows Works (US)	2XX	25.00	1992-03-15	1994-03-14
Smith Corona/Acar	1106	701-200-X08	Windows Works (US)	2XX	10.00	1991-04-01	1992-06-30
Swan Technologies	1354	701-200-X08	Windows Works (US)	2XX	18.00	1992-01-01	1993-12-31
Tandon Corp.	8076	701-200-X08	Windows Works (US)	2XX	11.00	1988-01-01	1992-12-30
Tandy Corporation	8061	701-200-X08	Windows Works (US)	2XX	10.00	1988-03-09	1995-08-14
Vtech Computers, Inc.	2335	701-200-X08	Windows Works (US)	2XX	10.00	1992-01-01	1993-03-31
Wang Laboratories, Inc.	2075	701-200-X08	Windows Works (US)	2XX	12.15	1982-02-05	1993-06-30
ACTEBIS COMPUTERHANDELS GMBH	1224	701-200-X08	Windows Works (US)	2XX	26.00	1991-07-01	1993-06-30

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
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	License					Effective	Expiration
Company	No.	Product ID	Product Description	Version	Rate	Date	Date
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	701-200-X08	Windows Works (US)	2.XX	26.00	1991-06-01	1992-12-31
GZ COMPUTER SYSTEMS	1319	701-200-X08	Windows Works (US)	2.XX	20.00	1990-10-01	1993-09-30
SCHADT COMPUTERVERTRIEBS GMBH	2052	701-200-X08	Windows Works (US)	2.XX	20.00	1992-02-01	1994-09-30
ARCHE TECHNOLOGIES, INC./PANTEX	2083	701-200-X08	Windows Works (US)	2.XX	20.00	1992-04-01	1993-06-30
COPAM ELECTRONICS CORP	1254	701-200-X08	Windows Works (US)	2.XX	25.00	1991-08-01	1993-09-30
DAEWOO ELECTRONICS	8275	701-200-X08	Windows Works (US)	2.XX	18.00	1989-07-01	1992-06-30
DATATECH ENTERPRISES CO., LTD.	2072	701-200-X08	Windows Works (US)	2.XX	20.00	1992-03-01	1993-03-31
LYI-CHENG ENTERPRISE CO., LTD.	1001	701-200-X08	Windows Works (US)	2.XX	20.00	1991-01-25	1994-03-31
Commodore Electronics Ltd.	0253	701-200-202	Works (EURO)	2.XX	18.00	1990-10-01	1993-09-30
Vtech Computers, Inc.	2335	701-200-202	Works (EURO)	2.XX	12.35	1992-01-01	1993-03-31
Vtech Computers, Inc.	2335	701-200-203	WinWorks (Euro)	2.XX	14.50	1992-01-01	1993-03-31
SCHADT COMPUTERVERTRIEBS GMBH	2052	701-200-203	WinWorks (Euro)	2.XX	20.00	1992-02-01	1994-09-30
Jostens	2315	701-300-X01	Works for the Macintosh (U	3.XX	18.00	1992-01-13	1996-09-30
Excel, Inc.	2119	701-300-X02	PC Works (US)	3.XX	15.00	1992-04-20	1993-12-31
Target Computer Rentals	0316	701-R20-X01	Works Packaged Product (U	2.XX	7.45	1990-11-05	1992-11-05
Target Computer Rentals	0316	701-R20-X02	Works Packaged Product for	2.XX	0.00	1990-11-05	1992-11-05
Target Computer Rentals	0316	701-R20-X03	WinWorks Pkg Product (US)	2.XX	9.95	1990-11-05	1992-11-05
TRIGEM COMPUTERS INC	2079	705-100-X03	Pen Ext. Wheel L08/Flash	1.XX	16.00	1992-01-01	1994-09-30
AMSTRAD PLC	1114	705-200-D02	Works / Mouse (German)	2.XX	26.25	1991-02-01	1993-03-31
AMSTRAD FRANCE	0305	705-200-X02	Works/Mouse Driver	2	26.25	1990-09-01	1992-09-30
Wang Laboratories, Inc.	2075	705-200-X03	Works/Product. Pak/Entartai	2	13.25	1982-02-05	1993-06-30
Wang Laboratories, Inc.	2075	705-200-X04	WinWorks/Product. Pak/Entarta	2	18.25	1982-02-05	1993-06-30
IBM JAPAN LTD	2186	706-000	File (US)	1	30.00	1982-07-05	1999-12-31
IBM JAPAN LTD	5224	712-000-X01	Multiplan (US)	2	20.00	1985-08-12	1999-12-31
ASCII CO. LTD.	6121	712-000-X03	MSX Plan	X.XX	0.00	1986-05-01	1996-05-01
Unisys Corp.	0095	712-000-X04	Multiplan Source (US)	1.06	0.00	1990-04-01	1995-03-31
The Santa Cruz Operation, Inc.	8197	712-200-X01	Multiplan XENIX Source Cod	2.XX	0.00	1988-09-22	1993-08-21
Zenith Data Systems Corp.	7224	712-300-X01	Multiplan (US)	3.XX	25.00	1987-09-01	1992-08-31
RESEARCH MACHINES LTD	0115	712-300-X01	Multiplan (US)	3.XX	20.00	1989-12-01	1991-11-30
IBM JAPAN LTD	5224	712-300-X01	Multiplan (US)	3.XX	25.00	1985-08-12	1999-12-31
