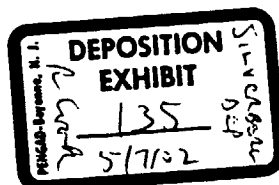HIGHLY
CONFIDENTIAL

From bradsi Mon Aug 19 14:48:12 1991
To: bobmu
Cc: bens mackm paulma
Subject: dos 6 and win32
Date: Sun, 18 Aug 91 14:54:36 PDT

- your memo asserts that dos/win can ship at most one major release
during '92, and says that if we do winpeer, we can't do anything
else. if that were true, then your proposal would have more appeal
to me. but it's not; we'll be able to release winpeer without major
affect on other projects. it's a self-contained team with its own
marketing, development, testing and program mgr. winpeer will be
ready 2Q92 and I want to ship it when it's available. it will be a
separate win sku, priced (today's por) at $250.

- i don't think we can not ship a dos6 in '92. if anything, I want
to ship one earlier. dos is this company's foundation, last year 36%
of total income. we could afford to neglect dos in the past when ibm
was a partner and dri was a gnat. neither is true now. We need to
protect the castle. There are plenty of important things we'll do
with dos6 in addition to mvdm. one thing, for example, is that it
enables a dos peer solution, based on the winpeer vxd's. it's also
clear (to me) that ibm will pick up drdos6. we can't be sitting on
the sidelines while the franchise is under attack.

- getting win32/dos out at the end of '92 is an interesting idea.
  a por, though, states win4 in mid-93. is there runway for a
  n32/dos 6 months before win4? i want win32/dos6 to be ready in
case we need to ship it before win4.