PRIVILEGED MATERIAL
REDACTED

From: Brad Silverberg
To: Joachim Kempin; Steve Ballmer
Cc: Bill Gates; Brad Chase
Subject: RE: Vobis Meeting Report - May 20, 1992
Date: Wed, May 27, 1992 9:31AM

this is great news!

|From: Joachim Kempin
|To: Brad Silverberg; Steve Ballmer
|Cc: Bill Gates
|Subject: FW: Vobis Meeting Report - May 20, 1992
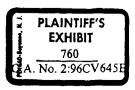|Date: Wednesday, May 27, 1992 9:44AM
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| VOBIS MEETING REPORT "TIDBITS"
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|
|Herr Dahmen went over the numbers for
|| April with me. They sold about 26,800 machines with about 22,000 copies
|| of MS-DOS. If my math calculations are right, this is about 82%...so we
|| are on our way! It looked about the same for Windows...the percentage
|| of Windows sold in April was about 70%, up as well.
|
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MSC 00814512

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MS-PCA 1180193
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|As A footnote: Compuadd EXPRESS is reconsidering the DRI and
|NONE WIN bundle decision. I might
|have some great news in 2 weeks. Some of their old management
|changed to Hondai US and this
|gave us an opening, combined with the news that their business
|was down and their experiment
|was not working....
|
|Next one to get: Printerform I am visiting them in June.
|
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From: Joachim Kempin
To: Brad Silverberg; Steve Ballmer
Cc: Bill Gates; Brad Chase
Subject: COMPUADD EXPRESS
Date: Wed, May 27, 1992 3:19PM

Will sign WIN and DOS per proc. LICENSE this Friday. Johnj just
called me and told he Susand and
Compuadd have agreed on the deal. This will include all of Compuadd's
notebooks(386sx up) which
they had never licensed for Win. The only consession we had to make
was to let them recoup 500k
prepaids this Q.

From: davidcol
To: bradsi
Cc: andyhi; bradc; janineh; richt
Subject: FW: BIG problems with rom-DRDOS 6.0 and Win
Date: Fri, Jan 17, 1992 3:02PM

Date: Sun Jan 12 15:54:29 1992

Bradsi, We need to get an answer posted for this guys asap.
I'd like to just tell him that he is SOL, but in nicer terms
of course. I'll just clone all the postings you've already
done on this. You OK with that.

Bradc, who in OEM should this guy talk with about putting
MS-DOS in ROM. We should just get them connected now.