IBM JAPAN LTD	5224	712-310-X01	Multiplan Source Code (US)	3.1	0.00	1985-08-12	1999-12-31
The Santa Cruz Operation, Inc.	8197	712-400-X01	Multiplan (US)	4.XX	0.00	1988-09-22	1993-09-21
The Santa Cruz Operation, Inc.	8197	712-400-X02	Multiplan Source Code (US)	4.XX	0.00	1988-09-22	1993-09-21
CREDIT LYONNAIS S.A. **DO NOT USE*	7034	712-R20-F01	Multiplan Packaged Prod (Fr	2.02	234.00	1987-02-03	1992-01-01
BANQUE NATIONALE ****DO NOT USE*	8202	712-R30-F01	Multiplan Packaged Product	3.XX	0.00	1988-06-24	1991-12-31
BANQUE NATIONALE ****DO NOT USE*	8202	712-R40-F01	Multiplan Packaged Product	4.XX	0.00	1988-06-24	1991-12-31
Target Computer Rentals	0316	712-R40-X01	Multiplan Packaged Product	4.XX	8.75	1990-11-05	1992-11-05
IBM JAPAN LTD	5224	714-200-X01	Multichart (US)	2.XX	20.00	1985-08-12	1999-12-31
Wang Laboratories, Inc.	6012	714-300-X01	Chart (US)	3.XX	65.00	1986-12-19	1992-12-04
IBM JAPAN LTD	5224	714-300-X03	Multichart (US)	3.XX	34.00	1985-08-12	1999-12-31
American Telephone and Telegraph Co	9349	718-100-X01	WinProject (US)	1.XX	191.00	1990-03-20	1992-09-30
American Telephone and Telegraph Co	0130	718-100-X01	WinProject (US)	1.XX	100.00	1990-01-01	1999-12-31
Gateway 2000	2032	718-100-X01	WinProject (US)	1.XX	50.50	1992-02-01	1993-09-30
Digital Equipment Corp.	1288	718-200-001	Project for Windows (German)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-E01	Project for Windows (Spanish)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-F01	Project for Windows (French)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-I01	Project for Windows (Italian)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-J01	Project for Windows (Japanese)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-K01	Project for Windows (Korean)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-L01	Project for Windows (Latin American)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-M01	Project for Windows (Mandarin)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-N01	Project for Windows (Norwegian)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-O01	Project for Windows (Portuguese)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-P01	Project for Windows (Polish)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-Q01	Project for Windows (Portuguese)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-R01	Project for Windows (Romanian)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-S01	Project for Windows (Russian)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-T01	Project for Windows (Swedish)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-U01	Project for Windows (Swiss German)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-V01	Project for Windows (Tamil)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-W01	Project for Windows (Telugu)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-X01	Project for Windows (Thai)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-Y01	Project for Windows (Turkish)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	718-200-Z01	Project for Windows (Ukrainian)	2.XX	0.00	1991-10-16	1994-10-15
American Telephone and Telegraph Co	0130	718-R10-X01	WinProject Packaged Product	1.XX	0.00	1990-01-01	1999-12-31
Target Computer Rentals	0316	718-R10-X01	WinProject Packaged Product	1.XX	34.75	1990-11-05	1992-11-05

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
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Company	No.	Product ID	Product Description	Version	Rate	Date	Date
Target Computer Rentals	0316	718-R30-X01	Project for Windows (US)	3XX	34.75	1990-11-05	1992-11-05
