To: brado Co: jeffl juergenh pwong richardf rlee sengiop Subject: PEL Verio and DR DOS

Date: Fri Jan 24 12:03:12 PDT 1992

Thanks for the info.

VOBIS: It is true that VOBIS is still promoting DR-DOS. The reason is that VOBIS wants to keep a 50:50 ratio between MS-DOS and DR-DOS. We are working on getting this stopped over the next months.

Peacock: As they have a per-processor license for MS-DOS this looks

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silly. We'll

JuergenH has taken any OEM biz eff Jan 1 and a first to give you further first of

Manfred.

>From brade Fri Jan 24 09:58:23 1992
To: jeffl manfreds
Cc: brade pwong richardf rlee sergiop
Subject: Vovis and DR DOS

Date: Fri Jan 24 00:54:28 1992

MS 5002849 CONFIDENTIAL How is it going with North Lam in Taiwan and Lamburg good news.

A major distributor here claims that dr is gaining thin of momentum

in germany. vobis is pushing dr aggressivley and displaying it all over the place. Peacock is also pushing dr dos hard (2nd largest distributor

in germany). data comes form pwong via jurgen Lormann from unitron

MS 5002850 CONFIDENTIAL comment of the con-

Also today i wiited a palmtop mfg. called in the They are making a palmtop and key targets include dell/commanded/mess/compused and vobis.

b/c of vobis they are designing two versions of the system - one with dr dos in rom and one with ms-dos in rom.

Can you give me an update please? thanks
Brad

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