## 

SNELL & WILMER L.L.P. Alan L. Sullivan (3152) Todd M. Shaughnessy (6651) Amy F. Sorenson (8947) 15 West South Temple, Suite 1200 Salt Lake City, Utah 84101-1004 Telephone: (801) 257-1900

Facsimile: (801) 257-1800

CRAVATH, SWAINE & MOORE LLP Evan R. Chesler (admitted pro hac vice) David R. Marriott (7572) Worldwide Plaza 825 Eighth Avenue New York, NY 10019 Telephone: (212) 474-1000

Attorneys for Defendant/Counterclaim-Plaintiff International Business Machines Corporation

## IN THE UNITED STATES DISTRICT COURT DISTRICT OF UTAH

THE SCO GROUP, INC.

Plaintiff/Counterclaim-Defendant,

V,

INTERNATIONAL BUSINESS MACHINES CORPORATION,

Defendant/Counterclaim-Plaintiff.

DECLARATION OF JOSEPH BEYERS

Civil No. 2:03cv0294

Honorable Dale A. Kimball

Magistrate Judge Brooke C. Wells

Joseph Beyers, pursuant to 28 U.S.C. §1746, affirms as follows:

- 1. I am currently Vice President of Intellectual Property Licensing at Hewlett-Packard Company ("HP"). In this capacity, I am responsible for managing the Intellectual Property Licensing efforts of HP. I have worked at HP for 31 years.
- 2. HP has done business with The SCO Group, Inc. ("SCO"), or its predecessor, The Santa Cruz Operation, Inc., since the mid-1980s. HP continues to do business with SCO, and has a variety of business relationships with SCO, ranging from licensing SCO's intellectual property, including UNIX, to joint marketing and promotions activities.
- To the extent HP may have reduced or altered its business relationship with SCO, HP has not in any way reduced or altered its relationship with SCO because of any statements or actions of IBM or any representatives of IBM.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on September 22, 2006, in Palo Alto, California.

Joseph Beyers

Joseph Beyers