Target Computer Rentals	0316	718-R40-X01	Project Pkg Product (US)	4	60.75	1990-11-05	1992-11-05
Tandem Computers, Inc.	8082	719-R21-X01	MS Mail for PC Networks, P	2.1	0.00	1988-04-01	1993-03-31
American Telephone and Telegraph Co	9349	722-100-X02	Powerpoint (US)	1XX	136.00	1990-03-20	1992-09-30
Dell Corporate Services	9270	722-100-X02	Powerpoint (US)	1XX	20.40	1989-04-01	1994-03-31
Digital Equipment Corp.	1288	722-200-D01	German Powerpoint for Win	2	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	722-200-E01	Powerpoint (Spanish)	2XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	722-200-F01	PowerPoint for Windows (Fr	2	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	722-200-H01	Powerpoint (Italian)	2XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	722-200-X01	PowerPoint (US)	2XX	0.00	1991-10-16	1994-10-15
Gateway 2000	2032	722-200-X01	PowerPoint (US)	2XX	60.50	1992-02-01	1993-09-30
Unisys Corp.	0095	722-200-X01	PowerPoint (US)	2XX	0.00	1990-04-01	1995-03-31
Digital Equipment Corp.	1288	722-200-Z01	Windows PowerPoint (Euro)	2	0.00	1991-10-16	1994-10-15
Target Computer Rentals	0316	722-R20-X01	PowerPoint Packaged Produ	2XX	24.75	1990-11-05	1992-11-05
Target Computer Rentals	0316	722-R20-X02	PowerPoint Pkg Product for	2XX	0.00	1990-11-05	1992-11-05
Target Computer Rentals	0316	722-R30-X01	Powerpoint for Windows (U	3XX	24.75	1990-11-05	1992-11-05
Unisys Corp.	0095	723-100-X02	MS Database	1XX	114.00	1990-04-01	1995-03-31
Packard Bell Electronics, Inc.	1118	724-100-X01	MultiMedia Works (US)	1XX	8.00	1991-11-01	1993-12-31
PC Craft, Inc.	2090	724-100-X01	MultiMedia Works (US)	1XX	17.00	1992-05-01	1994-06-30
She-Tronics, Inc.	2091	724-100-X01	MultiMedia Works (US)	1XX	25.00	1992-03-15	1994-03-14
ACS COMPUTER PTE LTD	2119	724-100-X01	MultiMedia Works (US)	1XX	19.00	1992-04-15	1994-12-31
Digital Equipment Corp.	5240	725-036-X01	Excel (US)	1	62.00	1985-12-15	1999-12-31
American Telephone and Telegraph Co	9349	725-200-X02	Excel (US)	2XX	136.00	1990-03-20	1992-09-30
American Telephone and Telegraph Co	0130	725-200-X02	Excel (US)	2XX	70.00	1990-01-01	1999-12-31
Dell Corporate Services	9270	725-200-X02	Excel (US)	2XX	74.80	1989-04-01	1994-03-31
Hewlett Packard Co.	8158	725-200-X02	Excel (US)	2XX	75.00	1988-06-30	1998-06-29
Hewlett Packard Co.	8175	725-200-X02	Excel (US)	2XX	75.00	1988-06-30	1998-06-29
Unisys Corp.	0095	725-200-X02	Excel (US)	2XX	89.00	1990-04-01	1995-03-31
RESEARCH MACHINES LTD	0115	725-200-X02	Excel (US)	2XX	395.00	1989-12-01	1991-11-30
AMSTRAD PLC	1312	725-210-D01	Excel 2.10d Trial Pack	2.10d	0.00	1991-03-01	1993-06-30
AMSTRAD PLC	1312	725-210-E01	Excel 2.10d Trial Pack	2.10d	0.00	1991-03-01	1993-06-30
AMSTRAD PLC	1312	725-210-F01	Excel 2.10d Trial Pack	2.10d	0.00	1991-03-01	1993-06-30
AMSTRAD PLC	1312	725-210-H01	Excel 2.10d Trial Pack	2.10d	0.00	1991-03-01	1993-06-30
AMSTRAD PLC	1312	725-210-X03	Excel Trial Pack	2.10d	0.00	1991-03-01	1993-06-30
American Telephone and Telegraph Co	9349	725-300-X02	Excel (US)	3XX	136.00	1990-03-20	1992-09-30
Gateway 2000	2032	725-300-X02	Excel (US)	3XX	50.50	1992-02-01	1993-09-30
Unisys Corp.	0095	725-300-X02	Excel (US)	3XX	89.00	1990-04-01	1995-03-31
RESEARCH MACHINES LTD	0115	725-300-X02	Excel (US)	3XX	395.00	1989-12-01	1991-11-30
Digital Equipment Corp.	1288	725-400-D01	Excel for Windows (German)	4XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	725-400-E01	Excel for Windows (Spanish)	4XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	725-400-F01	Excel for Windows (French)	4XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	725-400-H01	Excel for Windows (Italian)	4XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	725-400-X01	Excel for Windows (US)	4XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	725-400-Z01	Excel for Windows (Euro)	4XX	0.00	1991-10-16	1994-10-15
American Telephone and Telegraph Co	0130	725-R20-X01	Excel Pkg Product (US)	2	70.00	1990-01-01	1993-12-31
Hewlett Packard Co.	8158	725-R20-X01	Excel Pkg Product (US)	2	148.50	1988-06-30	1998-06-29
Hewlett Packard Co.	8175	725-R20-X01	Excel Pkg Product (US)	2	148.50	1988-06-30	1998-06-29
Target Computer Rentals	0316	725-R20-X01	Excel Pkg Product (US)	2	24.75	1990-11-05	1992-11-05
Zenith Data Systems Corp.	7224	725-R20-X02	Excel Pkg Product - Academic	2XX	84.50	1987-09-01	1992-08-31
Target Computer Rentals	0316	725-R20-X03	Excel Pkg Product for Apple	2XX	0.00	1990-11-05	1992-11-05
American Telephone and Telegraph Co	0130	725-R30-X01	Excel Package Product (US)	3XX	100.00	1990-01-01	1999-12-31

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(expiring in FY 92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
Packard Bell Electronics, Inc.	0112	725-R30-X01	Excel Package Product (US)	3.XX	60.00	1991-06-01	1991-10-30
Target Computer Rentals	0316	725-R30-X01	Excel Package Product (US)	3.XX	24.75	1990-11-05	1992-11-05
Target Computer Rentals	0316	725-R30-X02	Excel for Macintosh (US)	3.XX	24.75	1990-11-05	1992-11-05
Target Computer Rentals	0316	725-R40-X01	Excel for Macintosh (US)	4.XX	24.75	1990-11-05	1992-11-05
Target Computer Rentals	0316	725-R40-X02	Excel for Windows (US)	4.XX	24.75	1990-11-05	1992-11-05
CREDIT LYONNAIS S.A. **DO NOT USE*	7035	734-000-X01	Word Program Interface	X.XX	0.00	1987-02-03	1992-01-01
Digital Equipment Corp.	1288	734-100-D01	Word for Windows (German)	1.10a	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	734-100-E01	Word for Windows (Spanish)	1.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	734-100-F01	Word for Windows (French)	1	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	734-100-I01	Word for Windows (Italian)	1.XX	0.00	1991-10-16	1994-10-15
American Telephone and Telegraph Co	8349	734-100-X02	Windows Word (US)	1.XX	136.00	1990-03-20	1992-09-30
American Telephone and Telegraph Co	0130	734-100-X02	Windows Word (US)	1.XX	70.00	1990-01-01	1999-12-31
OAK Industries, Inc.	1129	734-100-X02	Windows Word (US)	1.XX	55.00	1991-04-09	1992-09-30
Dell Corporate Services	9270	734-100-X02	Windows Word (US)	1.XX	74.80	1989-04-01	1994-03-31
Unisys Corp.	0095	734-100-X02	Windows Word (US)	1.XX	89.00	1990-04-01	1995-03-31
Zenith Data Systems Corp.	7224	734-100-X02	Windows Word (US)	1.XX	88.50	1987-09-01	1992-08-31
RESEARCH MACHINES LTD	0115	734-100-X02	Windows Word (US)	1.XX	395.00	1989-12-01	1991-11-30
Digital Equipment Corp.	1288	734-100-Z01	Word for Windows (Euro)	1	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	734-200-D01	Word for Windows (German)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	734-200-E01	Word for Windows (Spanish)	2.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	734-200-F01	Word for Windows (French)	2.XX	0.00	1991-10-16	1994-10-15
SAGEM	2111	734-200-F01	Word for Windows (French)	2.XX	160.00	1992-04-01	1994-12-31
Digital Equipment Corp.	1288	734-200-I01	Word for Windows (Italian)	2.XX	0.00	1991-10-16	1994-10-15
Ares Microdevelopment Inc.	2112	734-200-X01	Word for Windows (US)	2.XX	19.00	1992-05-25	1993-12-31
OAK Industries, Inc.	1129	734-200-X01	Word for Windows (US)	2.XX	55.00	1991-04-09	1992-09-30
Digital Equipment Corp.	1288	734-200-X01	Word for Windows (US)	2.XX	0.00	1991-10-16	1994-10-15
Gateway 2000	2032	734-200-X01	Word for Windows (US)	2.XX	50.50	1992-02-01	1993-09-30
Unisys Corp.	0095	734-200-X01	Word for Windows (US)	2.XX	89.00	1990-04-01	1995-03-31
Digital Equipment Corp.	1288	734-200-Z01	Word for Windows (Euro)	2.XX	0.00	1991-10-16	1994-10-15
RESEARCH MACHINES LTD	0115	734-300-X01	Word (US)	3.XX	20.00	1989-12-01	1991-11-30
The Santa Cruz Operation, Inc.	8197	734-300-X02	Word (US)	3.XX	0.00	1988-09-22	1993-09-21
The Santa Cruz Operation, Inc.	8197	734-300-X03	Word Source Code (US)	3.XX	0.00	1988-09-22	1993-09-21
Zenith Data Systems Corp.	7224	734-400-X01	Word (US)	4.XX	50.00	1987-09-01	1992-08-31
The Santa Cruz Operation, Inc.	8197	734-500-X01	Word (US)	5.XX	0.00	1988-09-22	1993-09-21
JY PARAGRAPH	1025	734-500-X01	Word (US)	5.XX	0.00	1990-11-15	1992-08-30
The Santa Cruz Operation, Inc.	8197	734-500-X02	Word Source Code (US)	5.XX	0.00	1988-09-22	1993-09-21
Target Computer Rentals	0316	734-500-X03	Word Pkg. Product (US)	5.XX	22.50	1990-11-05	1992-11-05
Zenith Data Systems Corp.	7224	734-500-X03	Word Pkg. Product (US)	5.XX	63.00	1987-09-01	1992-08-31
American Telephone and Telegraph Co	0130	734-R10-X01	Windows Word Packaged Pr	1.XX	70.00	1990-01-01	1999-12-31
Packard Bell Electronics, Inc.	0112	734-R10-X01	Windows Word Packaged Pr	1.XX	60.00	1991-06-01	1991-10-30
Target Computer Rentals	0316	734-R10-X01	Windows Word Packaged Pr	1.XX	24.75	1990-11-05	1992-11-05
Target Computer Rentals	0316	734-R20-X01	Word for Windows Pack. Pro	2.XX	24.75	1990-11-05	1992-11-05
BANQUE NATIONALE ****DO NOT USE*	8202	734-R40-F01	Word Packaged Product (Fr)	4.XX	0.00	1988-06-24	1991-12-31
Zenith Data Systems Corp.	7224	734-R40-X02	Word Pkg Product (US)	4	63.00	1987-09-01	1992-08-31
Target Computer Rentals	0316	734-R40-X03	Word Packaged Product for	4.XX	0.00	1990-11-05	1992-11-05
Digital Equipment Corp.	1288	759-100-D01	Visual Basic (German)	1.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	759-100-E01	Visual Basic (Spanish)	1.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	759-100-F01	Visual Basic (French)	1.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	759-100-I01	Visual Basic (Italian)	1.XX	0.00	1991-10-16	1994-10-15
Digital Equipment Corp.	1288	759-100-X01	Visual Basic (US)	1.XX	0.00	1991-10-16	1994-10-15
Gateway 2000	2032	759-100-X03	Visual Basic Control Dev. Kit	1.XX	50.50	1992-02-01	1993-09-30

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(Expiring in FY92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
Digital Equipment Corp.	1288	759-100-Z01	Visual Basic (Euro)	1.XX	0.00	1991-10-16	1994-10-15
Gateway 2000	2032	759-200-X01	Visual Basic (US)	2.XX	50.50	1992-02-01	1993-09-30
Vtech Computers, Inc.	2335	768-100-D01	Publisher (German)	1.XX	15.25	1992-01-01	1993-03-31
Vtech Computers, Inc.	2335	768-100-F01	Publisher (French)	1.XX	15.25	1992-01-01	1993-03-31
Vtech Computers, Inc.	2335	768-100-I01	Publisher (Italian)	1.XX	15.25	1992-01-01	1993-03-31
Vtech Computers, Inc.	2335	768-100-ML01	Publisher OEM Release (Dut)	1.XX	15.25	1992-01-01	1993-03-31
Ares Microdevelopment Inc.	2112	768-100-X01	Publisher (US)	1.XX	25.00	1992-05-25	1993-12-31
Gateway 2000	2032	768-100-X01	Publisher (US)	1.XX	0.00	1992-02-01	1993-09-30
She-Tronics, Inc.	2081	768-100-X01	Publisher (US)	1.XX	32.00	1992-03-15	1994-03-14
Vtech Computers, Inc.	2335	768-100-X01	Publisher (US)	1.XX	10.00	1992-01-01	1993-03-31
Epson America Inc.	2093	768-100-X15	Publisher Working Model (J)	1.XX	40.00	1992-04-15	1992-09-30
Vtech Computers, Inc.	2335	768-100-Z01	Publisher OEM Release (UK)	1.XX	15.25	1992-01-01	1993-03-31
Target Computer Rentals	0318	768-R10-X01	Publisher Packaged Product	1.XX	8.95	1990-11-05	1992-11-05
AST Research	1057	769-100-D01	Money (German)	1.XX	2.26	1991-01-01	1994-03-31
AST Research	1057	769-100-E01	Money (Spanish)	1.XX	2.26	1991-01-01	1994-03-31
AST Research	1057	769-100-F01	Money (French)	1.XX	2.26	1991-01-01	1994-03-31
AST Research	1057	769-100-I01	Money (Italian)	1.XX	2.26	1991-01-01	1994-03-31
AST Research	1057	769-100-N01	Money (Norwegian)	1.XX	2.26	1991-01-01	1994-03-31
AST Research	1057	769-100-ML01	Money (Dutch)	1.XX	2.26	1991-01-01	1994-03-31
AST Research	1057	769-100-P01	Money (Portuguese)	1.XX	2.26	1991-01-01	1994-03-31
AST Research	1057	769-100-S01	Money (Swedish)	1.XX	2.26	1991-01-01	1994-03-31
AST Research	1057	769-100-SF01	Money (Finnish)	1.XX	2.26	1991-01-01	1994-03-31
Ares Microdevelopment Inc.	2112	769-100-X01	Money (US)	1.XX	9.00	1992-05-25	1993-12-31
AST Research	1057	769-100-X01	Money (US)	1.XX	2.00	1991-01-01	1994-03-31
Cumulus Corporation	1304	769-100-X01	Money (US)	1.XX	4.00	1991-09-15	1992-03-31
Cumulus Corporation	1303	769-100-X01	Money (US)	1.XX	4.00	1991-10-01	1993-12-31
Gateway 2000	2032	769-100-X01	Money (US)	1.XX	8.00	1992-02-01	1993-09-30
She-Tronics, Inc.	2081	769-100-X01	Money (US)	1.XX	12.00	1992-03-15	1994-03-14
Vtech Computers, Inc.	2335	769-100-X01	Money (US)	1.XX	5.00	1992-01-01	1993-03-31
American Telephone and Telegraph Co	8181	770-000-X04	Windows Productivity Pack	3.XX	4.00	1988-07-01	1991-12-31
Ares Microdevelopment Inc.	2112	770-000-X04	Windows Productivity Pack	3.XX	4.00	1992-05-25	1993-12-31
AST Research	1057	770-000-X04	Windows Productivity Pack	3.XX	0.50	1991-01-01	1994-03-31
Compuadd Corporation	8049	770-000-X04	Windows Productivity Pack	3.XX	1.00	1988-02-16	1992-06-30
DAK Industries, Inc.	0214	770-000-X04	Windows Productivity Pack	3.XX	1.00	1990-07-15	1992-09-30
Data General Corporation	8303	770-000-X04	Windows Productivity Pack	3.XX	6.00	1989-04-01	1992-09-30
IBM Corporation	9353	770-000-X04	Windows Productivity Pack	3.XX	8.00	1990-01-08	1993-06-30
NCR Corporation	1200	770-000-X04	Windows Productivity Pack	3.XX	4.00	1991-07-01	1994-09-30
Packard Bell Electronics, Inc.	0112	770-000-X04	Windows Productivity Pack	3.XX	6.00	1991-06-01	1991-10-30
Positive Corporation	0381	770-000-X04	Windows Productivity Pack	3.XX	2.00	1990-11-01	1993-06-30
Tandon Computers, Inc.	8082	770-000-X04	Windows Productivity Pack	3.XX	6.00	1988-04-01	1993-03-31
Tandon Corp.	8076	770-000-X04	Windows Productivity Pack	3.XX	2.00	1988-01-01	1992-12-30
Wang Laboratories, Inc.	2075	770-000-X04	Windows Productivity Pack	3.XX	3.19	1982-02-05	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	770-000-X04	Windows Productivity Pack	3.XX	4.00	1991-06-01	1992-12-31
ITKO COMPUTER CORPORATION	2022	770-000-X04	Windows Productivity Pack	3.XX	4.00	1992-01-01	1994-09-30
IBM Corporation	9353	771-100-AR01	Productivity Pack (Arabic)	1.XX	8.00	1990-01-08	1993-06-30
AST Research	1057	771-100-D02	Windows Productivity Pack	1.XX	0.58	1991-01-01	1994-03-31
Compuadd Corporation	8049	771-100-D02	Windows Productivity Pack	1.XX	1.15	1988-02-16	1992-06-30
IBM Corporation	9353	771-100-D02	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
ESCOM COMPUTER VERTRIEBSGES.M.B	1128	771-100-D02	Windows Productivity Pack	1.XX	6.00	1991-06-01	1992-12-31
ITKO COMPUTER CORPORATION	2022	771-100-D02	Windows Productivity Pack	1.XX	4.60	1992-01-01	1994-09-30
AST Research	1057	771-100-E02	Windows Productivity Pack	1.XX	0.56	1991-01-01	1994-03-31

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MICROSOFT CORPORATION							
Active Royalty Licenses with Applications Products							
(Expiring in FY92 or later)							
Company	License No.	Product ID	Product Description	Version	Rate	Effective Date	Expiration Date
Compuadd Corporation	8049	771-100-E02	Windows Productivity Pack	1.XX	1.15	1988-02-16	1992-06-30
IBM Corporation	9353	771-100-E02	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
AST Research	1057	771-100-F02	Windows Productivity Pack	1.XX	0.56	1991-01-01	1994-03-31
Compuadd Corporation	8049	771-100-F02	Windows Productivity Pack	1.XX	1.15	1988-02-16	1992-06-30
IBM Corporation	9353	771-100-F02	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
TTKO COMPUTER CORPORATION	2022	771-100-F02	Windows Productivity Pack	1.XX	4.60	1992-01-01	1994-09-30
IBM Corporation	9353	771-100-HB01	Productivity Pack (Hebrew)	1.XX	6.00	1990-01-08	1993-06-30
AST Research	1057	771-100-K02	Windows Productivity Pack	1.XX	0.56	1991-01-01	1994-03-31
IBM Corporation	9353	771-100-K02	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
IBM Corporation	9353	771-100-K01	Productivity Pack (Hungarian)	1.XX	6.00	1990-01-08	1993-06-30
AST Research	1057	771-100-N01	Windows Productivity Pack	1.XX	0.56	1991-01-01	1994-03-31
IBM Corporation	9353	771-100-N01	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
AST Research	1057	771-100-ML02	Windows Productivity Pack	1.XX	0.56	1991-01-01	1994-03-31
IBM Corporation	9353	771-100-ML02	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
AST Research	1057	771-100-P02	Windows Productivity Pack	1.XX	0.56	1991-01-01	1994-03-31
IBM Corporation	9353	771-100-P02	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
AST Research	1057	771-100-S02	Windows Productivity Pack	1.XX	0.56	1991-01-01	1994-03-31
IBM Corporation	9353	771-100-S02	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
AST Research	1057	771-100-SF01	Windows Productivity Pack	1.XX	0.56	1991-01-01	1994-03-31
IBM Corporation	9353	771-100-SF01	Windows Productivity Pack	1.XX	6.00	1990-01-08	1993-06-30
IBM Corporation	9353	771-100-SU01	Productivity Pack (Russian)	1.XX	6.00	1990-01-08	1993-06-30
IBM Corporation	9353	771-100-TR01	Productivity Pack (Turkish)	1.XX	6.00	1990-01-08	1993-06-30
AST Research	1057	771-100-X01	Windows Productivity Pack	1.XX	0.50	1991-01-01	1994-03-31
Everex Systems, Inc.	0274	771-100-X01	Windows Productivity Pack	1.XX	2.50	1990-10-01	1993-12-31
IBM Corporation	9353	771-100-Z01	Productivity Pack (Espe)	1.XX	6.00	1990-01-08	1993-06-30
Momenta	0211	774-100-D01	Pen Windows with Handwrit	1.XX	50.60	1990-07-01	1994-03-31
ICL PERSONAL SYSTEMS OY	2092	774-100-D01	Pen Windows with Handwrit	1.XX	13.00	1992-01-01	1994-12-31
Momenta	0211	774-100-E01	Pen Windows with Handwrit	1.XX	50.60	1990-07-01	1994-03-31
ICL PERSONAL SYSTEMS OY	2092	774-100-E01	Pen Windows with Handwrit	1.XX	13.00	1992-01-01	1994-12-31
Momenta	0211	774-100-F01	Pen Windows with Handwrit	1.XX	50.60	1990-07-01	1994-03-31
ICL PERSONAL SYSTEMS OY	2092	774-100-F01	Pen Windows with Handwrit	1.XX	13.00	1992-01-01	1994-12-31
Momenta	0211	774-100-I01	Pen Windows with Handwrit	1.XX	50.60	1990-07-01	1994-03-31
ICL PERSONAL SYSTEMS OY	2092	774-100-I01	Pen Windows with Handwrit	1.XX	13.00	1992-01-01	1994-12-31
Momenta	0211	774-100-ML01	Pen Windows with Handwrit	1.XX	50.60	1990-07-01	1994-03-31
ICL PERSONAL SYSTEMS OY	2092	774-100-ML01	Pen Windows with Handwrit	1.XX	13.00	1992-01-01	1994-12-31
Momenta	0211	774-100-S01	Pen Windows with Handwrit	1.XX	50.60	1990-07-01	1994-03-31
ICL PERSONAL SYSTEMS OY	2092	774-100-S01	Pen Windows with Handwrit	1.XX	13.00	1992-01-01	1994-12-31
NCR Corporation	1200	774-100-X01	Windows for Pen Computers	1.XX	45.00	1991-07-01	1994-09-30
Advanced Micro Devices, Inc.	1353	774-100-X03	Pen Ext. With Handwriting I	1.XX	14.00	1992-01-01	1994-09-30
Chips and Technologies	1192	774-100-X03	Pen Ext. With Handwriting I	1.XX	14.00	1991-07-01	1993-12-31
Momenta	0211	774-100-X03	Pen Ext. With Handwriting I	1.XX	44.00	1990-07-01	1994-03-31
ICL PERSONAL SYSTEMS OY	2092	774-100-X03	Pen Ext. With Handwriting I	1.XX	11.00	1992-01-01	1994-12-31
PHILIPS ELECTRONICS LTD.	2001	774-100-X03	Pen Ext. With Handwriting I	1.XX	11.00	1992-01-01	1995-03-31
TRIGEM COMPUTERS INC	2079	774-100-X03	Pen Ext. With Handwriting I	1.XX	0.00	1992-01-01	1994-09-30
Momenta	0211	774-100-X04	Pen Ext. Without Handwriting	1.XX	34.00	1990-07-01	1994-03-31
GROUPE TVF	2093	774-100-X04	Pen Ext. Without Handwriting	1.XX	38.00	1992-07-01	1995-03-31
PHILIPS ELECTRONICS LTD.	2001	774-100-X04	Pen Ext. Without Handwriting	1.XX	3.00	1992-01-01	1995-03-31
Momenta	0211	774-300-D01	Pen Windows W/O Handwrit	3.XX	39.10	1990-07-01	1994-03-31
Momenta	0211	774-300-E01	Pen Windows W/O Handwrit	3.XX	39.10	1990-07-01	1994-03-31
Momenta	0211	774-300-F01	Pen Windows W/O Handwrit	3.XX	39.10	1990-07-01	1994-03-31
Momenta	0211	774-300-I01	Pen Windows W/O Handwrit	3.XX	39.10	1990-07-01	1994-03-31

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MS-PCA 1485119

Entity	Wk Wkts	Rate	at w/ price	MS	Repmt	MS	OEM	Month
Wk Wkts	1,000	\$1.00	\$1,000.00	MS	Repmt	MS	OEM	Month
WM Publisher	1,000	\$1.00	\$1,000.00	MS	Repmt	MS	OEM	Month
WM Money	1,000	\$1.00	\$1,000.00	MS	Repmt	MS	OEM	Month
Wk Wkts	100,000	\$16.00	\$1,600,000.00	MS	Repmt	MS	OEM	Month
B) CURRENT NEW DEALS:								
Spain	10,000	\$10.00	\$100,000.00	MS	Repmt	MS	OEM	Month
France	1,000	\$11.00	\$11,000.00	MS	Repmt	MS	OEM	Month
Belgium	50,000	\$24.00	\$1,200,000.00	MS	Repmt	MS	OEM	Month
OT	6,000	\$24.00	\$144,000.00	MS	Repmt	MS	OEM	Month
UK				MS	Repmt	MS	OEM	Month

TOTALS:	USA	EUROPE	EUROPE
PC Wkts	419,000	\$5,714,000	\$1,481,000
Wk Wkts	507,500	\$5,274,000	71,000
Publisher	50,000	\$5,400,000	
Money	240,000	\$978,000	
WET/MTT	394,000	\$577,500	
Wk Publisher	1,000		
Wk Money	1,000		
TOTALS:	2,017,100	\$15,972,000.00	71,000

See notes in cells for Gateway deal. Revenues and units are projections.
 See notes in cells for Gateway deal. Revenues and units are projections.
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Entity	Wk Wkts	Rate	at w/ price	MS	Repmt	MS	OEM	Month
Wk Wkts	50,000	\$11.00	\$550,000.00	MS	Repmt	MS	OEM	Month
Wk Wkts	0			MS	Repmt	MS	OEM	Month
Wk Wkts	50,000	\$100,000	\$5,000,000.00	MS	Repmt	MS	OEM	Month
Publisher	0			MS	Repmt	MS	OEM	Month
Money	0			MS	Repmt	MS	OEM	Month
WET/MTT	0			MS	Repmt	MS	OEM	Month
TOTALS:	50,000	\$100,000.00	\$5,000,000.00					

Entity	Wk Wkts	Rate	at w/ price	MS	Repmt	MS	OEM	Month
Wk Wkts	10,000	\$20.00	\$200,000.00	MS	Repmt	MS	OEM	Month
Wk Wkts	30,000	\$10.00	\$300,000.00	MS	Repmt	MS	OEM	Month
Wk Wkts	10,000	\$10.00	\$100,000.00	MS	Repmt	MS	OEM	Month
Money	100,000	\$4.00	\$400,000.00	MS	Repmt	MS	OEM	Month
WET	100,000	\$1.00	\$100,000.00	MS	Repmt	MS	OEM	Month
Wk Wkts	100,000	\$10.00	\$1,000,000.00	MS	Repmt	MS	OEM	Month
Wk Wkts	100,000	\$10.00	\$1,000,000.00	MS	Repmt	MS	OEM	Month
Money	100,000	\$1.00	\$100,000.00	MS	Repmt	MS	OEM	Month
WET	100,000	\$1.00	\$100,000.00	MS	Repmt	MS	OEM	Month
TOTALS:	100,000	\$1.00	\$100,000.00					

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Nov 7	73,000	\$1.00	11 and up	Nov 77	PA 77	REPLY	OBM	OBM	month
WEP	73,000	\$1.00	11 and up	Nov 77	PA 77	REPLY	OBM	OBM	month
WTT	69,000	\$1.00	11 and up	Nov 77	PA 77	REPLY	OBM	OBM	month

THERE ARE NOTES IN SEVERAL CELLS WITHIN THIS GRID EXPLAINING DEAL DETAILS.

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